# SIMULATION OPTIMIZATION APPROACH TO PERIODIC REVIEW INVENTORY CONTROL SYSTEM WITH BACKORDERS

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#### ABSTRACT

In today's competitive world, companies should minimize cost while providing high quality goods. Companies generally try to reduce the level of inventory to minimize the cost and therefore they usually observe shortage in practice. At this point, using of the right inventory control policy is the most effective and efficient way to reduce shortage. In inventory control policies, the basic question is to specify the size and the timing of a replenishment order in supply chain members. Over the years, many advanced methods have been applied to answer these questions. Due to the difficulty of dealing with the uncertainties in supply chain environment, simulation optimization (SO) is used in this study to get the application of goals in supply chain. Although SO requires a great deal of understanding related with inventory control system, the use of SO brings such complex system within the grasp of managers. In this paper, SO is used to analyze the supplier selection and inventory control system simultaneously. The system results clearly reveals that the best values of inventory control variables and the most suitable suppliers can be determined by SO in a two echelon supply chain model with backorder.

Keywords: Simulation Optimization, Inventory Control System, Supplier Selection

# ERTELENMİŞ SİPARİŞ DURUMUNU ELE ALAN PERİYODİK STOK KONTROL SİSTEMİ İÇİN SİMÜLASYON OPTİMİZASYONU YAKLAŞIMI

### ÖΖ

Günümüzün rekabetçi iş dünyasında, şirketler yüksek kaliteli ürünler sunarken maliyetleri en aza indirgemelidir. Şirketler genellikle maliyeti en aza indirmek için stok seviyesini azaltmaya çalışmaktadır ve bu nedenle genellikle uygulamada eksiklikler gözlemlenmektedir. Bu noktada, doğru stok kontrol politikasının kullanılması, stok eksikliğinin azaltılmasında en etkili ve verimli yoludur. Stok kontrol politikalarında temel soru, tedarik zinciri üyelerinde siparişin boyutunun ve zamanlamasının belirlenmesidir. Yıllar boyunca, bu soruları yanıtlamak için birçok gelişmiş yöntem uygulanmıştır. Tedarik zincirlerinde bulunan belirsizlikler ile başa çıkmanın zor olması nedeniyle, tedarik zincirlerinde hedeflere ulaşmak için çalışmamızda simülasyon optimizasyonu (SO) kullanılmıştır. SO, stok kontrol sistemi ile ilgili büyük bilgi

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Received/Geliş: 05/12/2018 Accepted/Kabul: 18/03/2020, Research Article/Araştırma Makalesi

Cite as/Alıntı: Dosdoğru, A., Boru, A., Göçken, M., Göçken, T. (2020), "Simulation Optimization Approach To Periodic Review Inventory Control System With Backorders", Çukurova Üniversitesi Sosyal Bilimler Enstitüsü Dergisi, cilt 29, sayı 1, s.200-212.

birikimi gerektirse de, SO kullanımı yöneticilerin bu karmaşık sistemi anlamasında kolaylık sağlamaktadır. Bu çalışmada, tedarikçi seçimini ve stok kontrol sistemini aynı anda analiz etmek için SO kullanılmaktadır. Çalışmanın sonuçları, ertelenmiş sipariş durumunu ele alan iki aşamalı tedarik zinciri modelinde, stok kontrol değişkenlerinin optimal değerinin ve en uygun tedarikçilerin SO tarafından belirlenebileceğini açıkça ortaya koymaktadır.

Anahtar Sözcükler: Simülasyon Optimizasyonu, Stok Kontrol Sistemi, Tedarikçi Seçimi

## Introduction

Free trade and globalization have led to increased competition among the companies in the world. Companies should carry out theirs operation efficiently to minimize cost and to improve the competitive advantage of the company (Sarker, Rochanaluk, & Egbelu, 2014). At this point, supply chain operations are catching the attention of researchers due to numerous opportunities for cost savings. In supply chain, inventory is one of the essential resources needed for day-to-day operations. Many of the activities depend on the correct level of inventory being held. Planning should be undertaken to identify inventory level that will be needed for operations. Replenishment is also an important process to maintain inventory at optimum level. Depending on the nature of the supply chain operations, the planning and replenishment approach can be different (Mercado, 2008). However, companies often try to reduce the level of inventory to economize on inventory holding cost in today's competitive world. Hence, they usually observe shortage in practice. Customers generally respond differently to the shortage situation. Consumer reactions usually depend on the market environment and the type of commodity (Rad, Khoshalhan, & Glock, 2014). In order to reduce the loss in customer goodwill, companies should plan shortage considering the market environment and commodity. For example, customer demand can be considered as lost sales if the product is out of stock. In other cases, customers can wait for the product to be restocked and this case is known as backorders. In recent studies, various papers have considered stockout as backorder. We determined that there exists the need for developing a complete solution procedure for defining the best inventory control parameters with backorders cases. Our aim is to propose the SO to maintain a balanced inventory so that customer service is maintained within its proper limits.

