

Türkiye's peach and nectarine exports: An empirical analysis with normalized revealed comparative advantage (NRCA) indexes

Türkiye'nin şeftali ve nektarin ihracatı: Normalleştirilmiş açıklanmış karşılaştırmalı üstünlük (NRCA) endeksleri ile ampirik bir analiz

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| ARTICLE INFO | ABSTRACT |
|--|---|
| <p>Article history: Received / Geliş: 02.10.2024 Accepted / Kabul: 21.01.2025</p> <p>Keywords: Peach and nectarine Export Competitiveness Normalized revealed comparative advantage (NRCA)</p> <p>Anahtar Kelimeler: Şeftali ve nektarin İhracat Rekabet gücü Normalleştirilmiş açıklanmış karşılaştırmalı üstünlükler (NRCA)</p> <p>✉Corresponding author/Sorumlu yazar: Muhammed Fatih AYDEMİR mfaydemir@uludag.edu.tr</p> <p>Makale Uluslararası Creative Commons Attribution-Non Commercial 4.0 Lisansı kapsamında yayınlanmaktadır. Bu, orijinal makaleye uygun şekilde atıf yapılması şartıyla, eserin herhangi bir ortam veya formatta kopyalanmasını ve dağıtılmasını sağlar. Ancak, eserler ticari amaçlar için kullanılamaz. © Copyright 2022 by Mustafa Kemal University. Available on-line at https://dergipark.org.tr/tr/pub/mkutbd This work is licensed under a Creative Commons Attribution-Non Commercial 4.0 International License.</p> <p> </p> | <p>The objective of this study was to examine the competitiveness of Türkiye in peach and nectarine exports through the use of normalized revealed comparative advantage (NRCA) indexes, encompassing cross-product group, cross-country, and cross-period comparisons. For this purpose, calculations were made based on HS-6 coded peach and nectarine, apricot, cherry, sour cherry and plum foreign trade data of Türkiye, Spain, the USA, Chile, Italy and Greece for 2001-2023. The study indicates that Türkiye's comparative advantage in peaches and nectarines increased significantly after 2016. The cross-product group comparison indicates that Türkiye has a competitive advantage in peaches and nectarines relative to other stone fruit exports, including apricots, cherries, and plums. However, especially in recent years, Türkiye has been at a comparative disadvantage in peach and nectarine exports relative to cherries. Regarding cross-country comparison, Türkiye has a comparative advantage over other major peach and nectarine exporters (Italy, Chile, USA and Greece). On the other hand, Türkiye has a comparative disadvantage compared to Spain, the world's largest exporter of peaches and nectarines. In terms of periodic comparison results, Türkiye has increased its competitiveness during the analysis period compared to previous years. To maintain and stabilize competitiveness, more exports are needed to different markets, particularly Canada, Mexico, Switzerland, the United Kingdom, Belgium, Germany and Saudi Arabia.</p> <p>ÖZET</p> <p>Bu çalışmanın amacı, Türkiye'nin şeftali ve nektarin ihracatındaki rekabet gücünü normalleştirilmiş açıklanmış karşılaştırmalı üstünlük (NRCA) endeksleri (çapraz ürün grubu, çapraz ülke ve dönemsel karşılaştırmalar) ile analiz etmektir. Bu amaçla, 2001-2023 dönemine ait Türkiye, İspanya, ABD, Şili, İtalya ve Yunanistan'ın HS-6 Kodlu şeftali ve nektarin, kayısı, kiraz, vişne ve erik dış ticareti verileri üzerinden hesaplamalar yapılmıştır. Çalışmaya göre, Türkiye'nin şeftali ve nektarindeki karşılaştırmalı üstünlüğü 2016 yılından sonra önemli derecede artmıştır. Çapraz ürün grubu karşılaştırmasına göre, Türkiye'nin şeftali ve nektarinde diğer sert çekirdekli yaş meyve (kayısı, vişne ve erik) ihracatına karşı rekabet üstünlüğüne sahip olduğu belirlenmiştir. Buna karşın, özellikle son yıllarda kiraza göre Türkiye'nin şeftali ve nektarin ihracatında karşılaştırmalı dezavantaja sahip olduğu tespit edilmiştir. Çapraz ülke karşılaştırması açısından; Türkiye'nin, şeftali ve nektarin ihraç eden diğer başlıca ülkeler (İtalya, Şili, ABD ve Yunanistan) karşısında karşılaştırmalı üstünlüğe sahip olduğu görülmüştür. Buna karşın, dünyanın en çok şeftali ve nektarin ihracatı yapan İspanya'ya göre karşılaştırmalı dezavantaja sahip olduğu anlaşılmıştır. Dönemsel karşılaştırma sonuçları açısından Türkiye analiz dönemi boyunca önceki yıllara göre rekabet gücünü arttırmıştır. Rekabet gücünün korunması ve daha istikrarlı hale getirilebilmesi için başta Kanada, Meksika, İsviçre, Birleşik Krallık, Belçika, Almanya ve Suudi Arabistan olmak üzere farklı pazarlara daha fazla ihracat yapılması gerekmektedir.</p> |
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INTRODUCTION

