

Field : Sport Psychology
Type : Research Article
Recieved: 19.09.2016 - Accepted: 19.11.2016

Review of Relationship between Personality Characteristics and Leadership Power Perceptions of Karate-Do Athletes

Tuncay ÖKTEM¹, Günay ÖKTEM², Pınar GÜZEL³, Selhan ÖZBEY³

¹Manisa Celal Bayar University, Institute of Health Sciences, Manisa, TURKEY ²Dumlupinar University, Institute of Health Sciences, Kütahya, TURKEY ³Manisa Celal Bayar University, School of Physical Education and Sports, Manisa, TURKEY **E-Mail:** tuncayktm@gmail.com

Abstract

The objective in this study is to analyse the leadership power perceptions based on the personality characteristics of karate-do athletes. The population of the research consists of licensed, national athletes above 18 (A-B-C) under Turkish Karate Federation and the samples are made of 149 athletes selected via random sampling. The research has been limited to the scale of leadership power perception, the scale of personal characteristics as well as the questions regarding the demographic characteristics and the athletes at the age of 18 and above. In the study, the Scale of Leadership Power in Sports-Other (SLGÖ-D: Athlete Form), adapted by Konter (2008) from Wann, Metcalf, Brewer and Whiteside (2000) and the Personality Test Based on Attributes (SDKT), developed by Bacanlı, İlhan and Aslan (2009) have been used as a means of data collection. The data has been analysed by SPSS package program and correlation analysis have been performed. When we examine correlation analysis based on gender, in terms of female aspect, there is an avoidant relationship between emotional instability and referent power (r:-,422 p<.050).

Keywords: Karate-do, personality, leadership in sports



Introduction

Karate-do comprises of three Japanese words, "kara" means empty, "te" means hand and "do" means way. So, it means the way of empty hand (Alkan ve Çolaklar, 2000). It is understood easily that the material of this sport is human. Do philosophy makes karate different from other sports. This thinking system which is included in all Far Eastern Martial Arts forms refers to personal improvement in time (Doğan, 2003). It is a Martial Art which aims developing personality through training. It is an art aiming to reach character perfection by having experience resulting from training and practising, not aiming to win. Besides, it is a form of self-defence by using all body parts which become an effective and powerfull weapon by systematic effort. The purpose of Karate-do is to reach a balance of body movements and excellence of harmonius unity (karateturkey, 2015). Interaction and close relationship among trainers and practitioners come into prominence in this field, too.

Leadership is the process of guiding people's actions to realize certain individual or group purposes in spesific conditions (Koçel, 1984). Leadership according to Stodgill (1950) is the process of influencing the activities of a group which tries to set goals and to reach them. According to Northouse (1997), leadership is the ability of influencing group members to reach certain goals using formal or informal procedures. Hedlund and friends (2003) say that it is a complex performance field based on individual or organizational problem-solving ability, Cook and friends (1997) say that it is adopting the leader's vision voluntarily, Werner points out that it is an interaction process of encouraging people to make them effort voluntarily to achieve organizational purposes, helping them to reach common goals, transferring experience and ensuring satisfaction from applied leadership style in certain circumstances, in certain time. Davis (1988) defines that leadership is persuading audience to head towards the determined targets.

Power, is the influence capacity of A in order to make B obey A (Bass, 1990; quoted by Robbins, 1998). In other words, it is the ability of the leader on influencing and manipulating of manners and behaviours of the followers (French and Raven, 1959; Konter, 2007); controlling ability on things which you want to have only by yourself (Robbins, 1998); it is related closely to the leadership which is the process of influencing others (Buchanan and Huczynski, 1992). In this context, it is said that managers, trainers, athletes, official people and even spectators have the influence and manipulation power on their followers' manners and behaviours to a certain extent (Chelladurai, 1984; Konter, 2007).