#### **Literature Review**

The optimization techniques have differed in the knowledge required to provide the best solution to the inventory problem. Furthermore, these techniques have immensely varied in complexity both mathematical and conceptual skills needed. In addition, various factors such as demand, cost components, constraints are taken into account to fully define an inventory system (Cárdenas-Barrón, 2011). It is virtually impossible to summarize the literature related with the inventory problems in this short section. In addition, different properties of inventory control systems such as lost sales, backorders, and outsourcing give different results in problems. In this section, only backorder based inventory models are summarized in a chronological order. Rogers and Tsubakitan (1991) presented a general non-linear program for a multi-level inventory structure with backorders. Kok (1993) analyzed the backorder behavior for a one-product single echelon model in which continuous review (s, Q) policy was used with arbitrary demand processes and lead time distributions. Zhang, Patuwo, and Chu (2003) used the backorders and emergency orders in hybrid inventory control system to manage

stockout. In the study, Poisson demand and a constant lead time were used in continuous review (Q, r) system. Gurgur and Altiok (2008) utilized a dynamically changing priority structure for multi-product production/inventory system where unsatisfied customer demand was backlogged.

Jaggi and Arneja (2011) created a stochastic inventory model using the Chebyshev inequality procedure that was employed to determine the optimal values of the backorder discount, the lead time, and the ordered quantity. For different levels of service, Chebyshev inequality was compared with Minimax and Normal approaches. Yao, Dong, and Dresner (2010) showed that lower inventory at the supply chain members can be associated with a higher conversion rate of lost sales stockouts to backorders under vendor managed inventory. It was also found that lower inventory at the distributor was related to higher backorder conversion rate. Bensoussan et al. (2010) used the dynamic programming equations for single-product and periodic-review system where unsatisfied demand was fully backordered. Cárdenas-Barrón (2011) proposed a hybrid geometric-algebraic method to determine the optimal lot size and the backorders level. In the study, sequential optimization procedure was developed using two stages in which the basic concept of analytic geometric was employed to optimize the backorders level and the algebraic method was utilized to determine the optimal lot size. Similarly, Chung and Cárdenas-Barrón (2012) presented an analytic approach to the economic order quantity and economic production quantity inventory models. In the study, proposed approach was created for only one product and all backorders are satisfied considering two type backorders cost.

Jawahar, Gunasekaran, and Balaji (2012) presented simulated annealing based heuristic for a two-echelon inventory system in which the suppliers' supply capacity and customers' demands were deterministic. Mart, Duran, and Bakal (2013) considered a manufacturer with production capacity restrictions. The problem was modelled as a Markov decision process. In each period, the optimal production, reserve and backorder amounts were taken into account by manufacturer. Rad et al. (2014) studied an integrated inventory model that considers operations and pricing decisions. There was a single vendor and single buyer for a single product with imperfect quality. It was assumed that shortages were backordered and products were defect-free.

Sarker et al. (2014) presented the inventory model that simultaneously defines the optimal order quantity and backorder quantity. Chen, Huang, Hassin, and Zhang (2015) presented the optimal inventory policy considering two types of pricing mechanisms under shortages: uniform compensation and priority auction. When a stockout situation was occurred, the firm offered the same discount to all customers under uniform compensation. On the other hand, priority was granted considering customer's bid price under the auction compensation. Samouei, Kheirkhah, and Fattahi (2015) proposed an algorithm considering constraints of in pipeline, out pipeline and repairing modes with backorders and quantity discount. In the study, mathematical model was firstly constructed. Then, it was simplified by removing unnecessary arcs and nodes. Srivastav and Agrawal (2016) used a multi-objective particle swarm optimization to define the optimal values of cost, order service level and fill rate. Rabbani, Oliaei, Farrokhi-Asl, and Mobini (2017) created a method that defines the optimal inter-cell and intra-cell formation layout and the production planning simultaneously. In the study, the demand of each part type was known per period and

the backorder was considered in the cell formation problem. Johansson and Olsson (2017) presented a spare parts inventory control under two different backorder structures including piecewise constant backorder costs and general non-linear backorder costs. It was assumed that backorders at the sites and at the central warehouse were satisfied according to the first come-first served rule (FCFS). Furthermore, proposed method was used with time window service constraints to compare backorder and service level structures. Santis, Aguiar, and Goliatt (2017) proposed the application of a supervised learning model for backorder prediction in inventory control.