Peach and nectarine, which are in the stone fruits group, are of significant importance for human health and nutrition due to the vitamins and antioxidants they contain (Gündoğdu, 2024; Serra et al., 2020), as well as for national economies (Okan & Engindeniz, 2016). Peaches and nectarines are typically consumed fresh and can also be utilized as raw materials in the food processing industry (Engindeniz & Çukur, 2003; Vural & Çakan, 2021). Peaches and nectarines can be canned in syrup and processed as fruit juice concentrate and purée (Birinci & Er, 2006). Furthermore, they can be employed in the production of jam and marmalade and certain varieties can be dried and utilized (Şeker et al., 2013; Serra et al., 2020).

In terms of temperate fruit species, peach production is the second most significant after apple production on a global scale. Approximately 1.5 million hectares of cultivated land worldwide are dedicated to the production of peaches and nectarines (Bucur et al., 2023). The ease with which peach and nectarine can be cultivated, coupled with their early fruit set and long harvest period, has contributed to their widespread cultivation (Geçer, 2020). However, there has been a decline in the production of these fruits from temperate to cold climates (Kuden et al., 2018). Nectarines represent approximately one-third of the peach and nectarine species (Bucur et al., 2023). Despite the lower yield of nectarines in comparison to peaches, consumer preference has shifted towards nectarines over time due to their hairless structure (Pakyürek & Yazıcı, 2024). As reported by FAOSTAT (2024a), the leading producers of peaches and nectarines worldwide in 2022 were China (16,800,000 tons), Italy (1,151,490 tons), Türkiye (1,008,185 tons), Greece (894,510 tons) and Spain (870,720 tons). In other words, China is by far the most important producer of peaches and nectarines in the world, while Türkiye is in third place. However, although peach and nectarine production has increased over the years, market saturation has started to occur in some important markets, particularly in the EU (European Union) and the USA (United States of America). The reasons for this are the increased competition from other fruits such as tropical fruits (e.g. bananas and pineapples), increased labor costs and labor shortages, and small-sized supplies instead of large-sized supplies. Additionally, unmet consumer expectations and poor fruit quality have been identified as contributing factors to reduced peach and nectarine consumption (Minas et al., 2018). This has led to declines in peach and nectarine production in major producing countries such as Spain, Italy and the USA (Manganaris et al., 2022). However, demand for peaches and nectarines in other markets is still significant.

While peaches and nectarines are of significant importance for domestic consumption, their exports also provide considerable benefits to the national economy. In this context, the importance of competitiveness in Türkiye's peach and nectarine exports becomes evident. In order to achieve competitiveness in exports, a country must specialise in a particular product or product group and increase its production capacity. In order to achieve a comparative advantage in a particular product group, it is necessary to ensure a consistent increase in exports of that product.