French and Raven (1959) noted that there are five elements of power in social communication. These are reward, coercive, legitimate, expert and referent. Reward is offering rewards to others; coercive is applying disapproval, rejection or punishment when necessary; legitimate power is using authority or hierarchy in team, group or organization; expert is having special skills and experience for a spesific field; referent is being a loved and respected person by followers in a group (French and Raven, 1959; Wann and friends, 2000; Konter, 2009).

TDK (Turkish Language Association) defines personality as total certain spiritual and moral characteristics of a person. Another description is; personality is the unchanging TDK (Turkish Language Association) defines personality as total certain spiritual and moral characteristics of a person. Another description is; personality is the unchanging characteristics of an individual. Another words, personality is the total spesifications which



comprise the differences and similiraties in thoughts, senses and behaviours of an individual (Özkalp and Kırel, 2001).

And the concept of personality has some features as follows (Zel, 2011):

- 1. Personality comprises of all tendencies coming from birth or gathered later.
- 2. Personality means arrangement of these tendencies.
- 3. There are differences which make each individual unique.
- 4. Personality adjusts tendencies to environment. Same individual may behave differently or have different attitudes in different environments.
- 5. Each personality has a character coming from birth and the character is an indispensable element of personality.
- 6. Personality directs and manages behaviours.
- 7. Personality is the product of individual balance. Personality is the result of mental balance of the individual. Individuals who have mental balance have normal personality.

Personality, spiritual state and spiritual health of athletes affect sport directly. So, determining personality characteristics of athletes, eliminating negative factors or diminishing them to the minimum are important to grow succesful athletes and improve sports (Tatlıcı and Kırımoğlu, 2008). Determining personality characteristics of athletes helps to diminish negative effects, and to ease the communication process between athletes and trainers. Moreover, trainer behaviours which are role models and personality characteristics of trainers affect their leadership powers. In this study, the results of above elements were examined. As a result, by this study, it was aimed that which type of leadership power be used to approach the athletes.

Materials and Method

Population and sampling

Population is the national karate-do athletes engaged to Turkish Karate Federation. Sampling is 149 national karate-do athletes (A,B,C levels, and above age 18) chosen in 2015.

Analyzing leadership power perceptions according to their personal characteristics of karate do athletes who became national level in Turkey were aimed in this study. Research was performed by the scanning method, and quantitave research was utilized. Data were collected by the researcher, by survey method one-to-one and /or filling questionnaire forms as a group of athletes.

Leadership Power Scale in Sports: Athlete Form (SLGÖ: Diğer)

Leadership Power Scale in Sports: Athlete Form was used in this research. This scale was developed by Wann, Metcalf, Brewer and Whiteside (2000) and adapted by Konter (2008). Scales were 9 point likert scale questionnaires (1:Strongly Disagree, 9:Strongly Agree). Athlete Form includes 11 items. Each sub-factor includes 3 items except that "coersive power" includes only 2 items.



Adjective Based Personality Test (SDKT)

As personality traits scale, in order to determine the personality traits of the sampling in this study, Adjective Based Personality Test (SDKT) developed by Bacanlı, İlhan and Aslan (2009) was used as data collection tool. This test has 40 adjective pairs, and it is a 7 point likert scale. ABPT has five factors: Extraversion, agreeableness, conscientiousness, emotional instability and openness to experiences.

