## A RESEARCH ABOUT THE PRODUCTION ACTIVITIES OF FOREST PRODUCTS INDUSTRY IN TURKEY

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Abstract: In this research a questionnaire was applied on 176 Forest Products (industries) concerning their production activities, and 138 of them answered the questionnaire. This questionnaire was administered to large-scale businesses in timber, furniture and paper industries, and to all in the chipboard, fiberboard and plywood industries.

According to the results obtained from the research 56% of forest products industries make mass-production, 38% order-based production and 6% batch production. Of these industries, 23% supply their products to workshops, and 39% to the buildings and 33% other, 5% residences. And raw meterial, labour and energy costs are most effective factors in determining the prices of products produced by forest products industries. While 31% of the businesses in this sector have no problems at production stage, 68% of them report that they do have problems. The problem of low quality raw materials takes the first place with 38%, and it is followed by lack of qualified labour with 31.5%.

**Key Words:** Forest Products Industry, Production Activities, Research. Questionnaire.

## I. Intraduction

The production of forest products industries is divided into two main groups, namely as main and subordianate, and in forest products industry as main and by-products. It is also possible to classity these industries among themselves.

The main forest industries consist of timber, plywood, veneer, chipboard, parquet, empreny and match industries.

The forest sector supplies wood-based raw material to the above-mentioned industries and this study aims to investigate the production activities of these industries which process raw materials and serve their products to the market. In Turkey forest products industry is classified as private and public sector businesses.

## II. Material And Method

First of all the purpose of this study is to evaluate the, situations problems and demands of forest products industry at production stage. For this reason not only does this study include all the chipboard, fiberboard, veneer and plywood bussinesses, but also large-scale timber, furniture and paper industries employing more than 50 workers.

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The questionnaire was applied to all of the pre-determined managements by face to face communication or by mail. On the other hand the number of participant businesses was increased by remailing the managements which hadn't answered in first correspondence. Finally the results were obtained from the analysis of the data collected.

## III. Findings And Discussion

As it was mentioned above, this study is based on a questionnaire applied on all of the public and large-scale privately-owned managements in Turkey. Of these managements, 138 had answered and retured the questionnaire. It is also notable that those which didn't answer the questionnaire are all privately-owned managements.

The number of the managements which participated in this study is shown in Table 1 according to the industry branches.

Table 1. The Number Of The Managements Which Participated In This Study and Answered the Questionnaire.

Although all of the public managements (100%) answered the questionnaire applied, 22% of the privately-owned ones did not. The highest participation was observed in the paper industry with 94%, and lowest in the furniture industry with 55%. This is mainly due to the absence of the puclic managements in the furniture industry.

The production types of forest products industries in Turkey were given in Table 2.

Table 2. Production Types Of Forest Products Industries

Graph 1. Production Types Of Forest Products Industries (%)

While 56% of forest products industries carry out mass-production, 38% of them make order-based production and 6% batch production.

Of the public managements, 77% make mass-production and 16% order-based production. In private sector 46% of the managements make mass-production while 49% are carrying out order-based production.

Among these industries the highest level of mass production is seen in chipboard industry in private sector with 84%, and in timber industry in the public sector with 91%. On the other hand the highest level of order-based production is seen in the paper industry in private sector with 82% and in timber industry with 80%.

The production and sales of forest products industries are shown in Table 3.

Table 3. Number of the Products Produced by FPIM (%)

Graph 2. Number of the Products Produced by FPIM (%)

32 (23%) of the managements which participated and answered the questionnaire sell their products to workshop, 54 (39%) to the buildings, and 45 (33%) to the other markets. However, 50% of the public managements supply most of their products to the building sector. Meanwhile most of the private

managements in the paper industry choose other alternatives enabling them to sell their waste paper to corrugated cardboard, packing and box factorie.