A substantial body of research has been conducted to evaluate Türkiye's comparative advantage in the context of fresh and stone fruits. Some of these studies include fresh fruits and vegetables (Berk et al., 2016), oranges, tangerines, lemons and fresh apricots (Özdemir & Kösekahyaoğlu, 2019), cherries (Çelik et al., 2019), peaches (Bayav & Çetinbaş, 2021), fresh and dried apricots (Süyğün, 2021), and stone fruits (Duru et al., 2022). Nevertheless, it was discovered that the "normalized revealed comparative advantage" (NRCA) index was employed in a limited number of studies. These include the Standard International Trade Classification (SITC) Rev.3 single-digit sectors (Mete & Akbulut Yıldız, 2019), pharmacology (Demir, 2020), agricultural products (Aboud & Şahinli, 2021) and various sectors according to technology intensities (Demir et al., 2024). Regarding the fruits, NRCA indexes are employed solely in the context of hazelnuts (Demir, 2022). Nevertheless, an examination of the extant literature reveals that no studies have been employed on the NRCA indexes to assess Türkiye's competitiveness in peach and nectarine exports.

This study employs NRCA indexes to ascertain Türkiye's comparative advantage in the peach and nectarine product group, to evaluate it in comparison with other stone fruits (apricot, cherry, sour cherry, and plum), and to assess it in comparison with the leading peach and nectarine exporting countries and to determine the evolution of Türkiye's comparative advantage in peach and nectarine exports over time. This study differs from previous studies, particularly in terms of its approach to comparing the comparative advantage of peach and nectarine with that of other stone fruits and determining the periodic comparative advantage. In this regard, the findings of this study are anticipated to provide insights that will inform future research in this field and contribute to the development of policies that will facilitate the growth of fruit exports.

MATERIALS and METHODS

Material

In this study, data were obtained according to the various types of NRCA indexes. The data period was based on 2001 to 2023. In the case of the periodic NRCA index, the period 2002-2023 was calculated by comparing 2001 with 2002 by the methodology employed in the latter year. Concurrently, an analysis was provided which contrasts and compares the peach and nectarine with other stone fruits. In this context, the Harmonized System (HS)-6 coded product descriptions of peach, nectarine, and other stone fruits are provided in Table 1 for reference.

Table 1. HS-6 Classification of peaches, nectarines and other stone fruits

Çizelge 1. Şeftali ve nektarin ile diğer sert çekirdekli meyvelerin HS-6 sınıflandırması

| HS-6 Code | Product Description |
|-----------|---|
| 080910 | Fresh apricots |
| 080920* | Fresh cherries |
| 080921** | Fresh sour cherries " <i>Prunus cerasus</i> " |
| 080929** | Fresh cherries (excl. Sour cherries) |
| 080930 | Fresh peaches, incl. Nectarines |
| 080940 | Fresh plums and sloes |

*2011 and before, **2012 and later (Duru et al., 2022)

As illustrated in Table 1, before 2011, both cherries and sour cherries were classified under the same HS-6 code. However, since 2012, these two types of fruit have been assigned different HS-6 codes. This distinction was taken into account in the present study. Furthermore, comparisons were made with Spain, the USA, Chile, Italy, and Greece, as the countries that export the most peaches and nectarines through the NRCA cross-country comparison, to gain insight into the export patterns of these countries. In this context, data on the foreign trade of peaches, nectarines, apricots, cherries, sour cherries, and plums in Türkiye, Spain, the USA, Chile, Italy, and Greece for the period between 2001 and 2023 were obtained from Trade Map (2024) and FAOSTAT (2024b).

Method

The "normalized revealed comparative advantage" (NRCA) index was proposed by Yu et al. (2009) to overcome the asymmetry problem of the "revealed comparative advantage" (RCA) index. The NRCA index is capable of elucidating the extent and comparison of comparative advantage across product groups, countries, and different periods. Consequently, the NRCA index is capable of illustrating the trade trajectory of a given country. In other words, it can identify which types of goods have the potential to be marketable at a given point in time (Demir, 2020). Moreover, this index is a frequently-utilized method for measuring a country's or product group's comparative advantage (Saki et al., 2019). The NRCA index is regarded as an appropriate index for measuring comparative

advantage, as it assesses the extent to which a country's exports diverge from the global export market (Hasan et al., 2024).