Findings

		1	2	3	4	5	6	7	8	9	
	Pearson	1									
1. Coercive Power	Sig. (2-tailed)										
	Pearson	,025	1								
2. Referent Power	Sig. (2-tailed)	,860									
2 Lesitinete Derror	Pearson	,226	,472**	1							
3. Legitimate Power	Sig. (2-tailed)	,103	,000								
4 Europet Douvon	Pearson	-,076	,762**	,473**	1						
4. Expert Power	Sig. (2-tailed)	,587	,000	,000							
5.Emotional	Pearson	,129	-,422**	-,172	-,443**	1					
instability	Sig.(2-tailed)	,358	,002	,219	,001						
6.Extraversion	Pearson	,020	-,309*	-,268	-,213	-,160	1				
0.Extraversion	Sig. (2-tailed)	,888	,024	,052	,125	,253					
7.Opennes to	Pearson	-,038	-,182	-,338*	-,121	-,307*	,703**	1			
Experiences	Sig.(2-tailed)	,785	,192	,013	,389	,026	,000				
9 A amagablanaga	Pearson	,166	,227	-,040	,223	-,631**	,377**	,546**	1		
8.Agreeableness	Sig. (2-tailed)	,234	,102	,778	,109	,000	,005	,000			
9.conscientiousness	Pearson	,167	,092	-,079	,034	-,369**	,769**	,648**	,493**	1	
	Sig. (2-tailed)	,232	,511	,576	,806	,007	,000	,000	,000		
**. Meaningfull Corre	**. Meaningfull Correlation 0.01 level (2-tailed).										
*. Meaningfull Corre	lation 0.05 level ((2-tailed)									
a. Gender = Female N	=53										

Table 1. Correlation Analysis Based On Gender: Female

When we examine correlation analysis based on gender, in terms of female aspect (Table 1), there is an avoidant relationship between emotional instability and referent power (r:-,422 p<.050). In this relation, while emotional instability of female athletes increases, referent power of which trainer applies decreases, or, while emotional instability of female athletes decreases, referent power of which trainer applies increases. There is an avoidant relationship between emotional instability and expert power (r:-,443 p<.050). In this relation, while emotional instability of female athletes increases, emotional instability of female athletes increases, while emotional instability of female athletes increases, expert power of which trainer applies diminishes, or, while emotional instability of female athletes decreases, expert power of which trainer applies diminishes, or, while emotional instability of female athletes decreases, expert power of



which trainer applies increases. There is an avoidant relationship between openness to experiences and legitimate power (r:-,338 p<.050). In this relation, while openness to experiences of female athletes increases, legitimate power of which trainer applies decreases, or, while openness to experiences of female athletes decreases, legitimate power of which trainer applies increases. There is an avoidant relationship between extraversion and referent power (r:-,309 p<.050).

		1	2	3	4	5	6	7	8	9
	Pearson	1								
1. Coercive Power	Sig. (2-tailed)									
2. Referent Power	Pearson	,167	1							
2. Referent Power	Sig. (2-tailed)	,104								
3. Legitimate Power	Pearson	,163	,839**	1						
5. Legitimate Power	Sig. (2-tailed)	,114	,000							
4 Even out Dorrige	Pearson	,092	,794**	,836**	1					
4. Expert Power	Sig. (2-tailed)	,372	,000	,000						
5.Emotional	Pearson	,015	-,054	,103	,195	1				
instability	Sig. (2-tailed)	,883	,603	,318	,057					
6.Extraversion	Pearson	-,190	,006	,027	,077	-,234*	1			
0.Extraversion	Sig. (2-tailed)	,064	,954	,794	,456	,022				
7.Opennes to	Pearson	-,007	-,056	-,183	-,010	-,382**	,584**	1		
Experiences	Sig. (2-tailed)	,943	,586	,074	,920	,000	,000			
0 A	Pearson	,116	,176	,038	,135	-,543**	,216*	,621**	1	
8.Agreeableness	Sig. (2-tailed)	,261	,086	,715	,189	,000	,034	,000		
0 conscientiousness	Pearson	-,229*	-,016	-,044	,014	-,360**	,753**	,546**	,332**	1
9.conscientiousness	Sig. (2-tailed)	,025	,878	,670	,891	,000	,000	,000	,001	
*. Meaningfull Corre	lation 0.05 level ((2-tailed)	•							
**. Meaningfull Corr	elation 0.01 level	(2-tailed	l).							
a. Gender=Male N=96										

			_	-	
Table 2. C	orrelation	Analysis	Based	On	Gender: Male

When we examine correlation analysis based on gender, in terms of male aspect (Table 2), there is an avoidant relationship between conscientiousness and coersive power (r:-,229 p<.050). In this relation, while the conscientiousness of male athletes increases, coersive power of which trainer applies decreases, or, while the conscientiousness of male athletes decreases, coersive power of which trainer applies increases.



