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DEVELOPING A NEW SCALE FOR SERVICE QUALITY IN INTERCITY BUSES: IBUSQUAL

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ABSTRACT

Service quality is an important output for most industries. Since occupancy rates are very important for intercity bus companies (IBCs), the perception of service quality (SQ) is critical. Despite this, it is apparent that scale studies measuring the perception of SQ in bus companies are insufficient. In this context, the aim of this study is to develop a scale that can evaluate the SQ of IBCs. Quantitative research method was used in the study. Data were collected with survey from intercity bus users and a pretest (n: 153) and then a main study (n: 461) were conducted. As a result of the analysis, it was determined that the IBUSQUAL scale comprises seven dimensions (employee behavior (EB), office services (OS), promised service (PS), rest area (BRA), passenger interactions (PI), free shuttle services (FSS), and bus comfort (BC)) and 30 items. The fit indices of IBUSQUAL were reliable, and construct validity, reliability, and discriminant validity were ensured. The scale is important in terms of revealing that passenger interaction should also be taken into account to measure the SQ perception of IBCs.

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INTRODUCTION

The ability to attract and retain passengers in transportation systems is important for the sustainability of the company (de Oña et al., 2013). The most important way to achieve this is to increase SQ. SQ is the "customer's judgment about the product/service" (Tavmergen, 2002, p. 24). Berry et al. (1990, p. 29) draw attention to the importance of customer perception by stating that "customers are the only judges of SQ" and that an evaluation is made by comparing the customer's expectations and perceptions. In today's competitive environment, providing quality service is recognized as a fundamental strategy for success and survival. In the 1980s, academic and managerial efforts focused on determining what SQ meant to customers and developing strategies to meet their expectations (Zeithaml et al., 1996, p. 31). The pursuit of quality was likely the most significant consumer trend of the 1980s, as consumers now demand a higher level of product quality than ever before (Parasuraman et al., 1985, p. 41). The importance of SQ has increased with increasing competition in recent years (Johnson & Sirikit, 2002).

Ultimately, the increase in SQ encourages the use of transportation systems. This situation reduces the use of private vehicles and contributes to the reduction of environmental, air quality, and traffic problems (Govender & Pan, 2011; Wen et al., 2005). In addition, many studies (Cheunkamon et al. 2022; Çelik & Çizel, 2017; Kozak, 2001; Tosun et al., 2015) show that "transportation" is one of the most crucial aspects of SQ, especially in tourist destinations as a logistic system. For these reasons, measuring SQ is an important tool for managers to determine the level of SQ and make market demand forecasts (Lin et al., 2008). Satisfaction is significantly affected by SQ (Cronin et al., 2000; Shamsudin et al., 2020), customer commitment (Harrison-Walker, 2001), customer loyalty (Etuk et al., 2021; Ricardianto et al., 2023; Shi et al., 2014), and behavioral intention (Hu & Jen, 2007).

Although there are studies on SQ in transportation enterprises, they are limited. The studies were carried out for transportation vehicles such as railways (Prasad & Shekhar, 2010), urban public transport (Bajčetić et al., 2018; Houria & Farès, 2019; Sukhov et al., 2021), intercity bus service (Hu & Jen, 2007; Freitas, 2013; Lin, 2018), Jeepney (Ong et al., 2022) and planes (Shah et al., 2020). However, it has been observed that intercity bus companies (Barabino et al., 2011; Bajčetić et al., 2018; Houria & Farès, 2019) primarily evaluate urban bus transportation within the framework of quality criteria. It has been emphasized by Freitas (2013) that the criteria and qualifications used in this context are not sufficient for measuring the quality of intercity passenger transportation services.

In addition, in some studies (Mapunda, 2021; Mikhaylov et al., 2015), a scale has been developed to determine SQ in bus companies based on SERVQUAL measurements. However, although it has been mentioned as an important aspect of the service encounter for a long time, there are almost no studies examining the effects of customer-to-customer (CtoC) interactions on SQ (Moore et al., 2005, p. 483; Wu, 2008, p. 1502), especially in transportation businesses, which have been ignored in the service literature. This situation is also seen in studies other than scale development studies (Sakti et al., 2021; Shamsudin et al., 2020). However, one of the factors that determines both satisfaction and quality is customer interaction. At this point, Wirtz and Lovelock (2021, p. 27) emphasize the necessity of a customer portfolio to provide a customer experience, stating that "we need to use marketing communications to attract the right customer segments to the service facility and train them on the right behavior once there." In a similar approach, Gummesson (1993) demonstrates the importance of customer interaction by saying that "hiring the right customers is as important as hiring the right staff" (as cited in Grove & Fisk, 1997). CtoC interaction is an integral part of the service experience and a crucial component that shapes the customer service experience (Zgolli & Zaiem, 2017, p. 46). "The phenomenon of CtoC interaction, which was implemented in the context of services only 20 years ago, is a theme that draws the attention of both academics and practitioners to the general proposition that the development of a strong interaction between consumers improves the service experience" (Zgolli & Zaiem, 2017, p. 45). In transportation companies, this situation can be handled with passenger interaction. Passenger interactions are expressed as actions taken by passengers during the time they spend from the starting point to the destination (Kadam & Bandyopadhyay, 2020).

The presence of other customers in a service environment can affect interaction quality and the customers' service experience (Grove & Fisk, 1997). When this situation is considered in terms of service businesses, it is much more significant for intercity bus companies since passengers sit next to or closely behind one another. The purpose of this study is to develop a reliable and valid scale that also takes into account passenger interaction to determine the quality levels of intercity bus companies. Utilizing a systematic literature review, Bakar et al. (2022) analyzed the SQ of bus performance in Asia. They researched 41 articles and identified 12 dimensions of service quality in bus performance. These dimensions do not include passenger interaction attributes. Also, Mazzulla and Eboli (2006) created an index for SQ by collecting data from those who prefer the bus and those who do not. However, passenger interaction was not considered in that index. Therefore, the significance of this study lies in its ability to provide suggestions for bus companies to establish SQ standards and develop applicable strategies. As a result, bus companies will be able to measure SQ more accurately. In addition, it will allow for the evaluation of customers' perceptions of SQ. In this way, companies will be able to act more rationally in understanding and meeting changing customer expectations, thereby providing a successful competitive advantage. The IBUSQUAL scale that emerged from the research is significant since it reveals the previously unmeasured customer interaction with transportation companies. After an explanation of SQ and SQ scales, studies on SQ in bus companies were mentioned, followed by a discussion of methods and findings and the presentation of recommendations.

LITERATURE REVIEW

Service Quality

Before talking about SQ, it is useful to mention the concept of quality. As in many definitions, it can be observed that there are different perspectives on the concept of quality. The American Society for Quality (ASQ, 2022, p. 4) stated, "In technical usage, quality can have two meanings: 1) the characteristics of a product or service that bear on its ability to satisfy stated or implied needs; 2) a product or service free of deficiencies." In addition, quality is "fitness for use," according to Juran (1951), and "conformance to requirements," according to Crosby (1980, p. 15). In the light of these definitions, SQ can be defined as "the judgment arising from an evaluation process in which consumers' perceptions of the service they receive and their expectations are compared" (Chawla & Sharma, 2017, p. 48). Therefore, quality service can be defined as a service that exceeds consumers' expectations (Parasuraman et al., 1985, p. 42).