The main idea behind the NRCA index is that each country or product is neutral in terms of comparative advantage (Yu et al., 2009). From this perspective, it is not feasible for a single country to achieve a comparative advantage in all product groups. For example, when Türkiye gains a comparative advantage in the peach and nectarine product group, it implies that another country loses its comparative advantage in this product group. The NRCA index is shown in Equation 1 (Yu et al., 2009).

$$NRCA_j^i = \frac{\Delta E_j^i}{E} = \frac{E_j^i}{E} - \left(\frac{E_j \times E^i}{E \times E} \right) \quad \text{Eq.(1)}$$

where,

E_j^i : Country i's total export of product group j,

E_j : World exports of product group j,

E^i : Total exports of country i,

E : Total world exports.

The NRCA is comprised of both positive and negative values. The presence of positive values indicates a comparative advantage, whereas negative values indicate a comparative disadvantage. When the value is equal to 0, there is no comparative advantage or disadvantage (Hasan et al., 2024). Furthermore, Yu et al. (2009) derived distinct NRCA indexes to facilitate cross-product group comparison, cross-country comparison, and cross-period comparison. The indexes are provided in the following section.

In order to facilitate a comparison of the cross-product groups of a given country, the disparity between the NRCA values of two distinct product groups can be elucidated through the application of the following calculation, as illustrated in equation 2.

$$\Delta NRCA_{1-2}^i = NRCA_1^i - NRCA_2^i = \frac{E^i}{E} \left[\left(\frac{E_1^i}{E^i} - \frac{E_1}{E} \right) - \left(\frac{E_2^i}{E^i} - \frac{E_2}{E} \right) \right] \quad \text{Eq.(2)}$$

where,

$\Delta NRCA_{1-2}^i$: Cross-product group comparison of NRCA scores which compares a country's relative level of specialization in two product groups,

E^i : Total exports of country i,

E : Total world exports,

E_1^i : Country i's exports of product group 1,

E_1 : Total world exports of product group 1,

E_2^i : Country i's exports of product group 2,

E_2 : Total world exports of product group 2.

$\Delta NRCA_{1-2}^i > 0$ or ($\Delta NRCA_{1-2}^i < 0$) indicates that the relative specialization level of country i in product group 1 is stronger or (weaker) than the specialization level in product group 2 relative to the world average specialization level in product group 1. Therefore, it indicates that country i has a stronger or (weaker) comparative advantage in product group 1 than in product group 2 (Yu et al., 2009).

In order to facilitate a comparison between countries within a given product group, the difference between the NRCA values of country 1 and country 2 can be calculated as follows (Equation 3):

$$\Delta NRCA_i^{1-2} = NRCA_j^1 - NRCA_j^2 = \frac{E_j}{E} \left[\left(\frac{E_j^1}{E_j} - \frac{E^1}{E} \right) - \left(\frac{E_j^2}{E_j} - \frac{E^2}{E} \right) \right] \quad \text{Eq.(3)}$$

where,

$\Delta NRCA_i^{1-2}$: Comparison of two countries in product group j,

E_j : World total exports of product group j,

E : Total world exports,

E_j^1 : Country 1's exports of product group j,

E^1 : Total exports of country 1,

E_j^2 : Country 2's exports of product group j,

E^2 : Total exports of country 2.

The condition ($\Delta NRCA_i^{1-2} > 0$ or $\Delta NRCA_i^{1-2} < 0$) indicates that country 1's export performance in product group j is superior to or inferior to that of country 2, respectively. The ratio $\left(\frac{E_j^1}{E_j} - \frac{E^1}{E}\right)$ is more or less favorable than country 2's export performance in product group j, represented by the ratio $\left(\frac{E_j^2}{E_j} - \frac{E^2}{E}\right)$. The relative export performance of country 2 in product group j is therefore stronger or weaker. Therefore, it can be concluded that country 1 has a stronger or (weaker) comparative advantage in product group j than country 2 (Yu et al., 2009).