		1	2	3	4	5	6	7	8	9
	PearsonCorrelation	1								
1. Coercive Power	Sig. (2-tailed)									
	PearsonCorrelation	,137	1							
2. Referent Power	Sig. (2-tailed)	,438								
	PearsonCorrelation	,205	,932**	1						
3. Legitimate Power	Sig. (2-tailed)	,245	,000							
4. Expert Power	PearsonCorrelation	,028	,887**	,889**	1					
	Sig. (2-tailed)	,875	,000	,000						
5.Emotional instability	PearsonCorrelation	,144	-,209	-,155	-,077	1				
	Sig. (2-tailed)	,417	,236	,383	,664					
	PearsonCorrelation	-,097	,005	,024	,126	-,044	1			
6.Extraversion	Sig. (2-tailed)	,584	,979	,891	,477	,806				
7.Opennes to	PearsonCorrelation	-,220	-,165	-,262	-,124	-,254	,583**	1		
Experiences	Sig. (2-tailed)	,211	,351	,135	,484	,147	,000			
	PearsonCorrelation	,096	,158	,092	,112	-,605**	,292	,476**	1	
8.Agreeableness	Sig. (2-tailed)	,591	,371	,606	,529	,000	,094	,004		
	PearsonCorrelation	-,071	,066	,005	,133	-,348*	,574**	,601**	,511**	1
9.conscientiousness	Sig. (2-tailed)	,690	,712	,980	,452	,044	,000	,000	,002	
**. Meaningfull Correl	ation 0.01 level (2-tailed).									
*. Meaningfull Correla	tion 0.05 level (2-tailed).									
a National Level = A										

Table 3. Correlation Analysis Based on National Level of Athletes: A Level

When we examine correlation analysis based on national level of athletes (Table 3), there is no statistical relationship between personality spesifications and leadership power perceptions for A level national athletes.



		1	2	3	4	5	6	7	8	9
	Pearson	1								
1. Coercive Power	Sig. (2-tailed)									
2. Referent Power	Pearson	,085	1							
	Sig. (2-tailed)	,535								
	Pearson	,173	,567**	1						
3. Legitimate Power	Sig. (2-tailed)	,206	,000							
	Pearson	,086	,849**	,731**	1					
4. Expert Power	Sig. (2-tailed)	,531	,000	,000						
5.Emotional instability	Pearson	,073	-,069	,278*	,191	1				
	Sig. (2-tailed)	,594	,615	,040	,161					
	Pearson	,030	-,243	-,120	-,032	-,134	1			
6.Extraversion	Sig. (2-tailed)	,827	,074	,384	,817	,331				
7.Opennes to	Pearson	,090	-,109	-,290*	-,103	-,485**	,629**	1		
Experiences	Sig. (2-tailed)	,511	,426	,032	,456	,000	,000			
.	Pearson	,215	,319 *	,041	,193	-,658**	,224	,548**	1	
8.Agreeableness	Sig. (2-tailed)	,114	,018	,766	,157	,000	,100	,000		
0	Pearson	,045	-,066	-,095	,022	-,342*	,688**	,596**	,343*	1
9.conscientiousness	Sig. (2-tailed)	,745	,632	,492	,871	,011	,000	,000	,010	
**. Meaningfull Correl	ation 0.01 level (2-tailed).							
*. Meaningfull Correla	tion 0.05 level (2	-tailed).								
a. National Level: B										