In other words, if the expectations are kept constant, a higher evaluation of SQ is observed when a perception of a higher performance level for the service received occurs, and a negative or lower evaluation of SQ is observed when a perception of low performance occurs (Boulding et al., 1993, p. 8; Grönroos, 1984, p. 36–37). In the literature on SQ, expectations are viewed as desires or wants (i.e., what a service provider believes they should provide rather than what is actually provided). It is formed based on a firm's previous experience, competitors, the marketing mix, and word-

of-mouth (Lewis, 1993, p. 5). As can be seen, the definitions related to SQ focus on meeting the needs and requirements of customers and how well the service provided meets their expectations.

In the related literature, researchers (Grönroos, 1984; Parasuraman et al., 1985) have investigated the effect of performance on expectations in the post-consumption evaluations of the product, sometimes by making comparisons and sometimes by asserting that satisfaction with quality services depends on the approval or disapproval of expectations (Smith & Houston, 1982). In this context, researchers used various scales to make an evaluation between service and service expectations. The most studied scales in the literature are Grönroos' SQ model, the SERVQUAL and SERVPERF scales, and the LODGSERV (Çiğdemli & İştin, 2018) SQ measurement model.

The Grönroos model was proposed by Grönroos as a result of a study conducted on service business managers in 1984 to develop a SQ model. The starting points of the study in this context were the following: 1) to define how SQ is perceived by consumers, and 2) to determine how SQ is affected. Two types of quality have been suggested in the Grönroos model: technical and functional quality. Technical quality refers to what the consumer actually receives from the service, while functional quality refers to how the service is received or delivered. In addition, Grönroos (1984, p. 38–40) suggested that image can be considered a dimension of quality depending on the perception of technical and functional quality.

Based on the definition of SQ by Parasuraman et al. (1988) the SERVQUAL scale is the most common scale used to measure SQ. The objective of Parasuraman et al. (1988) is twofold: the development of a multi-item scale to measure SQ and a discussion of the features and potential applications of the scale. On the SERVQUAL scale, SQ was examined in five dimensions: tangibles, reliability, responseveness, assurance, and empathy (Parasuraman et al., 1988).

The SERVQUAL scale was later taken into account by Cronin and Taylor (1992), and the SERVPERF scale was developed. They claimed that the SERVPERF scale was sufficient to measure performance compared to the SERVQUAL scale (Cronin & Taylor, 1992, p. 64). In addition, the SERVQUAL scale was insufficient in that consumers did not have any expectations about the service before purchasing it, nor did they know what to anticipate (Cronin & Taylor, 1992, p. 55–56). The purpose of comparing the SERVQUAL and SERVPERF scales is to determine which indexes are superior measures of SQ (Cronin & Taylor, 1992, p. 128).

Knutson et al. (1990) developed a new scale for the hospitality industry under the name "LODGSERV." The LODGSERV scale is specifically designed to measure customer expectations based on hotel experience. Five main dimensions (reliability, trust, responsibility, physical characteristics, and empathy) were developed for the LODGSERV scale (Knutson et al., 1990, p. 278). Kuntson et al. (1990) made two important contributions by recommending and validating the LODGSERV measurement. First, both the LODGSERV and SERVQUAL scales were developed as consistent five-dimensional scales, which further confirms the reliability of Parasuraman et al.'s (1988) study. Again, Knutson et al. (1990) concluded that the process of developing LODGSERV could be replicated for other segments of the hospitality industry, especially restaurants and clubs (Liu et al., 2017, p. 120).

Examining the scales in the literature on SQ reveals that quality measurement is examined in the context of internal and external factors. Internal factors express the circumstances for the business (how the service is provided, physical features and equipment, personnel appearance and behavior, personnel knowledge and skills, etc.), and external factors express the circumstances for the consumer (the consumer's perception of the service received, customer expectations, customer satisfaction, etc.). In addition to these factors, another important factor affecting SQ is customer interactions within the service environment. Although service environment is a significant factor affecting SQ, it is not accounted for in the scales. However, the environments in which the service is delivered can encourage positive emotional responses while strengthening customer perceptions and customer retention. Therefore, service environments play an important role in service delivery (Lin & Liang, 2011, p. 352). The service environment (customer interaction, etc.) must be well managed to improve SQ (Rust & Oliver, 1994).

As in other service areas, the role of the service environment plays a crucial role in public transportation (Pareigis et al., 2011, p. 112). In their qualitative research to determine the important dimensions of the service process defined by customers, Pareigis et al. (2011) revealed that a customer has the potential to affect the service experience of other customers. Even Pareigis et al. (2011, p. 115–117) stated that customers leaving garbage and free newspapers, speaking loudly, and asking questions have an impact on the service process.

Service Quality in Bus Companies

This section discusses the SQ studies conducted in bus companies. Silcock (1981) studied the effectiveness of bus service in the context of quality according to a predetermined schedule and a schedule along a given route. Similarly, Pullen (1993) stated that measures of operational performance of bus services can be categorized as efficiency (service quality, service utilization, and cost-effectiveness) and effectiveness (operating costs, vehicle use, workforce efficiency, and energy efficiency), and SQ measures can generally be considered a subset of effectiveness measures. In addition, in many studies (Mapunda, 2021; Sánchez Pérez et al., 2007; Shamsudin et al., 2020), SQ was measured in bus companies by forming the basis of the SERVQUAL scale. In addition, studies have been carried out on both intercity bus companies (Freitas, 2013; Özdemir & Mısırlı, 2020; Wen et al., 2005) and public transport companies (Islam et al., 2014; Shamsudin et al., 2020; Yaya et al., 2015). However, only one scale development study for intercity bus companies (Hu & Jen, 2006) was found, and it was considered inadequate. In addition, the majority of the studies employed quantitative research, while only one employed qualitative research methods (Pareigis et al., 2011). The vast majority of studies (Duman et al., 2007; Hu & Jen, 2007; Mazzulla & Eboli, 2006; Pavlina, 2015; Shamsudin et al., 2020; Ubaidillah et al., 2022; Wen et al., 2005) have found that SQ has a significant impact on satisfaction, behavioral intention, and loyalty. In another study, Chang and Yeh (2017) investigated the relationships between corporate social responsibility (CSR), SQ, company image, customer satisfaction, and loyalty and found that SQ has an effect on company image, customer satisfaction, and loyalty.