The properties of NRCA, including total, average value, and distribution, remain constant over time. Nevertheless, it is possible to make comparisons between NRCA values on a periodic basis. The change in NRCA index values between the t + 1 and t periods is illustrated in equation 4:

$$\Delta NRCA_{j,t+1}^i = NRCA_{j,t+1}^i - NRCA_{j,t}^i = \left(\frac{E_{j,t+1}^i}{E_{t+1}} - \frac{E_{j,t}^i}{E_t}\right) - \left(\frac{E_t^i E_{j,t}}{E_t E_t} - \frac{E_{t+1}^i E_{j,t+1}}{E_{t+1} E_{t+1}}\right) \quad \text{Eq.(4)}$$

where,

$\Delta NRCA_{j,t+1}^i$: The change in the export level of country i in product group j between t+1 and t,

$E_{j,t+1}^i$: World total exports of product group j in period t+1,

E_{t+1} : World total merchandise exports in period t+1,

$E_{j,t}^i$: Country i's exports of product group j in period t,

E_t : World total merchandise exports in period t,

E_t^i : Total merchandise exports of country i in period t,

$E_{j,t}$: Total world exports of product group j in period t,

E_{t+1}^i : Total merchandise exports of country i in period t+1.

$\left(\frac{E_{j,t+1}^i}{E_{t+1}} - \frac{E_{j,t}^i}{E_t}\right)$, which indicates the change in the level of exports of country i in product group j between t+1 and t.

The expected exports in product group j if comparative advantage is neutral in period t and t+1, respectively, are represented by $\frac{E_t^i E_{j,t}}{E_t E_t}$ and $\frac{E_{t+1}^i E_{j,t+1}}{E_{t+1} E_{t+1}}$. Therefore, the expression $\left(\frac{E_t^i E_{j,t}}{E_t E_t} - \frac{E_{t+1}^i E_{j,t+1}}{E_{t+1} E_{t+1}}\right)$ quantifies the variation in country i's anticipated exports of product group j, in order to maintain the neutral state of comparative advantage between periods t and t+1. Consequently, a period-by-period comparison of comparative advantage permits the assessment of the change in a country's exports of a specific product group in relation to the anticipated shift in exports of that product group in the absence of any comparative advantage. When $[\Delta NRCA_{j,t+1}^i > 0$, it can be inferred that country i's comparative advantage in product group j has increased between periods t and t+1. $[\Delta NRCA_{j,t+1}^i < 0$ indicates a decline in country i's comparative advantage in product group j between periods t and t+1 (Yu et al., 2009; Demir, 2020).

RESULTS and DISCUSSIONS

This study, which examines Türkiye's comparative advantage in peach and nectarine exports, initially presents the export values and subsequently presents the findings with different NRCA indexes. In order to more clearly express the findings, figures are used, given the relatively low resulting value. In this context, the export data of the world, Türkiye and the leading countries in exports are presented in Table 2.

As illustrated in Table 2, global exports of peaches and nectarines more than doubled from 2001 to 2023. The countries that exported the greatest quantities of peaches and nectarines were Spain, Türkiye, Italy, the USA, Chile and Greece. Türkiye experienced a notable increase in peach and nectarine exports during this period, ranking second in 2023. It was also found that about one fifth of Türkiye's peach and nectarine production is exported. Nevertheless, Türkiye's contribution to global peach and nectarine exports is approaching 9%. In addition to the export values, Table 3 also presents the quantities exported.

Table 2. Global exports of peaches and nectarines and leading countries in terms of export value (in thousands of US dollars)