Table 4. Correlation Analysis Based On National Level of Athletes: B Level

When we examine correlation analysis based on national level of athletes (Table 4), there is a poisitive relationship between legitimate power and emotional instability (r:,278 p<,050) for B level national athletes. In this relation, while emotional instability of B level athletes increases, the legitimate power of which trainer applies increases, or, while emotional instability of B level athletes decreases, the legitimate power of which trainer applies decreases. There is a negative relationship between openness to experiences and legitimate power (r:-,290 p<,050). In this relation, while openness to experiences of B level athletes decreases, the legitimate power of which trainer applies increases, the legitimate power of which trainer applies decreases, the legitimate power of B level athletes decreases, the legitimate power of B level athletes decreases, the legitimate power of which trainer applies decreases, or, while openness to experiences of B level athletes decreases, the legitimate power of which trainer applies decreases, or, while openness to experiences of B level athletes decreases, the legitimate power of which trainer applies increases, the referent power (r:,319 p<.050). In this relation, while agreeableness of B level athletes decreases, the referent power of which trainer applies increases, the referent power of b level athletes decreases, the referent power of which trainer applies increases, the referent power of b level athletes decreases, the referent power of which trainer applies increases, the referent power of which trainer applies increases, the referent power of which trainer applies decreases.



		1	2	3	4	5	6	7	8	9
	Pearson	1								
1. Coercive Power	Sig. (2-tailed)									
2. Referent Power	Pearson	,210	1							
2. Referent Power	Sig. (2-tailed)	,106								
	Pearson	,223	,845**	1						
3. Legitimate Power	Sig. (2-tailed)	,087	,000							
	Pearson	,032	,414**	,358**	1					
4. Expert Power	Sig. (2-tailed)	,811	,001	,005						
5.Emotional	Pearson	-,025	-,254*	-,219	-,152	1				
instability	Sig. (2-tailed)	,852	,050	,093	,245					
6.Extraversion	Pearson	-,208	-,062	-,039	-,062	-,333**	1			
0.EXITAVEISION	Sig. (2-tailed)	,111	,639	,767	,638	,009				
7.Opennes to	Pearson	-,002	-,085	-,146	,220	-,311*	,621**	1		
Experiences	Sig. (2-tailed)	,990	,518	,264	,091	,016	,000			
0 4 11	Pearson	,094	,158	-,018	,316*	-,501**	,306*	,694**	1	
8.Agreeableness	Sig. (2-tailed)	,476	,229	,894	,014	,000	,017	,000		
0	Pearson	-,181	,041	-,065	-,078	-,382**	,875**	,576**	,376**	1
9.conscientiousness	Sig. (2-tailed)	,166	,758	,623	,555	,003	,000	,000	,003	
**. Meaningfull Corr	elation 0.01 leve	el (2-taile	ed).							
*. Meaningfull Corre	lation 0.05 level	(2-tailed	ł).							
a. National Level: C										

When we examine correlation analysis based on national level of athletes (Table 5), there is a negative relationship between emotional instability and referent power (r:-,254 p \leq ..050). In this relation, while emotional instability of C level athletes increases, the referent power of which trainer applies decreases, or, while emotional instability of C level athletes decreases, the referent power of which trainer applies increases. There is a positive relationship between agreeableness and expert power (r:-,316 p<.050). In this relation, while agreeableness of C level athletes increases, the expert power of which trainer applies increases, or, while agreeableness of C level athletes increases, the expert power of which trainer applies increases, or, while agreeableness of C level athletes decreases, the expert power of which trainer applies increases, or, while agreeableness of C level athletes decreases, the expert power of which trainer applies increases.

Discussion and Conclusion

At the end of correlation analysis based on gender (Table 1), in terms of female athletes, there is a significant and negative oriented relationship statistically between emotional instability which is the sub-scale of personality characteristics and referent power which is the sub-scale of leadership power (r:-,422 p<.050). In this relation, while emotional instability of female athletes increases, referent power of which trainer applies decreases, or, while emotional instability of female athletes decreases, referent power of which trainer applies increases.