Studies closely related to the subject are given in Table 1. Examining the literature reveals that passenger interactions, which are one of the important points of our study, were not addressed in previous studies. In their qualitative studies, only Pareigis et al. (2011) investigated the dimensions of the service environment using qualitative methods, and the "other customer" dimension emerged as one of these dimensions (customer processes, the physical environment, contact personnel, provider processes, and the wider environment). As a matter of fact, the study by Pareigis et al. (2011) reveals the necessity of considering passenger interaction in studies on SQ. This reveals the importance of this scale development study.

| Authors | Year | Dimension/sub-dimension | Transport variety |
|----------------------|------|--|----------------------|
| Watthanaklang et al. | 2024 | Reliability, empathy, responsiveness, convenience, comfort, | Public transport |
| | | extended of service, price | |
| Kelilba and Chaib | 2024 | Comfort, vehicle safety, vehicle cleanliness | Urban transport |
| de Ona | 2022 | Service hours, information, frequency, speed, cost, | Public transport |
| | | intermodality, individual space, temperature, cleanliness, | |
| | | safety, security, proximity, punctuality, accessibility | |
| Tuan et al. | 2022 | Availability, security & safety, cost, customer care, comfort, | Public transport |
| | | environmental friendliness, accessibility, passenger | Ĩ |
| | | information, time, | |
| Deb et al. | 2022 | Vehicle condition and hygiene, information availability, | City bus |
| | | safety, travel expenses, comfort, reliability and convenience, | , , |
| Bakar et al. | 2022 | Convenience, reliability, comfort, safety & security, route & | Public transport |
| | | time travelled, Schedule, speed, service frequency, on time | 1 |
| | | performance, service hours, headway, service coverage | |
| Ubaidillah et al. | 2022 | Tangibles, Reliability, Assurance, Empathy, Responsiveness | Public buses |
| Nguyen-Phuoc et al. | 2021 | Tangibility, Convenience, Personnel, Reliability | Public transport |
| Chauhan et al. | 2021 | Transfer environment and important facilities, transport | Bus, Train and |
| chuanar et al. | 2021 | modes and travel information, comfort, staff management and | Metro |
| | | ticketing, safety and security, accessibility and signposting, | Metro |
| | | convenience and quality of environment, | |
| Sukhov et al. | 2021 | Reliability, functionality, information, courtesy/simplicity, | Public Transport |
| Sukilov et al. | 2021 | comfort, safety, | i ublic mansport |
| Mapunda | 2021 | Tangibility, Reliability, Receptivity, Assurance | Bus Rapid Transit |
| Mapullua | 2021 | | bus Kapiu Halish |
| Shamsudin et al. | 2020 | Empathy Tangibility, Reliability, Receptivity, Assurance | Dublia Transmont |
| Shamsuum et al. | 2020 | | Public Transport |
| Ö. 1 | 2020 | Empathy | L L L D |
| Özdemir and Mısırlı | 2020 | Service, Service (transportation), Personnel, Responsiveness, | Intercity Bus |
| D1 / 1 | 2020 | Security | Companies |
| Rehman et al. | 2020 | Affordability, bus stop availability, comfort, personal security, | Intercity private |
| | | punctuality, board information services, environmental | bus service |
| P 11 - 1 | 2010 | protection, | |
| Barabino et al. | 2019 | Availability, accessibility, information, time, customer care, | Public Transport |
| | | comfort, environmental impact | |
| de Aquino et al. | 2019 | Reliability, comfort, convenience, communication/information | Public Transport |
| | | systems, technical security, accessibility, empathy | Services |
| Zhang et al. | 2019 | Convenience, safety, operational service, comfort, Reliability, | Public transport |
| | | | service |
| Chang and Yeh | 2017 | Tangibles, Reliability, Responsiveness, Assurance, Empathy | Intercity Bus |
| | | | Companies |
| Mahmoud and Hine | 2016 | Access to service, Fare, Safety and security, Service design, | Public transport |
| | | Operation Information and facilities, | |
| Yaya et al. | 2015 | functional, convenience, physical environment quality | Public transport |
| Pavlina | 2015 | Service, Logistic parameters | Public Transport |
| Islam et al. | 2014 | Service provided, Access, Availability, Environment | Public transport |
| Grujičić et al. | 2014 | Enough place in the vehicle, passenger politeness, ventilation | Public transport |
| , | | in the vehicle waiting time at stop, cleanliness in the vehicle, | - |
| | | avoidance of traffic jam, punctuality, fellow traveler | |
| | | cleanliness, tickets price | |
| Freitas | 2013 | Attendance, Vehicle, Route, Security, Differential Services, | Intercity road |
| | | Ticket Fare | transportation |
| de Oña et al. | 2013 | Service, Comfort, Personnel | Public transport |
| Yılmaz | 2012 | Elements relating to office, elements relating to buses, the | Intercity bus servio |
| | | elements relating to reliability, elements relating to service cars | |
| | | and their officials, officials and the staff of the buses, elements | |
| | | relating to booking, buying ticket, and baggage, services | |
| | | interview of the second | |

Table 1. Bus companies service quality factors in bus studies

| Koçoğlu and Aksoy | 2012 | Tangibility, Reliability, Receptivity, Assurance, Empathy | Intercity Bus Companies |
|--|------|--|----------------------------|
| Pareigis et al. (Qualitative study) | 2011 | Other customers, physical environment, provider processes, customer processes, contact personnel, wider environment, | Public transport |
| Ardıç and Sadaklıoğlu | 2009 | Attitudes and behaviors of staff, Bus (physical characteristics), Punctuality, Accommodation and Break, Reservation, Service and Baggage Transactions, Office operations | Intercity Bus Companies |
| Lin et al. | 2008 | Tangible service equipment, Convenience of services, Operating management support, Interaction with passengers | Intercity bus Companies |
| Duman et al. | 2007 | Office-service-terminal, Travel, Break | Intercity Bus Companies |
| Sánche Perez et al. | 2007 | Tangibility, Reliability, Receptivity, Assurance Empathy | Public transport |
| Eboli and Mazzulla | 2007 | Service planning and reliability, comfort and other factors, network design | Public Companies |
| Hu and Jen (Scale Development) | 2006 | Convenience of service, operating management support, tangible service equipment, interaction with passengers, | City bus |
| Wen et al. | 2005 | Onboard amenity, Crew's attitude, Station performance, Operational performance | Intercity bus service |

METHODOLOGY

Quantitative research method was used in the research. The research population consists of passengers traveling by intercity bus in Türkiye. The research sample consists of intercity passengers traveling within Türkiye who participated in the research and are representative of the universe. The reason why the research was conducted on intercity bus users in Türkiye is that it constitutes an important market. 95.2% of passenger transportation within Türkiye is done by road. A total of 573 companies operate in the field of intercity passenger transportation in Türkiye. The number of buses used for intercity passenger transportation within the country is 9,500. The seat capacity is more than 400,000 (Keçeci, 2024). As of the end of 2022, the length of Türkiye's road network (provincial roads, state roads, and highways) is 68,640 km. In Türkiye, the length of highway per 100,000 population is 88 km, and when evaluated in terms of surface area, the length of highway per 1000 km² in Türkiye is 81 km (CSB, 2024). Based on this, the sample size should be at least 384 according to the unlimited universe formula since the universe size is over 10 thousand (Sekaran & Bougie, 2016, p. 267). Therefore, the total number of passengers participating in the research (n=461) is sufficient.

The aim of this research is to develop a SQ scale for intercity bus companies. There are numerous recommendations concerning the scale development process. For instance, Churchill (1979) recommended an eight-step process (specifying the domain of the construct, generating a sample of items, collecting data, purifying measures, collecting data, assessing reliability, assessing validity, and developing the scale). Taheri et al. (2018) suggested a four-step process (defining the content domain and generating items, purifying the items, validating the construct and assessing reliability, and replicating). Bagozzi et al. (1991), on the other hand, recommended four basic processes (conducting a literature review, an exploratory survey, a pilot survey, and a main survey) for scale development. In this study, for the scale development process, the steps suggested by Carpenter (2018) (conducting a literature review, conducting at least one type of qualitative research, receiving expert feedback, and conducting a pre-test for scale dimensions and items) were used, and scale development studies on the subject (Dedeoğlu et al., 2020; Mapunda, 2021; Mikhaylov et al., 2015) were examined. Figure 1 shows the scale development steps.