In the light of previous studies, we determined that managing uncertain inventories is one of the most important topics in inventory control system. Hence, it has received attention from academics and managers. Uncertainties in these supply chain members should be controlled in order to keep inventory levels as low as possible with minimum cost and high service level. This paper provides SO to respond changes and uncertainties in the supply chain, effectively. Basically, this paper serves the following purposes:

- Demonstrate how SO can be used to optimize supply chain decision variables;
- Develop a comprehensive SO models considering backorder for a two stage supply chain problem;
- Optimize the inventory control parameters and select proper suppliers for supply chain member simultaneously;
- Provide a deep understanding how the system reacts under stochastic environment.

## **Proposed Simulation Optimization**

## **Problem definition**

We consider a two-echelon inventory system with suppliers and distribution center (DC)s. Suppliers provide single non-perishable product for DCs. The distribution of the customer orders at DCs has a Poisson distribution with a rate parameter of 50. If customer order quantity exceeds the current inventory level, possible order fulfillment takes place. Unmet customer order quantity is backordered and we assume that backorders are filled according to the FCFS rule (Figure 1). Note that the FCFS rule is indeed reasonable from a practical point of view (Johansson and Olsson, 2018).

In this paper, (R, s, S) policy is considered as inventory control policy for each supply chain member. In this policy, the inventory level of each supply chain member is inspected at every R time units. Note that R is assumed to be 5 days. At the beginning of each review period, the inventory level of each supply chain member is fulfilled until the order up to level (S) whenever it decreases to a value smaller than or equal to the reorder level (s). We used Genetic Algorithm (GA) to determine an initial inventory, order-up-to level, and reorder point for each DC and each Supplier.



Ç.Ü. Sosyal Bilimler Enstitüsü Dergisi, Cilt 29, Sayı 1, 2020, Sayfa 200-212

Figure 1. The proposed system of backorder process

#### **Simulation Optimization**

Due to the stochastic, nonlinear, and time-dependent nature, proposed inventory control system is quite complicated. To signify the dynamic behavior, all variables that evolve with time should be taken into account. At this point, SO can be used to allow a more detailed representation of complex supply chains. SO is generally preferred when analytic methods cannot give the solution in acceptable times. SO includes optimization methods and simulation analysis. The procedure of SO is sequential in nature. Basically, optimization method is used to optimize the configuration parameters within the simulation. The optimization method defines the new configurations with each iteration. In optimization method, the performance values are provided by the results of the simulation experiment (Tripathi, Kuriger, and Wan, 2009). In this paper, GA is used to create the SO. It should be noted that GA is one of the most popular metaheuristic methods that used in the SO. GA is perhaps the most mature metaheuristic method for SO in inventory management (Jalali and Nieuwenhuyse, 2015). GA is different from traditional optimization methods. It works with a coding of the parameter set. GA searches from a population of points. It uses the information of the fitness function and probabilistic transitions rules (Haq and Kannan, 2006). Therefore, integrating GA with simulation can cope with variability and complexity in supply chain. In SO, the major advantage of using simulation is that it does not require managers to have mathematical skills to apply it (Abuizam, 2011). Furthermore, simulation can be used to compare alternative inventory systems and to determine the effect of alternative inventory control policies on system performance. In this paper, the simulation model is created using Simio (Version: 7.121.12363) whose model looks like the real system. Details about Simio can be found in Pegden (2007). Simulation model is run for one year.

We created two SO models to solve inventory control problem in supply chain. In Model 1, total supply chain cost including average holding cost, order cost per use, backorder cost, order processing cost, and processing cost is minimized. In Model 2, the difference between underordering cost (backorder cost) and overordering cost (average holding cost) is minimized. The values of replenishment lead time and cost are given in

Table 1 where values of parameters are determined by trial and error method. The replenishment lead time is assumed to be stochastic for DCs and suppliers. The DC's replenishment lead time includes order processing time at Suppliers, transportation time from Supplier to DCs, and processing time at DCs. The Suppliers' replenishment lead time includes processing time and order processing time.