Çizelge 2. Şeftali ve nektarin dünya ihracatı ve ihracat değeri bakımından öne çıkan ülkeler (bin ABD Doları)

| | World | Spain | Türkiye | Italy | The USA | Chile | Greece |
|------|---------|---------|---------|--------|---------|--------|--------|
| 2001 | 974956 | 264456 | 6620 | 277067 | 128138 | 71765 | 66703 |
| 2002 | 1004927 | 307054 | 8076 | 248502 | 121109 | 70248 | 50810 |
| 2003 | 1330290 | 506641 | 24293 | 347040 | 118621 | 74606 | 14502 |
| 2004 | 1143242 | 345417 | 11838 | 309865 | 111718 | 86220 | 58011 |
| 2005 | 1321738 | 448427 | 20600 | 323004 | 130586 | 80082 | 60878 |
| 2006 | 1606626 | 599947 | 22877 | 390437 | 132260 | 77998 | 64504 |
| 2007 | 1735517 | 629738 | 15935 | 437066 | 150237 | 81279 | 70757 |
| 2008 | 2150864 | 785999 | 36711 | 501111 | 178792 | 100195 | 129664 |
| 2009 | 1784130 | 696169 | 23906 | 331729 | 151411 | 84585 | 76198 |
| 2010 | 2141583 | 836496 | 28815 | 395795 | 170480 | 89357 | 108886 |
| 2011 | 2063902 | 797068 | 21668 | 322343 | 159562 | 97050 | 88577 |
| 2012 | 2290022 | 832935 | 28050 | 372204 | 184100 | 96329 | 132319 |
| 2013 | 2480956 | 1019938 | 27796 | 363480 | 180580 | 100330 | 110580 |
| 2014 | 2274294 | 963814 | 34952 | 239014 | 191452 | 78042 | 113561 |
| 2015 | 2225682 | 902310 | 38924 | 231374 | 153881 | 98634 | 80723 |
| 2016 | 2123648 | 876214 | 25698 | 225216 | 147846 | 103049 | 93260 |
| 2017 | 2227126 | 900873 | 69783 | 192821 | 126931 | 91762 | 88026 |
| 2018 | 2234776 | 938038 | 87135 | 194464 | 134632 | 113101 | 98137 |
| 2019 | 2198627 | 859608 | 89784 | 148771 | 131614 | 113935 | 87313 |
| 2020 | 2403935 | 971151 | 152146 | 125189 | 123421 | 134537 | 115871 |
| 2021 | 2581080 | 1105172 | 169125 | 164628 | 160191 | 118475 | 57465 |
| 2022 | 2474815 | 917340 | 199419 | 205491 | 148632 | 139964 | 102093 |
| 2023 | 2326066 | 949632 | 202599 | 127587 | 145601 | 142475 | 100966 |

As illustrated in Table 3, global exports of peaches and nectarines reached their highest level in 2017 and have since exhibited a general decline. Spain was the foremost exporter of peaches and nectarines, while Türkiye ranked second in terms of export volumes. During this period, the quantity of peaches and nectarines exported by Italy, the USA and Greece exhibited a notable decline, while Chile's exports demonstrated a degree of volatility. Türkiye was the only country whose export volumes increased significantly.