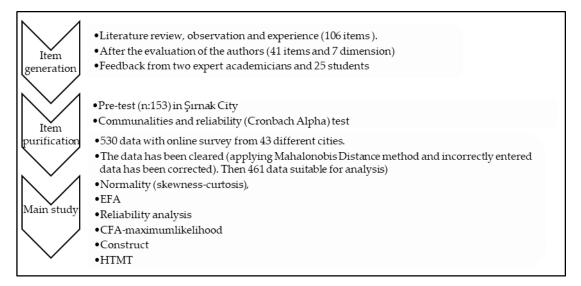


Figure 1. Scale development process

Phase 1: Item Generation, Construct, and Face Validity

For determining the scale items, the researchers started with a literature review of the bus experiences (Table 2) (Ardıç & Sadaklıoğlu, 2009; Duman et al., 2007; Govender & Pan, 2011; Mahmoud & Hine, 2016; Wen et al., 2005; Yilmaz, 2012). In addition, at this stage, the researchers traveled with bus companies in the provinces they were in, and questions about the missing subjects on other scales were added based on their observations. As a result of the literature review and observations, 106 questions were compiled into an itempool. After the pre-screening of the researchers (similar expression dimensions and incomprehensible questions were eliminated), the number of questions was reduced to 45. These statements were sent to two academic experts along with an expert opinion form. They recommended revising the four items. In addition, 25 people were asked to fill out a form for content and face validity. As a result of the expert opinions and the form filled out

by 25 participants, four questions were eliminated, and 41 questions were selected (Table 2). Phrases taken from other languages were translated from English into Turkish using the back translation method. Two linguists then assessed the expressions. The answer options for the questions were created using a 5-point Likert-type scale (ranging from *None* and 1 = *Very bad* to 5 = *Very good*) and a "0" option for "I have no idea." The "I have no idea" option is used for services that the passenger has never encountered. For instance, if someone else purchased a passenger's ticket, they may select "I have no idea" for the option "Ease of purchasing tickets and making reservations from the office." Someone who has traveled for a short time may respond, "I have no idea," to rest area factor questions, as they have never visited a rest area.

| Dimensions | Items | Items code | Sources |
|-------------|---|--------------|--|
| | Noise level of the bus* | Comfort1* | Wen et al. 2005 |
| | Interior cleaning of the bus* | Comfort 2* | Wen et al. 2005 ; Ardıç and Sadaklıoğlu, 2009 |
| | Air/climate of the bus (temperature, air, lighting etc.)* | Comfort 3* | Wen et al. 2005 ; Ardıç and Sadaklıoğlu, 2009 |
| Bus Comfort | Comfort and width of seats | Comfort 4 | Wen et al. 2005 ; Ardıç and Sadaklıoğlu, 2009 |
| | Entertainment systems (TV, media player etc.) | Comfort 5 | Wen et al. 2005 |
| | Availability of in-bus technology (Wi-fi, socket, etc.) | Comfort 6 | Wen et al. 2005 |
| | Food and beverage treats* | Comfort 7* | Wen et al. 2005 ; Ardıç and Sadaklıoğlu, 2009 |
| | Placing luggage properly* | Comfort 8* | Wen et al. 2005 ; Ardıç and |
| | Cleanliness of the employees (assistant personnel) | Empbeh1 | Wen et al. 2005 |
| | Friendliness of employees | Empbeh2 | Wen et al. 2005 ; Ardıç and Sadaklıoğlu, 2009 |
| Employee | Employees assist passengers | Empbeh3 | Wen et al. 2005 |
| Behavior | Behavior of drivers | Empbehv4 | Wen et al. 2005 |
| Dellavioi | Safe driving of the driver | Empbeh5 | Wen et al. 2005 |
| | Behaviors of employees | Empbeh6 | Wen et al. 2005 ; Ardıç and Sadaklıoğlu, 2009 |
| | Consideration of complaints* | Empbeh7* | by authors |
| | Equipment and maintenance of rest areas | Restarea1 | Wen et al. 2005 |
| | Cleanliness of rest areas | Restarea2 | Wen et al. 2005 |
| Rest Area | Food and beverage quality in rest areas | Restarea3 | by authors |
| icest filea | Prices in rest areas | Restarea4 | by authors |
| | Displaying or announcing bus time on screens in rest areas* | Restarea5* | Wen et al. 2005 |
| | Clear and understandable departure and arrival time schedules | PromisServ1 | Wen et al. 2005 |
| | Break times | PromisServ2 | Ardıç and Sadaklıoğlu, 2009 |
| | Number of breaks | PromisServ3 | Ardıç and Sadaklıoğlu, 2009 |
| Promised | Roundtrip route* | PromisServ4* | Mahmoud and Hine, 2016 |
| Services | Departure at the time specified in the tariff* | PromisServ5* | Wen et al. 2005 |
| | Arriving at the destination within the time specified in the tariff | PromisServ6 | Ardıç and Sadaklıoğlu, 2009 |
| | Availability of bus departure times* | PromisServ7* | Ardıç and Sadaklıoğlu, 2009 |
| | Frequency of bus services | PromisServ8 | by authors |

Table 2. Items and sources

| | Ease of purchasing tickets and making reservations from the office* | OfficeServ1* | Govender and Pan, 2011 |
|--------------------------|---|--------------|-----------------------------|
| | The adequacy of the number of offices | OfficeServ2 | Ardıç and Sadaklıoğlu, 2009 |
| Office | Accessibility to the office (location, accessibility) | OfficeServ3 | Ardıç and Sadaklıoğlu, 2009 |
| Services | Behavior of office staff | OfficeServ4 | Ardıç and Sadaklıoğlu, 2009 |
| | Cleanliness of the office | OfficeServ5 | by authors |
| | Useful customer waiting area in the office | OfficeServ6 | Mahmoud and Hine, 2016 |
| | Frequency of free shuttle service of the bus company | FreeShuttle1 | Mahmoud and Hine, 2016 |
| Free Shuttle Services | Free shuttle and bus arrival and departure time coordination | FreeShuttle2 | by authors |
| | Free shuttle service of the bus company | FreeShuttle3 | Ardıç and Sadaklıoğlu, 2009 |
| | Noise of passengers | PI1 | by authors |
| Passenger | Cleanliness of passengers | PI2 | by authors |
| Interaction | Behavior of passengers to other passengers | PI3 | by authors |
| | Delay status of passengers boarding the bus | PI4 | by authors |