Table 4. The Factors Affecting Prices of Products Produced by FPIM(%)

According to the Table 4 raw material plays most important role in determining the prices of products produced by 14 managements (10%), and for 34 managements primarily raw material and then labour are two important determinants. Yet 42 managements (30%) take into consideration raw material, labour and energy costs while determining the prices of their products. The price determinants of 38 managements (27%) are raw material, energy and labour costs successively.

In the public sector raw material and labour costs are two important price determinants for 18.managements (41%), and raw material, labour and energy costs for 16 managements (36%). In the private sector raw material, labour and energy costs are two most important determinants for 36 management (38%) but 26 managements emphasize that raw material, labour and energy costs are most efective.

In determining prices raw material is the only efective determinant for 39 managements out of 44 in the public sector, and for all 94 managements in the private sector. It is also notable that raw material is the most effective price determinant for 133 managements over 138 which participated in this research.

On the other hand energy costs are the seconds most important price determinents for the products of paper industry.

According to these results raw material costs take the first place in determining the prices, and labour and emergy costs the secoral. This also meaan that energy costs are ass effective as labour costs. On the otherr hand it is warhwhile to note that energy costs in Turkey are coperatively higher.

Whetler or not FPIM has sny problem at producction stage and if any, their order of importance were given in Tables 5, 6 and Graph 3.

Table 5. The Problems Seen in Production.

While 43 (31%) of 138 managements claimed that they had problems at production stage, 95 (69%) don't.

The results obtained from the questionnaive indicole that 35 management in the public sector (80%) and 60 managements (64%) in the private sector do have problems at production stage.

While the fiberboard section has most problems in this industry, the paper industry has the least.

Table 6. Problem Priositienin in Production.

Graph 3. Problem Priosities in Production (%).

The most important problems to be noted are input of unghalified raw material with 37% and lack of qualified labous with 32%, and shortaage of management capitaal with 19% and lack of tecnical equipment with 12%.

While anqualifield material and lack of management capital with 37% are primary problems in the public sector, lack of qualified labour with 45%

and unqualitied raw material are problem of high primerity in the privaate sector.

The reasen why unquaified raaw material is a primary problem is the public sector is that the managements in this sector are forced to buy whateverr raw material they find because of their high capacities.

In the light of these findinges the most important problems of forest products industry can be listed as follows:

- Lack of high quality raw material
- Lack of standards in raw materials
- Absebce of high-tecnology
- Capital
- Higy cost of production
- Lack of proper planning aand programme in production and distribution.
- Higt cost of production
- Lack of proper planning and programme in production and distribution.
- High cost of Energy.
- Lack of qualified labour.

Table 1. The Number of the Managements Which Participaated in the Research

and Answerd the Questionnaire Applied.