Table 3. Peach and nectarine world and country export quantities (in tons)*

Çizelge 3. Şeftali ve nektarin dünya ve ülke ihracat miktarları (ton bazında)*

| | World | Spain | Türkiye | Greece | Chile | Italy | The USA |
|------|---------|--------|---------|--------|--------|--------|---------|
| 2001 | 1230987 | 275612 | 23681 | 142797 | 85664 | 408601 | 152958 |
| 2002 | 1351217 | 385368 | 27579 | 99963 | 92291 | 399397 | 154408 |
| 2003 | 1185239 | 401838 | 44305 | 15370 | 102003 | 327668 | 110090 |
| 2004 | 1187246 | 239429 | 20153 | 98175 | 114392 | 407421 | 113561 |
| 2005 | 1465007 | 423611 | 39301 | 103385 | 109555 | 425978 | 132741 |
| 2006 | 1505554 | 545188 | 39123 | 80845 | 96899 | 359947 | 96855 |
| 2007 | 1492595 | 520694 | 18995 | 82784 | 97590 | 372699 | 117327 |
| 2008 | 1607007 | 564622 | 42930 | 112212 | 111640 | 330375 | 134583 |
| 2009 | 1629568 | 591262 | 32279 | 87451 | 96035 | 358751 | 96696 |
| 2010 | 1714028 | 589620 | 41326 | 117471 | 91914 | 359780 | 115081 |
| 2011 | 1805671 | 661677 | 32857 | 109470 | 100308 | 349085 | 105842 |
| 2012 | 1864888 | 646841 | 43540 | 155345 | 94768 | 369320 | 101013 |
| 2013 | 1871678 | 758276 | 34147 | 112877 | 88010 | 295838 | 105391 |
| 2014 | 2009324 | 843301 | 39413 | 166874 | 48317 | 262412 | 90785 |
| 2015 | 2257146 | 857690 | 50490 | 148045 | 82765 | 269204 | 77768 |
| 2016 | 2110428 | 819649 | 50639 | 168693 | 93061 | 228459 | 83494 |
| 2017 | 2331112 | 933752 | 88811 | 186009 | 83635 | 223243 | 56803 |
| 2018 | 1961538 | 743403 | 126814 | 159741 | 98766 | 159692 | 70575 |
| 2019 | 2072234 | 828812 | 105331 | 163557 | 100624 | 157152 | 72680 |
| 2020 | 1819530 | 654279 | 163381 | 155467 | 103196 | 78075 | 61723 |
| 2021 | 1795435 | 690901 | 170422 | 58966 | 96456 | 98252 | 84162 |
| 2022 | 1758148 | 539747 | 204210 | 126778 | 111088 | 140414 | 62193 |
| 2023 | 1610708 | 610031 | 225959 | 118037 | 107462 | 79720 | 46630 |

*Trade Map (2024) and ComTradePlus (2025)

Despite China's significant contribution to global peach and nectarine production, the volume and monetary value of exports have remained relatively modest, with the majority of the output consumed domestically. Consequently, China is not included in either table. Nevertheless, a contraction in domestic demand could make China the most important exporter in the world's peach and nectarine market. Table 4 presents the export values and quantities of peaches and nectarines, in addition to the export values per unit of these fruits.

Table 4 illustrates a notable surge in the unit value of global peach and nectarine exports. Despite an increase in the value of peaches exported from Türkiye per unit, this remained relatively low in comparison to the global average for peaches and nectarines. This also suggests that Türkiye is attempting to expand its export market by offering competitive pricing.

Table 4. Peach and nectarine export values per unit for the world and countries (in US Dollars/Tons)*

Çizelge 4. Ülkelerin ve dünyanın birim başına şeftali ve nektarin ihracat değerleri (ABD Doları/ton)*

| | World | The USA | Italy | Spain | Chile | Türkiye | Greece |
|------|-------|---------|-------|-------|-------|---------|--------|
| 2001 | 792 | 838 | 678 | 960 | 838 | 280 | 467 |
| 2002 | 744 | 784 | 622 | 797 | 761 | 293 | 508 |
| 2003 | 1122 | 1077 | 1059 | 1261 | 731 | 548 | 944 |
| 2004 | 963 | 984 | 761 | 1443 | 754 | 587 | 591 |

Table 4 (devamı). Peach and nectarine export values per unit for the world and countries (in US Dollars/Tons)*

Çizelge 4 (continued). Ülkelerin ve dünyanın birim başına şeftali ve nektarin ihracat değerleri (ABD Doları/ton)*

| | World | The USA | Italy | Spain | Chile | Türkiye | Greece |
|------|-------|---------|-------|-------|-------|---------|--------|
| 2005 | 902 | 984 | 758 | 1059 | 731 | 524 | 589 |
| 2009 | 1095 | 1566 | 925 | 1177 | 881 | 741 | 871 |
| 2010 | 1249 | 1481 | 1100 | 1419 | 972 | 697 | 927 |
| 2011 | 1143 | 1508 | 923 | 1205 | 968 | 659 | 809 |
| 2012 | 1228 | 1823 | 1008 | 1288 | 1016 | 644 | 852 |
| 2013 | 1326 | 1713 | 1229 | 1345 | 1140 | 814 | 980 |
| 2014 | 1132 | 2109 | 911 | 1143 | 1615 | 887 | 681 |
| 2015 | 986 | 1979 | 859 | 1052 | 1192 | 771 | 545 |
| 2016 | 1006 | 1771 | 986 | 1069 | 1107 | 507 | 553 |
| 2017 | 955 | 2235 | 864 | 965 | 1097 | 786 | 473 |
| 2018 | 1139 | 1908 | 1218 | 1262 | 1145 | 687 | 614 |
| 2019 | 1061 | 1811 | 947 | 1037 | 1132 | 852 | 534 |
| 2020 | 1321 | 2000 | 1603 | 1484 | 1304 | 931 | 745 |
| 2021 | 1438 | 1903 | 1676 | 1600 | 1228 | 992 | 975 |
| 2022 | 1408 | 2390 | 1463 | 1700 | 1260 | 977 | 805 |
| 2023 | 1444 | 3122 | 1600 | 1557 | 1326 | 897 | 855 |