* Eliminated as a result of factor analysis

The dimensions and items created by considering the literature review and the experiences of the researchers are mentioned above. Each of the dimensions, such as the comfort of the bus, the behavior of the employees, the fulfillment of the promised services, the services of the ticket sales office, the rest area and free shuttle services are elements of SQ mentioned in the literature before. Free shuttle service is provided from bus terminals to designated stops in the city. In addition, passengers are picked up from designated stops in the city and taken to the terminal free of charge. This practice is common in Türkiye. However, when they are not in other countries, they must select "0" as the answer option on the scale. Rest areas serve as places where travelers can stop by, even for a short time, to relieve the tiredness of the road, meet their needs, and perform the necessary maintenance for their vehicles. At rest facilities, passengers can purchase services such as food, souvenirs and toilets (Balli, 2012). In these rest areas, intercity bus drivers are required to take at least 15-minute breaks in every 4.5 hours of driving time. In addition, drivers must have 11 hours of uninterrupted rest when they drive for 9 hours in 24 hours (Highway traffic regulations, 1997). Since customer/passenger interaction affects satisfaction and loyalty, it is necessary to evaluate passenger interaction as a quality factor. Passenger interaction emerges as an important issue that needs to be investigated, as passengers travel side-by-side, back-to-back, and in crowds on buses. At this point, the passenger interaction dimension is considered a dimension of SQ. On a bus, even if the passengers do not talk to each other, they are in silent communication. A passenger making noise (talking loudly on the phone, making noise while eating, etc.), not complying with general etiquette (being affected by the road and vomiting, constantly wanting to have a conversation with the person sitting next to him, smelling bad, etc.), or not arriving on time at the departure time of a stopover can cause

discomfort to other passengers. If this discomfort becomes permanent in a bus company, passengers may change their bus company preferences. The reasons for this are not only other passengers but also companies. In reality, companies can choose their own customers with their marketing and management strategies.

Phase 2: Item Purification

After it was decided that the scale form was comprehensible, data were obtained from 153 people from the province of Şırnak by face-to-face survey method to test its reliability. The Cronbach's alpha value of these collected data was found to be 0.98, with high reliability. The convenience sampling technique was preferred in sample selection after the pre-test. Data were collected from 43 different cities using the online questionnaire (Google Forms) prepared between January 1 and June 30, 2021, and shared on social media (Facebook). A total of 530 responses were obtained. Outliers (Byrne, 2016) and erroneous surveys were eliminated, resulting in 461 surveys used for analysis. 384 individuals must be surveyed to account for a 5% error rate in sample selection (Altunışık et al., 2007). In addition, Tabachnick and Fidell (2006) stated at least 300 data should be available. In this instance, the sample size is appropriate to reveal the purpose of the research statistically. Also, to avoid common method bias, data were collected from different provinces over a long period of time (between 1 January and 30 June 2021).

Looking at the profile of the participants (Table 3), 58.6% were male, 40.1% were female, 34.1% were married, and 63.6% were single. The average age of the participants was 28 (most of them were in the 18–25 age group). Considering their educational status, 61.6% were university graduates, 8.9% were primary school and high school graduates, and 28.2% had a master's or doctoral degree. In addition, 36% of participants had a monthly income between 3,001 and 6,000 TL, and the average monthly income was 3.573 TL.

After this stage, the normal distribution was examined. The skewness-kurtosis values were considered to see if the items were multinormally distributed (Appendix 1). According to the recommendations of George and Mallery (2010) (+2/–2), skewness (0.64 to 0.37) and kurtosis (–0.03 to 1.04) values showed the normal distribution. Using exploratory factor analysis (EFA), the distribution (structure) of the items was then examined using the principle component analysis (PCA) technique. Kaiser-Meyer-Olkin (KMO) test value was greater than 0.50 for data adequacy and that the Bartlett's test value was less than 0.05 for examining the multiple normal distributions of the data. In addition, varimax, one of the rotation methods, was used. Factor loadings below 0.50 were excluded (Comrey, 1988), and Kaiser's criterion was kept above 0.60 for communalities (Field, 2013).

| Variables | Categories | Frequency | Valid Percent (&) |
|----------------------------------|-------------------|-----------|-------------------|
| | Primary Education | 6 | 1.3 |
| | High School | 33 | 7.3 |
| Education | University | 284 | 61.6 |
| | Master | 90 | 19.5 |
| | Doctorate | 40 | 8.7 |
| Marital status | Married | 157 | 34,1 |
| Marital status | Single | 293 | 63,6 |
| Gender | Male | 270 | 58,6 |
| Gender | Female | 185 | 40,1 |
| M | No income | 63 | 13,7 |
| Monthly Income (Turkish Lira) | 1-3.000 | 157 | 34,3 |
| | 3.001-6.000 | 167 | 36 |
| (Mean-3.573 TL) | 6.001 and higher | 74 | 16 |
| | 18-25 | 47,1 | 217 |
| Age | 26-33 | 23,0 | 106 |
| (Mean: 28) | 34-41 | 21,3 | 98 |
| | 42 and older | 6,9 | 32 |

Table 3. Demographic profile

Exploratory Factor Analysis

Exploratory factor analysis, a fundamental tool in the development and validation of psychological theories and measurements, is a multivariate statistical method that attempts to identify the minimum number of hypothetical structures (Watkins, 2018). As a result of the EFA, it was revealed that bus SQ can be measured with 30 items and seven dimensions (employee behavior (EB), office services (OS), promised service (PS), rest area (BRA), passenger interactions (PI), free shuttle services (FSS), and bus comfort (BC)) (KMO: 0.95, p < 0.05). Eleven items (Comfort1, Comfort2, Comfort3, Comfort7, Comfort8, Empbeh7, OfficeServ1, Restorea5, PromisServ4, PromisServ5, PromisServ7) were excluded since the load remained below 0.50, overlapping and reducing reliability. The expressions and dimensions account for 77.92% of the total variance. Communality values range from 0.61 to 0.84, whereas factor loadings range from 0.54 to 0.80. While the EB dimension (16.86%) best explains the structure, the BC dimension explains it the least, with 7.99%. In addition, it is observed that the mean of the expressions (\vec{x}) is between 1.27 and 2.83, and the standard deviations are between 1.16 and 1.48 (Table 4).

For the reliability of the scale items, Cronbach's alpha value for all the items was found to be 0.96. Cronbach's alpha values were then reevaluated using the split-half method. The Cronbach's alpha value for the first and second groups was determined to be 0.94. These results reveal that the reliability level of the scale items is high. In addition, Cronbach's alpha value for each dimension was examined separately for internal reliability, and it was determined that each dimension was reliable (Cronbach's alpha > 0.70) (Büyüköztürk, 2005), indicating that internal reliability was achieved (Table 4).