Industry Branches   Participated in Research	an	d Answerd t	~~~						
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Industry Branches		was app	lied answe	ered the	The Management Which Participated in Research			
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$			Public	Private	Total	Public	Private	Total	
Veneer   Number   3   25   28   3   14   1		Number	22	25	47	22	20	42	
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Timber		737	_	1	737	287.78	1024.78	
		Number	3	25	28	3	14	17	
Plywood (*)         Capacity (m³)         21700         121400         143100         21700         97000         118           Furniture         Number         -         18         18         -         10         1           Capacity (m², Nbr)         -         -         -         -         10025000 1002 565125 565           Number         5         24         29         5         19         2           Chipboard         Capacity (1000 m³)         144         1634.2         1778.2         144         1287.2         143	Veneer	Capacity (1000 m <sup>3</sup> )	6500	81740	88240	6500	50640	57140	
(*)       Capacity (m³)       21700       121400       143100       21700       97000       118         Furniture       Number       -       18       18       -       10       1         Capacity (m², Nbr)       -       -       -       -       10025000       10025000       565125       565         Number       5       24       29       5       19       2         Chipboard       Capacity (1000 m³)       144       1634.2       1778.2       144       1287.2       143	-	Number	4	16	20	4	10	14	
Furniture Capacity (m², Nbr) 10025000 1002 565125 565  Number 5 24 29 5 19 2  Chipboard Capacity (1000 m³) 144 1634.2 1778.2 144 1287.2 143		` -	21700	121400	143100	21700	97000	118700	
Capacity (m², Nbr) 5 24 29 5 19 2  Chipboard Capacity (1000 m³) 144 1634.2 1778.2 144 1287.2 143		Number	-	18	18	-	10	10	
Chipboard Capacity (1000 m <sup>3</sup> ) 144 1634.2 1778.2 144 1287.2 143	Furniture	Capacity (m <sup>2</sup> , Nbr)	_	-	-	-		10025000 565125	
(1000 m <sup>3</sup> ) 144 1634.2 1778.2 144 1287.2 143		Number	5	24	29	5	19	24	
	Chipboard	Capacity (1000 m <sup>3</sup> )	144	1634.2	1778.2	144	1287.2	1431.2	
Number   2   5   7   2   4   6		Number	2	5	7	2	4	6	
Fiberboard Capacity (1000 m <sup>3</sup> ) 35 454 489 35 424 45	Fiberboard		35	454	489	35	424	459	
Number 8 19 27 8 17 2		Number	8	19	27	8	17	25	
Paper Capacity (1000 ton) 634 757.3 1391.3 634 672.3 139	Paper		634	757.3	1391.3	634	672.3	130.3	
Total 44 132 176 44 94 13	Tot	tal	44	132	176	44	94	138	

<sup>(\*)</sup> Both Plywood and Contrtable are Utilised Together. Nbr: Number

Table 2. The Prodduction Types of FPIM

Industry Branches		-Based uction		roduction	Continuos Production		
Branches	Public	Private	Public	Private	Public	Private	
Timber	1	16	1	1	20	3	
Veneer	1	7	-	-	2	7	
Plywood (*)	1	3	-	2	3	5	
Furniture	-	4	-	1	-	5	
Chipboard	1	2	2	1	2	16	
Fiberboard	1	-	-		1	4	
Paper	2	14	-	-	6	3	
Total	7	46	3	5	34	43	
General Total	53			8	77		

Table 3. Number of the Products Produced by FPIM (%)

Industry Branches	Workshop		Resid	lences	Buill	dings	Other		
	Public	Private	Public	Private	Public	Private	Public	Private	
Timber	5	2	-	-	16	14	1	4	
Veneer	1	2	-	-	1	8	1	4	
Plywood	-	3	_	-	2	5	2	2	
Furniture	-	1	-	7	-	J	-	1	
Chipboard	1	8	-	-	1	4	3	7	
Fiberboard	1	3	-	-	1	-	-	1	
Paper	-	5	-	-	1	-	7	12	
Total	8	24	w	-	22	32	14	31	
General Total	32		7		5	4	45		

Table 4. The Factors Affecting Prices of the Products Produced by FPIM %)

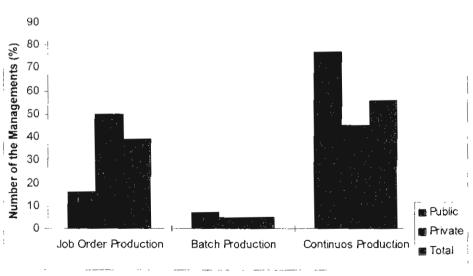
Industry Branches	1		1	12		14		124		142		421	
	Pb	Pv	Pb	Pv	Pb	Pv	Рb	Pv	Рь	Pv	Ръ	Pv	
Timber	3	7	12	3	-	-	7	8	-	2	-	-	
Vencer		1	2	-	-	3	1	4	-	6	-	-	
Plywood	-	-	2	-	-	-	2	4	-	6	-	-	
Furniture	-	1	-	7	-	-	-		-	2	-	-	
Chipboard	-	-	2	6	-	1	2	4	1	8	-		
Fiberboard	-	2	-	-	-	1	2	-	-	l	-	-	
Paper	-	-	-	-	-	-	2	6	1	11	5	-	
Total	3	11	18	16	-	5	16	26	2	36	5	-	
General Total		14	3	4		5		42		38		5	