According to that results, while problems of athletes who have emotional troubles increase, referent power which trainer applies decreases, or, while emotional problems of athletes decrease, referent power which trainer applies increases. There is an avoidant relationship between emotional instability and expert power (r:-,443 p \leq ..050). In this relation, while emotional instability of female athletes increases, expert power of which trainer applies diminishes, or, while emotional instability of female athletes decreases, expert power of which trainer applies increases. According to that result, while emotional instability of athletes who have emotional problems increases, knowledge, talent and experience level of trainer applies decreases, or, while emotional problems of athletes decrease, expert power of which trainer applies increase. There is an avoidant relationship between openness to experiences and legitimate power (r:-,338 p \leq ..050). In this relation, while openness to experiences of female athletes increases, legitimate power of which trainer applies decreases, or, while openness to experiences of female athletes decreases, legitimate power of which trainer applies increases. According to that result, while creativity, dreaming and mental capacity of athletes increase, legitimate power of which trainer applies decreases, or vice versa.

When we examine correlation analysis based on gender (Table 2), in terms of male aspect, there is an avoidant relationship between conscientiousness and coersive power (r:-,229 p \leq ..050). In this relation, while the conscientiousness of male athletes increases, coersive power of which trainer applies decreases, or, while the conscientiousness of male athletes decreases, coersive power of which trainer applies increases. According to this result, while responsible, ambitious and careful athletes improve, the punishing methods of trainers use decreases, or, while responsibility of athletes decreases, coersive power which trainers apply increases.

When we examine correlation analysis based on national level of athletes (Table 3), there is no statistical relationship between personality spesifications and leadership power perceptions for A level national athletes.

When we examine correlation analysis based on national level of athletes (Table 4), there is a poisitive relationship between legitimate power and emotional instability (r:,278 p≤.,050) for B level national athletes. In this relation, while emotional instability of B level athletes increases, the legitimate power of which trainer applies increases, or, while emotional instability of B level athletes decreases, the legitimate power of which trainer applies decreases. According to this result, while the problems of athletes who have emotional problems increase, the level of legitimate power which trainer applies increases, or vice versa. There is a negative relationship between openness to experiences and legitimate power (r:-,290 p \leq .,050). In this relation, while openness to experiences of B level athletes increases, the legitimate power of which trainer applies decreases, or, while openness to experiences of B level athletes decreases, the legitimate power of which trainer applies increases. According to this result, while creative, artistic athletes improve, the legitimate power of which trainer applies decreases, or vice versa. There is a positive relationship between agreeableness and referent power (r:,319 p \leq ..050). In this relation, while agreeableness of B level athletes increases, the referent power of which trainer applies increases, or, while agreeableness of B level athletes decreases, the referent power of which trainer applies decreases. According to this result, while soft-hearted athletes improve being more soft, and peacefull, the referent power of which trainer applies also increases, or vice versa.



When we examine correlation analysis based on national level of athlete (Table 5), there is a negative relationship between emotional instability and referent power (r:-,254 p \leq .050). In this relation, while emotional instability of C level athletes increases, the referent power of which trainer applies decreases, or, while emotional instability of C level athletes decreases, the referent power of which trainer applies increases. According to this result, while the problems of athletes who have emotional troubles increase, the referent power of which trainer applies decrease, or vice versa. There is a positive relationship between agreeableness and expert power (r:,316 p \leq ..050). In this relation, while agreeableness of C level athletes increases, the expert power of which trainer applies increases, or, while agreeableness of C level athletes decreases, the expert power of which trainer applies increases, or, while agreeableness of C level athletes decreases, the expert power of which trainer applies increases, or, while agreeableness of C level athletes decreases, the expert power of which trainer applies increases. According to this result, while friendly and social athletes become more social, trainers become more enthusiastic to teach, or vice versa.

The results from research findings are as follows:

Emotional instability is the one personality characteristics that attracts attention. This spesification arises in athletes who are young, with no experience and single. When they grow up they become mature and instability diminishes.

Athletes who carry agreeableness spesification are more successfull in having a communication with their trainers. Because, they are soft-hearted, kind, flexible, modest and they can have emotional connection with other people. Athletes who are open to experiences are more eager to contact with their trainers and their enthusiasm affect leadershippower of trainers.

Acknowledgements

This study is orally presented in International Eurasian Conference on Sport, Education and Society (October 13-16, 2016).

This paper is based on a Master study titled "Review of Leadership Power Perceptions Based on The Personality Characteristics of Karate-Do Athletes".