| Dimensions | Items | Communalities | Mean | Sd. | Factor Loadings | Variance Explained (%) | Cronbach's Alpha |
|-------------------|--------------|---------------|------|------|--------------------|---------------------------|---------------------|
| Employee | Empbeh2 | .84 | 2.76 | 1.29 | .800 | • | • |
| Behavior (EB) | Empbeh6 | .82 | 2.76 | 1.30 | .800 | | |
| (xī: 2.51) | Empbeh3 | .82 | 1.27 | 1.27 | .783 | 14.04 | 04 |
| | Empbeh4 | .71 | 2.71 | 1.37 | .731 | 16.86 | .94 |
| | Empbeh1 | .76 | 2.78 | 1.29 | .718 | | |
| | Empbeh5 | .73 | 2.83 | 1.35 | .701 | | |
| Office Services | OfficeServ3 | .79 | 2.77 | 1.34 | .766 | | |
| (OS) (xī: 2.64) | OfficeServ4 | .78 | 2.76 | 1.33 | .741 | | |
| | OfficeServ5 | .82 | 2.58 | 1.34 | .739 | 13.80 | .92 |
| | OfficeServ2 | .80 | 2.72 | 1.42 | .719 | | |
| | OfficeServ6 | .75 | 2.38 | 1.37 | .644 | | |
| Promised | PromisServ3 | .81 | 2.68 | 1.27 | .758 | | |
| Service (PS) | PromisServ2 | .84 | 2.74 | 1.30 | .740 | | |
| (xī: 2.63) | PromisServ6 | .71 | 2.56 | 1.48 | .632 | 11.57 | .90 |
| | PromisServ8 | .72 | 2.57 | 1.39 | .627 | | |
| | PromisServ1 | .68 | 2.60 | 1.34 | .571 | | |
| Rest Area (RA) | Restarea3 | .84 | 2.35 | 1.29 | .796 | | |
| (xī: 2.24) | Restarea2 | .84 | 2.41 | 1.27 | .779 | 11 10 | 00 |
| | Restarea1 | .83 | 2.42 | 1.28 | .754 | 11.18 | .90 |
| | Restarea4 | .67 | 1.81 | 1.17 | .715 | | |
| Passenger | PI3 | .80 | 2.44 | 1.24 | .795 | | |
| Interactions (PI) | PI4 | .81 | 2.29 | 1.25 | .747 | | |
| (xī: 2.45) | PI1 | .70 | 2.46 | 1.29 | .544 | 8.34 | .85 |
| | PI2 | .69 | 2.63 | 1.31 | .543 | | |
| Free Shuttle | FreeShuttle1 | .84 | 2.22 | 1.31 | .772 | | |
| Services (FSS) | FreeShuttle2 | .82 | 2.15 | 1.29 | .760 | 8.16 | .86 |
| (xī: 2.13) | FreeShuttle3 | .70 | 2.08 | 1.38 | .619 | | |
| Bus Comfort | Confort5 | .84 | 2.07 | 1.18 | .787 | | |
| (BC) | Confort6 | .77 | 2.17 | 1.24 | .713 | 7.99 | .85 |
| (x: 2.23) | Confort4 | .71 | 2.46 | 1.16 | .673 | | |

 Table 4. Exploring factor analysis and reliability analysis results

KMO: 0.95. Barlett's test of Sphericity: Approx. Chi-Square: 12362.175, df: 435, sig.: 0.00, Total Explained Variance: 77.92.

Confirmatory Factor Analysis

Confirmatory factor analysis (CFA) is the testing of a previously determined hypothesis or theory about the relationship between variables (Büyüköztürk, 2019, p. 133). In the next step, CFA was performed to test the accuracy of the EFA results. Convergent and discriminant validity were demonstrated with CFA. The CFA results obtained with the maximum-likelihood method with the AMOS 24 program confirm the EFA results. In

the resulting structure, factor loadings>0.60 (0.65–0.92) are seen to be above the recommended >0.50 value (Hair et al., 2019). In addition, the fit indices (χ 2/df: 3.42, TLI: 0.91, CFI: 0.92, RMSEA:0.07) shown in Table 5 indicate that the model is acceptable according to the recommendations in the literature (Anderson & Gerbing, 1988; Schumacker & Lomax, 2004). The model has been improved by connecting e9-e11 and ea3-e15 (Figure 2).

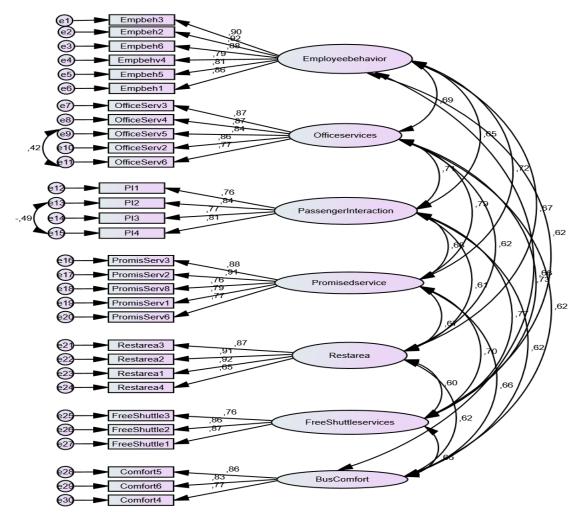


Figure 2. Confirmatory factor analysis

The composite reliability (CR), which indicates the internal reliability of each factor, was found to be higher than the recommended value of 0.60 (Hair et al., 2009). In addition, the average variance extracted (AVE) value of > 0.50, recommended by Fornell and Larcker (1981), was used to measure convergent validity. Since the AVE values (0.63–0.94) for all dimensions were above 0.50, convergent validity was achieved (Table 6).

| Dimensions | Items | Std. Factor Loadings | t-value | C.R. | AVE |
|--------------------------|--------------|-------------------------|---------|------|-----|
| | Empbeh3 | .90 | fixed | | |
| | Empbeh2 | .92 | 30.98 | | |
| Employee | Empbeh6 | .88 | 28.20 | 0.1 | = 1 |
| Behavior | Empbeh4 | .79 | 22.72 | .94 | .74 |
| | Empbeh5 | .81 | 23.94 | | |
| | Empbeh1 | .86 | 26.68 | | |
| | OfficeServ3 | .87 | fixed | | |
| | OfficeServ4 | .87 | 25.08 | | |
| Office Services | OfficeServ5 | .84 | 23.66 | .92 | .71 |
| Services | OfficeServ2 | .86 | 24.37 | | |
| | OfficeServ6 | .77 | 20.10 | | |
| | PI1 | .76 | fixed | | |
| Passenger | PI2 | .84 | 17.95 | 07 | (2) |
| Interactions | PI3 | .77 | 17.24 | .87 | .63 |
| | PI4 | .81 | 17.20 | | |
| | PromisServ3 | .88 | fixed | | |
| | PromisServ2 | .91 | 28.02 | | |
| Promised Service | PromisServ8 | .76 | 20.30 | .91 | .67 |
| | PromisServ1 | .79 | 21.40 | | |
| | PromisServ6 | .77 | 20.73 | | |
| | Restarea3 | .87 | fixed | | |
| DestAuss | Restarea2 | .91 | 28.34 | 00 | 71 |
| Rest Area | Restarea1 | .92 | 28.81 | .90 | .71 |
| | Restarea4 | .65 | 16.02 | | |
| | FreeShuttle3 | .76 | fixed | | |
| Free Shuttle services | FreeShuttle2 | .86 | 19.01 | .87 | .69 |
| Services | FreeShuttle1 | .87 | 19.09 | | |
| | Comfort5 | .86 | fixed | | |
| Bus Comfort | Comfort6 | .83 | 20.58 | .86 | .67 |
| | Comfort4 | .77 | 18.66 | | |

Table 5. Confirmatory factor analysis and index

Table 6. Validity analysis

| Factors | CR | AVE | MSV | MaxR (H) | Employee Behavior | Office Services | Passenger Interactions | Promised Service | Rest area | Free Shuttle Services | Bus Comfort |
|---------------------------|------|------|------|-------------|----------------------|--------------------|---------------------------|----------------------------|-----------|--------------------------|----------------|
| Employee Behavior | 0.94 | 0.74 | 0.53 | 0.95 | 0.861 | | | | | | |
| Office Services | 0.92 | 0.71 | 0.63 | 0.92 | 0.687*** | 0.843 | | | | | |
| Passenger Interactions | 0.87 | 0.63 | 0.59 | 0.87 | 0.647*** | 0.707*** | 0.796 | | | | |
| Promised Service | 0.91 | 0.67 | 0.63 | 0.92 | 0.725*** | 0.794*** | 0.675*** | 0.824 | | | |
| Rest Area | 0.90 | 0.71 | 0.45 | 0.93 | 0.671*** | 0.620*** | 0.611*** | 0.674*** | 0.847 | | |

| Free Shuttle Services | 0.87 | 0.69 | 0.59 | 0.88 | 0.623*** | 0.658*** | 0.768*** | 0.703*** | 0.598*** | 0.832 | |
|--------------------------|------|------|------|------|----------|----------|----------|----------|----------|----------|-------|
| Bus Comfort | 0.86 | 0.67 | 0.53 | 0.86 | 0.729*** | 0.617*** | 0.618*** | 0.661*** | 0.623*** | 0.657*** | 0.819 |

In addition, the heterotrait-monotrait (HTMT) analysis was used to examine the discriminant validity of the structure (Table 7). When the HTMT ratios are examined, it is seen that the model has discriminant validity since all values are less than Henseler et al.'s (2015) recommendation of < 0.85.