Table 5. Problems Observed in Production

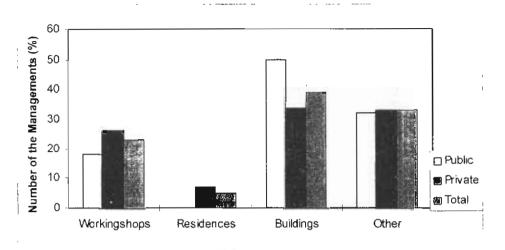
Industry Branches	No P	roblem	Problem		
industry Branches	Public	Private	Public	Prívate	
Timber	2	9	20	11	
Veneer	1	3	2	11	
Plywood	l	3	3	7	
Furniture	-	4	_	6	
Chipboard	l	7	4	. 12	
Fiberboard	-	-	2	, 4	
Paper	4	8	4	9	
Total	9	34	3'5	.60	
General Total	43,		95		

Industry Branches	1		2		3		4	
	Pb	Pv	Pb	Pv	Pb	Pv	Pb	Pv
Timber	2	5	12	2	4	3	2	1
Veneer	-	2	-	-	2	8	-	1
Plywood	-	6	I	-	1	1	1	-
Furniture	-	5	-	-	-	1	-	-
Chipboard	-	4	-	1	3	6	1	1
Fiberboard	~	-	-	-	1	3	1	1
Paper	1	5	-	2	2	1	1	1
Total	3	27	13	5	13	20	6	5
General Total	30		18		3	6	11	

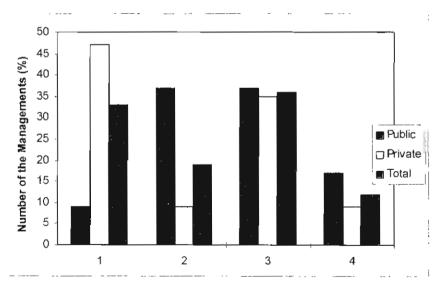
- 1. Lack of qualified labour,
- 2. Lack of management capital,
- 3. Input of unqualifed raw material,
- Lack of technical equipment.



Graph 1. Production Types Of Forest Products Industries (%)



Graph 2. Number of Products Produced by FPIM (%)



Graph 3. The Presence of Problems in Production (%)

Özet: Bu araştırmada 176 Orman Ürünleri Endüstri İşletmesine üretim faaliyetleri ile ilgili olarak anket çalışması yapılmış, bunların 138 'i ankete cevap vermiştir. Anket çalışması büyük ölçekli kereste işletmelerine, mobilya ve kağıt endüstrisi ile bütün yonga levha, lif levha ve kaplama endüstri işletmelerine uygulanmıştır.

Araştırma sonucuna göre orman ürünleri endüstri işletmelerinin %56 'sı seri üretim yaparken %38 'i siparişe göre üretim, %6 'sı her ikisini birlikte yapmaktadır. Bu endüstrilerin %23 'ü diğer işletmelerin hammadde ürünlerini üretirken %39 'u inşaat sektörüne, 33% 'ü diğer sektörlere, 5% 'i konutlara üretim yapmaktadır. Orman ürünleri endüstrisinde üretilen ürünlerin fiyatlarının belirlenmesinde hammadde, işgücü ve enerji maliyetleri en etkili faktörlerdir. Ankete katılan işletmelerin %31 'i bu sektörde üretim problemlerinin olmadığını. %69 'i ise üretimde problemlerinin olduğunu helirtmişlerdir. Bu prohlemlerin başında %38 ile ilk sırayı düşük kalitedeki hammaddeler alırken, bunu %31.5 ile kaliteli işgücü eksikliği izlemektedir.

Anahtar Kelimeler: Orman Ürünleri Endüstrisi, Üretim Faaliyetleri, Araştırma Anket