Suppliers	DCs					
Average Holding Cost: Uniform (2,5)	Average Holding Cost: Uniform (2,5)					
Unit Backorder Cost: Uniform (20, 40)	Unit Backorder Cost: Uniform (20, 40)					
Processing Cost: Uniform (50, 75)	Processing Cost: Uniform (5,10)					
Order Cost Per Use: Uniform (50,100)	Order Cost Per Use: Uniform (50,100)					
Order Processing Cost Rate: Uniform	Order Processing Cost Rate: Uniform					
(2,5)	(2,5)					
Cost Per Use: Uniform (100,150)	Cost Per Use: Uniform (10,20)					
Processing Time: Triangular (3, 5, 7)	Processing Time: Triangular (1, 2, 3)					
minutes	minutes					
Order Processing Time: Uniform (2, 5)	Order Processing Time: Uniform (2, 5)					
hours	hours					
	Transportation Time: Uniform (1.25, 3)					
-	days					

Table 1. The parameter values related with cost and replenishment lead time and cost

#### **Results and Discussion**

In this study, two GA based SO are proposed to solve the inventory problems in supply chain. Model 1 minimizes the total supply chain cost over periods. The total cost of each DC and each Supplier are summed up to calculate the total supply chain cost over periods. Model 2 minimizes the total differences between overordering cost and underordering cost. The difference between the overordering cost and the underordering cost of each DC and each Supplier are summed up to calculate the total difference cost function over periods.

The results of optimization method (GA) are given in Table 2. For DCs, the average service level varies between 90.92% and 94.29%. For Suppliers, the average service level is at least 99%. For the utilized average service level formula, one can refer to Göcken, Dosdoğru, Boru, and Geyik (2017). For supply chain members, minimum initial inventory level is 836 units while maximum initial inventory level is 1821 units. The reorder point varies between 152 units and 197 units. The order-up-to level varies between 580 units and 881 units.

In this study, total supply chain cost includes five different cost components as given in Table 3 and 4. The analysis results showed that the largest share for DC1 with Model 1 is order processing cost whose value is 32% while the largest share for DC1 with Model 2 is backorder cost whose value is 40%. The largest share for DC2 with Model 1 and Model 2 is order processing cost whose value is 32%. The largest share for DC3 with Model 1 is backorder cost and order processing cost whose values are 31%. For DC3 with Model 2, order processing cost has the largest share and its value is 32%. The smallest share for DCs with Model 1 and Model 2 is order processing cost.

The analysis of cost components for Suppliers is given in Table 4. The most critical cost component is processing cost for all Suppliers. The share of the processing cost varies between 72% and 78% for Suppliers. The share of the average holding cost in Suppliers varies between 16% and 23%. The share of other cost components varies between 1% and 6% for Suppliers. The total supply chain cost in Model 1 is better than that of Model 2 and the cost difference is 4091.

Average **Supply Chain** Model Initial **Reorder Point** Order-up-to Service Member Inventory Level (S) Туре (s) Level Model 1 836 197 880 0.936773 DC1 Model 2 1821 183 611 0.909194 197 0.939791 Model 1 1447 880 DC2 Model 2 1821 194 881 0.942884Model 1 1484 197 880 0.933201 DC3 Model 2 1821 196 881 0.941401 Model 1 1484 192 858 0.996886 Supplier1 Model 2 Model 1 836 192 792 0.995533 Supplier2 0.997895 194 881 Model 2 1523 Model 1 1484 197 792 0.990043 Supplier3 Model 2 1523 152 838 0.997813 Model 1 Supplier4 Model 2 1523 580 0.995850 183 Model 1 Supplier5 Model 2 -

Table 2. Average service levels and inventory control parameters for supply chain members

**Table 3:** The cost analysis of the DCs

Cost components	Model Type	DC1	DC2	DC3
Average Holding Cost	Model 1	13647	14922	14604
	Model 2	11590	16337	16203
Order Cost Per Use	Model 1	29641	29514	29718
	Model 2	31073	29499	29407
Backorder Cost	Model 1	38009	36218	40404
	Model 2	58224	34808	34948
Order Processing Cost	Model 1	40031	40002	39977
	Model 2	41787	39807	39834
Processing Cost	Model 1	4686	4595	4552
	Model 2	4640	4494	4473