Table 7. HTMT Analysis

| | Employee | Office | Passenger | Promised | Rest | Free Shuttle | Bus |
|------------------|----------|----------|--------------|----------|--------|--------------|---------|
| Factors | Behavior | Services | Interactions | Service | area | services | Comfort |
| Employee | | | | | | | |
| behavior | | | | | | | |
| Office Services | 0.711 | | | | | | |
| Passenger | 0 (90 | 07(2 | | | | | |
| Interactions | 0.680 | 0.762 | | | | | |
| Promised Service | 0.743 | 0.825 | 0.720 | | | | |
| Rest area | 0.669 | 0.641 | 0.661 | 0.695 | | | |
| Free Shuttle | 0 (49 | 0.704 | 0.791 | 0.737 | 0 (12 | | |
| services | 0.648 | 0.704 | 0.791 | 0.737 | 0.642 | | |
| Bus Comfort | 0.752 | 0.646 | 0.637 | 0.707 | 0.650 | 0.676 | |

DISCUSSION AND CONCLUSION

In this study, a scale was developed to measure perceived SQ in intercity bus companies. Scales for measuring SQ in bus companies are limited (Pareigis et al., 2011) and passenger interaction has not been considered in empirical studies (Hu & Jen, 2006; de Ona, 2021; Freitas, 2013; Yılmaz, 2012). However, the service environment is evaluated not only in terms of physical features, but also other design features perceived by passengers, the prevailing climate and social structure of the environment (Çelik, 2009, p. 159). Bus companies are businesses that have a greater obligation than other service businesses to remain physically close to their customers. This situation reveals the necessity of investigating the interaction between passengers. So, a scale is developed to address this literature gap.

Most of the studies (Özdemir & Mısırlı, 2020; Shamsudin et al., 2020; Sukhov et al., 2021) are based on the SERVQUAL scale. Like studies conducted in other sectors, scales for intercity bus companies do not include customer or passenger interaction (Pareigis et al., 2011). Although there were important studies to measure the service quality of bus companies (Eboli & Mazzulla, 2007; Freitas, 2013; Hu & Jen, 2007; Lin et al., 2008), they remained short in considering social interactions. In this regard, the development of a scale in this study, taking into account passenger interaction, will contribute to the literature. Another significant contribution is to the sector. It will raise awareness that all service companies, in general, and intercity bus companies, in particular, should consider customer interaction in their perceived SQ research. As a matter of fact, CtoC interaction is a variable that can affect customers' perceptions of satisfaction and repeat behavior (Huang, 2008).

As a result of the research, the IBUSQUAL scale, consisting of 30 items and seven dimensions (Employee behavior (EB), Office services (OS), promised service (PS), rest area (BRA), Passenger encounter (PE), Free shuttle services (FSS) and Bus comfort (BC)s was developed. The total variance explained by the dimensions in the scale is 77.92%. The contribution rates for each dimension are 16.86% for EB, 13.80% for OS, 11.57% for PS, 11.18% for RA, 8.34% for PI, 8.16% for FSS, and 7.99% for BC. Among these factors, EB contributes the most to the model and BC contributes the least, and each dimension has a significant contribution to the total explained variance. In this context, companies need to improve their SQ across all dimensions. Considering the answers given by the participants to the items, it was determined that the average of each dimension was below 3. This demonstrates the poor SQ of the intercity bus companies perceived by the participants. In this case, companies can increase their SQ by paying attention to employee behavior, office services, promised services, rest areas, passenger characteristics, and bus comfort.

Although the aim of this study is not to reveal SQ level, the complaints of the participants about several issues come to the fore (see Appendix). One of the issues that reduce the quality is the in-bus technology (Wi-fi, socket etc.) and entertainment system (TV, Media player etc.). In the light of this finding, it is revealed that the companies should equip the buses with the latest technology and give importance to technological entertainment system. Another critical issue is the problem of high price in resting areas. This situation is also in line with the experiences of the researchers. Food and beverage prices in resting facilities are much higher than the expected level. The companies should discuss this problem with the resting facilities and find a solution. In fact, at this point, bus companies may even choose to put their own resting facilities into operation. The companies that will do this can provide a significant competitive advantage over the others. Additionally, other important problem in the findings of this study is the frequency and timing of the free shuttle services. The free shuttle services are not coordinated with the arrival time of the bus, and passengers may have to wait for hours as one free shuttle service waits for the arrival of several buses. In this case, companies should increase the number of free shuttle services, ensure coordination, or reduce the number of people requesting free shuttle services by putting pressure on the municipality or other decision makers for the development of urban transport infrastructure.

Since the profile of passengers in the transportation market is heterogeneous, it should be acknowledged that they may respond differently to different policies and strategies (Fu, 2022). At this point, although it is difficult for transportation companies to manage passengerto-passenger interaction, this difficulty can be overcome with marketing strategies. With the pricing strategies, advertising, and positioning they will implement, the companies will be able to attract their target customer segment. Indeed, "positioning strategy is the choice of target market segments, which determines where the business competes, and the choice of differential advantage, which dictates how it competes" (Doyle & Stern, 2006, p. 84). According to Doyle and Stern (2006), companies can be positioned as "economy," "mass market," "premium," or "luxury" based on the relationship between price and product quality. For example, when a transportation company wants to attract wealthy and educated customers, it can do so by maintaining its prices above the market average. It is commonly believed that the wealthy are individuals with high social status and a high level of education (there may be minor differences, of course). In addition, Fu (2022) classified passengers according to their satisfaction and expectations into three groups: 1) those who are satisfied with the service (rarely complain), 2) those who complain a lot, and 3) those who are neutral, stating that different marketing strategies should be created for each group due to their unique characteristics. Although it is necessary to plan strategies to increase the corporate image and customer loyalty for those who are satisfied with the service, it is also necessary to plan strategies and practices for improving the operational dimensions of SQ for those who complain a lot. Neutral individuals may occasionally behave differently. At this point, passenger complaints should be thoroughly examined (Fu, 2022).