REFERENCES

Alkan N, Çolaklar A (2001). Shito Ryu Karate-Do. Ankara, 80-124

Bacanlı H, İlhan T, Aslan S (2009). Beş Faktör Kuramına Dayalı Bir Kişilik Ölçeğinin Geliştirilmesi: Sıfatlara Dayalı Kişilik Testi (SDKT). *Türk Eğitim Bilimleri Dergisi*, 7(2): 261-279.

Bass BM (1990). Bass & Stogdill's handbook of leadership: Theory, research, & managerial applications. (3rd Ed.). New York: Free Press.

Buchanan D, Huzynski A (1992). *Organizational Behavior an Introductory Text*, 3th ed. U.K: Prentice Hall Publishing.

Chelladurai P (1984). Discrepancy between preferences and perceptions of leadership behavior and satisfaction of athletes in varying sports. *Journal of Sport Psychology*, 6, 27-41.

Cook CW, Philip L, Hunsaker R, Coffey E (1997). *Management and Organizational Behavior*, Chicago: McGraw Hill Book Com., USA.

Davıs K, (1988). *İşletmede İnsan Davranışı*, (Çev. Kemal Tosun, Tomris Somay, Fulya Aykar, Can Baysal, Ömer Sadullah ve Semra Yalçın), 3.Baskı, İstanbul: Yön Ajans.

Description of karate-do. http://karateturkey.org/karate-do.html (02.04.2015)

Description of personality. http://www.tdk.gov.tr (06.04.2015)

Doğan E (2003). *Türkiye Cumhuriyeti'nde Karate Sporunun Tarihi Gelişimi*, Master Thesis (Unpublished)., Marmara Üniversitesi, Türkiyat Araştırmaları Enstitüsü, İstanbul

French J and Raven BH (1959). *The bases of social power*. In. D. Cartwright, (Ed.). Studies in social power (pp.150-167). Ann Arbor: Institute for Social Research.

Hedlund J, Forsythe GB, Horvath JA, Williams WM, Snook S, Sternberg RJ, (2003). "Identifying and Assessing Tacit Konowledge: Understanding Practical Intelligence of Military Leaders", *The Leadership Quarterly*, 14, ss. 117-140

Koçel T (1984). İşletme Yöneticiliği, İstanbul Ü. İşletme Fakültesi Yayını

Konter E (2007). Antrenörlerin ve Sporcuların Cinsiyetlerine Göre Liderlik Gücü Algıları. *Spormetre*, 5 (2): 85-90.

Konter E (2008). Towards Adaptation Of Self And Other Versions Of Leadership Power İn Sport Questionnaires For Turkey.13th. *Conference Of Personality, Motivation, Sport*, National Sports Academy, Sofia, Bulgaria.

Konter E (2009). Antrenörlerin ve Sporcuların Yaş Gruplarına Göre Liderlik Gücü Algıları, *Türk Psikolojik Danışma ve Rehberlik Dergisi*, 4 (31): 61-68.

Northouse PG (1997). "Leadership: Theory and Practice". Thousand Oaks Ch. 7: Sage Publications

Özkalp E, Kırel Ç (2001). Örgütsel Davranış, Eskişehir: ETAM A.Ş Matbaa Tesisleri

Robbins, Stephen P,(1998). Organizational Behavior: Concepts, Controversies, Applications, 8. Press, New Jersey, S347



Wann DL, Metcalf LA, Brewer KR and Whiteside HD (2000). Development Of The Power İn Sport Questionnaires. *Journal Of Sport Behavior*, 23, 423-443.

Tatlıcı M, Kırımoğlu H (2008). Atletizm Antrenörlerinin Mesleki Tükenmişlik Düzeylerinin İncelenmesi. *Niğde Üniversitesi Beden Eğitimi ve Spor Bilimleri Dergisi*, Cilt 2, Sayı 1:34-47

Zel U (2011). Kişilik ve Liderlik. Ankara: Nobel Yayın Dağıtım.