Table 4: The cost analysis of the Suppliers							
Cost components	Model Type	Supplier 1	Supplier 2	Supplier 3	Supplier 4		
Average Holding Cost	Model 1	22260	18779	21535	-		
	Model 2	-	26284	24328	16636		
Order Cost Per Use	Model 1	1821	1860	1909	-		
	Model 2	-	1686	1757	2544		
Backorder Cost	Model 1	1827	3155	6797	-		
	Model 2	-	1148	2289	1163		
Order Processing Cost	Model 1	2431	2506	2570	-		
	Model 2	-	2292	2360	3450		
Processing Cost	Model 1	89603	89063	84779	-		
	Model 2	-	84981	85144	82324		

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Table 4. The cost analysis of the Supplier

In order to evaluate proposed system in a more detailed way, we analyzed partially backordered order quantity (PBOQ), totally backordered order quantity (TBOQ), totally met order quantity (TMOQ), and P1 as given in Figure 2-4 for DCs. In P1, current inventory level of supply chain member is divided into incoming customer order quantity between two consecutive periods.

The analysis of DC1 is given in Figure 2. For DC1, approximately all of the PBOQ in Model 1 occur during lead time. Except lead time, at DC1 only one order is partially backordered with Model 1 and its PBOQ value is 7 units. All of the TBOQ occur during lead time with Model 1 at DC1. Utilizing Model 1 at DC1 13.59% of the total TMOQ occurs during lead time. At DC1, all of the PBOQ and TBOQ occur during lead time with Model 2. At DC1, 16.47% of the total TMOQ occurs during lead time with Model 2.



Figure 2. The analysis of DC1

The analysis of DC2 is given in Figure 3. At DC2, approximately all of the PBOQ with Model 1 occur during lead time. Except lead time, at DC2 only one order is partially backordered with Model 1 and its PBOQ value is 16 units. All of the TBOQ occur during lead time with Model 1 at DC2. Utilizing Model 1 at DC2 13.63% of the total TMOQ occurs during lead time. At DC2, all of the PBOQ and TBOQ occur during lead time with Model 2. At DC2, 12.9% of the total TMOQ occurs during lead time with Model 2.

The analysis of DC3 is given in Figure 4. At DC3, approximately all of the PBOQ occur during lead time with Model 1. Except lead time, only one order is partially backordered with Model 1 and its PBOQ value is 12 units at DC3. All of the TBOQ occur during lead time with Model 1 at DC3. Utilizing Model 1, 12.77% of the total TMOQ occurs during lead time at DC3. At DC3, all of the PBOQ and TBOQ occur during lead time with Model 2. At DC3, 13.23% of the total TMOQ occurs during lead time with Model 2.



Figure 3. The analysis of DC2



Ç.Ü. Sosyal Bilimler Enstitüsü Dergisi, Cilt 29, Sayı 1, 2020, Sayfa 200-212

Figure 4. The analysis of DC3

The value of P1 at Supplier 1 is at least 99.04% with Model 1. The total PBOQ value is 60 units with Model 1 at Supplier 1. The value of P1 at Supplier 2 is at least 99.43% with Model 1. The total PBOQ value is 100 units with Model 1 at Supplier 2. The value of P1 at Supplier 3 is at least 98.45% with Model 1. The total PBOQ value is 225 units with Model 1 at Supplier 3.

The value of P1 at Supplier 2 is at least 99.32% with Model 2. The total PBOQ value is 38 units with Model 2 at Supplier 2. The value of P1 at Supplier 3 is at least 98.92% with Model 2. The total PBOQ value is 76 units with Model 2 at Supplier 3. The value of P1 at Supplier 4 is at least 99.43% with Model 2. The total PBOQ value is 37 units with Model 2 at Supplier 4. Note that the value of TBOQ is zero for all Suppliers with both Model 1 and Model 2.

### Conclusion

Managing uncertain inventories is one of the most significant topics in supply chain. At this point SO can be successfully used since it is able to provide 'high-quality' solutions to inventory control system of supply chain members. Furthermore, SO can be easily adapted to different systems, while the basic logic of method stays unchanged. Also, SO is relatively flexible method.

This paper provides two SO models to respond changes and uncertainties in the supply chain, effectively. Model 1 minimizes the total supply chain cost over periods while Model 2 minimizes the differences between overordering cost and underordering cost. The results of the study showed that total supply chain cost at DCs with Model 1 is better than Model 2. The values of total PBOQ and TBOQ with Model 2 are higher than Model 1 at DCs. In addition, the value of total TMOQ with Model 2 is lower than

Model 1 at DCs. Under this condition, Model 1 can be preferred to improve the supply chain performance.

## Acknowledgment

This work was supported by Scientific Research Projects Commission of Adana Alparslan Türkeş Science and Technology University. Project Number: 18103020.

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