Practical Implications

Intercity bus companies can determine a strategy according to their market structure and capabilities. Determining these strategies will provide an important competitive advantage for businesses. At this point, it is useful to pay attention to Porter's (1985) competition strategies (focus, overall cost

leadership, and differentiation). Choosing the right competitive strategies in terms of both market positioning and management will contribute to the faster growth of businesses. In addition to their positioning strategies, intercity bus companies can bring together customers who share certain characteristics (income level, education level, similar motivation, etc.), thereby decreasing the disparity between customers and increasing their similarity. This prevents negative interactions or conflicts between customers; thus, an increase in customer satisfaction is achieved. Customer satisfaction can also enable the passenger to choose the company again and recommend it to others. In this way, it provides a competitive advantage over other companies by reducing the advertising and promotion expenses of the company, increasing sales, and making the business more profitable and expandable.

There are various practices to direct customer behavior. For example, drivers who direct passengers with verbal commands engage in some regulatory activities, such as warning those who talk loudly. Passengers, who are aware that drivers are watching them, regulate their actions accordingly and engage in non-compliant behavior, such as throwing garbage on the ground, when the driver is busy on the road. Control inside the bus is not limited to just the drivers. Cameras inside the bus and warnings scattered throughout the bus environment advise passengers on the behaviors they should avoid and comply with (Mirza Girgin, 2022, p. 100). As another example, disruptions in service quality can be eliminated with the following general passenger obligation included in the transportation contract of Kamil Koç, an important bus company in Türkiye (Kamil Koç, 2023).

"The driver and staff have the authority to prevent passengers who are clearly under the influence of alcohol or drugs from traveling. The same rule applies to passengers who, for other reasons, endanger the safety of other passengers in the vehicle or significantly impair the health and well-being of other passengers. In this case, the passenger's alternative transportation request will not be accepted."

Considering the averages of the items used in the study (Table 4), we can conclude that the service quality is below average. In this situation, it is necessary to provide bus companies with suggestions for improving their service quality. Regarding security, drivers and assistant drivers can be trained for in-bus security, and X-ray search devices or metal detectors can be utilized at bus terminals entrances. Drivers must change shifts and adhere to speed regulations. To encourage employees to engage in positive behaviors, training and internal and external motivational tools (wages, promotions, etc.) should be implemented. Ticket sales offices must be able

to meet the needs of waiting passengers, such as by offering charging stations for mobile phones or providing a space to work on a personal computer. Bus companies should also conduct inspections of recreational facilities and prohibit any practices that degrade quality. The coordination of ticket issuance and free city shuttles is crucial. For this, a robust technological infrastructure and comprehensive coordination are required. Passengers' waiting time during the transfer should be minimized. The interior comfort of the bus should be ergonomic, and the technology infrastructure should be developed. Times of departure should be posted at bus stops, and these times should be adhered to. All promises made to the passenger during ticket sales must be kept. All of these require an investment, but it should not be forgotten that the cost of dissatisfaction exceeds the cost of investment.

Theoretical Implications

The main claim of this study is that customer interaction was not considered as a component of quality or satisfaction in the previously used scales. In addition, reliable scales are not sufficient in research on intercity bus companies. Thus, the present study will contribute to both the literature and the sector in terms of measuring the service quality provided by bus companies. Another contribution of the study was the inclusion of the "0" option in the survey's answer options, considering that the service recipients did not encounter some of the items included in the scale. If this option was not provided, the participant would have been required to rate a service they did not receive on a scale of 1 to 5. In future studies, it is important to use the "0" ("I have no idea") option for situations that are not encountered in the survey statement.

Limitations

As with all studies, this study also has its limitations. First, the developed scale is only intended to measure the SQ of intercity bus companies in the private sector. City bus companies and those operated by organizations such as government agencies or municipalities are excluded. In future studies, research can be conducted on bus companies in the public sector. From the perspective of sample representativeness, a sufficient sample size was sought to conduct statistical factor analysis with the convenience sampling method from different cities but the sample for each city was not taken into account. At this point, the primary purpose of the sample is to represent those who benefit from intercity passenger bus services. Another significant limitation is that the data were collected only in Türkiye. The

most important reason for this is that transportation and bus companies are governed by different laws in different countries. For this reason, it is recommended that the scale be adapted and used in different countries.

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Appendix

| Items | Variable | Mean | SD. | Skewness | Kurtosis |
|---|--------------|------|---------|----------|----------|
| Comfort and width of seats | Comfort4 | 2.47 | 1.168 | .14 | 70 |
| Availability of in-bus technology (Wi-fi, socket, etc.) | Comfort6 | 2.18 | 1.245 | .55 | 48 |
| Entertainment systems (TV, media player etc.) | Comfort5 | 2.08 | 1.189 | .57 | 29 |
| Frequency of free shuttle service of the bus company | FreeShuttle1 | 2.22 | 1.317 | .22 | 70 |
| Free shuttle and bus arrival and departure time | FreeShuttle2 | 2.15 | 1.295 | .29 | 61 |
| Free shuttle service of the bus company | FreeShuttle3 | 2.08 | 1.380 | .40 | 79 |
| Prices in rest areas | Restarea4 | 1.81 | 1.174 | .64 | 03 |
| Equipment and maintenance of rest areas | Restarea1 | 2.42 | 1.283 | .05 | 73 |
| Cleaning of rest areas | Restarea2 | 2.42 | 1.271 | .01 | 56 |
| Food and beverage quality in rest areas | Restarea3 | 2.36 | 1.290 | .06 | 69 |
| Arriving at the destination within the time specified in the cariff | PromisServ6 | 2.56 | 1.485 | .04 | -1.04 |
| Clear and understandable departure and arrival time schedules | PromisServ1 | 2.60 | 1.348 | 06 | 80 |
| Frequency of bus services | PromisServ8 | 2.57 | 1.392 | 05 | 77 |
| Break times | PromisServ2 | 2.74 | 1.307 | 21 | 71 |
| Number of breaks | PromisServ3 | 2.68 | 1.279 | 22 | 67 |
| Delay status of passengers boarding the bus | PI4 | 2.30 | 1.256 | .10 | 67 |
| Behavior of passengers to other passengers | PI3 | 2.45 | 1.245 | 09 | 68 |
| Cleanliness of passengers | PI2 | 2.64 | 1.314 | 12 | 63 |
| Noise of passengers | PI1 | 2.47 | 1.294 | 01 | 74 |
| Useful customer waiting area in the office | OfficeServ6 | 2.38 | 1.372 | .06 | 83 |
| The adequacy of the number of offices | OfficeServ2 | 2.72 | 1.421 | 25 | 75 |
| Cleaning the office | OfficeServ5 | 2.58 | 1.344 | 17 | 65 |
| Behavior of office staff | OfficeServ4 | 2.76 | 1.33653 | 33 | 51 |
| Accessibility to the office (location, accessibility) | OfficeServ3 | 2.77 | 1.34564 | 37 | 51 |
| Cleanliness of the employees (assistant personnel) | Empbeh1 | 2.79 | 1.29142 | 31 | 62 |
| Safe driving of the driver | Empbeh5 | 2.83 | 1.35036 | 33 | 60 |
| Behavior of drivers | Empbeh4 | 2.72 | 1.37665 | 33 | 71 |
| Behaviors of employees | Empbeh6 | 2.77 | 1.30513 | 29 | 65 |
| Friendliness of employees | Empbeh2 | 2.76 | 1.29850 | 16 | 71 |
| Employees assist passengers | Empbeh3 | 2.86 | 1.27565 | 33 | 56 |