*Source: Trade Map (2024) and ComTradePlus (2025)

In 2023, the following countries were identified as the top importers and net importers of peaches (Trade Map, 2024): Germany, the Russian Federation, the (UK) United Kingdom, France, Canada, Mexico, Switzerland, Belgium, Romania and Saudi Arabia. Among these countries, Canada, Mexico, Switzerland, the UK, Belgium, Germany and Saudi Arabia are notable for their high import value per unit of peach and nectarine. Conversely, the majority of Türkiye's peach and nectarine exports are destined for the Russian Federation, Romania, Ukraine, Iraq and Belarus, where the import value per unit is comparatively lower. The values of the NRCA accounts are presented after the information on the foreign trade of peaches and nectarines between Türkiye and other countries. Figure 1 illustrates the NRCA values of Türkiye in the peach and nectarine product group.

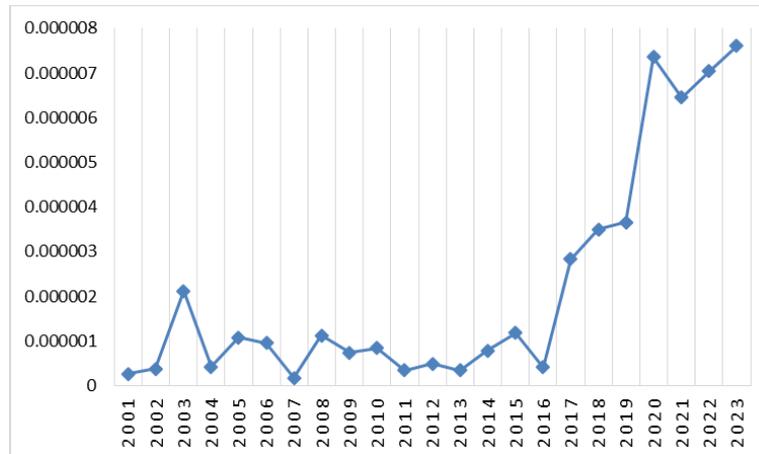


Figure 1. NRCA values for Türkiye's peach and nectarine exports
Şekil 1. Türkiye'nin şeftali ve nektarin ihracatında NRCA değerleri

Source: Author's calculations

As illustrated in Figure 1, the NRCA values of Türkiye's peach and nectarine exports demonstrated a positive trend until 2016, after which there was a notable surge in NRCA values. In this regard, Türkiye has a distinct competitive advantage in peach and nectarine exports, growing significantly. In accordance with the findings of Bayav and Çetinbaş (2021), it was discerned that the comparative advantage in peach and nectarine exhibited a notable increase over the years, exceeding the projected growth observed in the aforementioned study.

Secondly, the analysis concentrated on Türkiye's competitive advantage in the production of peaches and nectarines, as well as other stone fruits, including apricots, cherries, sour cherries, and cherry plums, with the exception of sour cherries. However, the data set revealed that cherries (including sour cherries) were included until 2012 under HS code 080920. Since 2012, data pertaining to cherries with HS code 080929 and sour cherries with HS code 080921 have been subjected to separate analysis. Accordingly, the product group comparison is analysed in two distinct time periods: 2001-2011 and 2012-2023. With regard to this matter, Figure 2 presents the findings for the years 2001-2011.

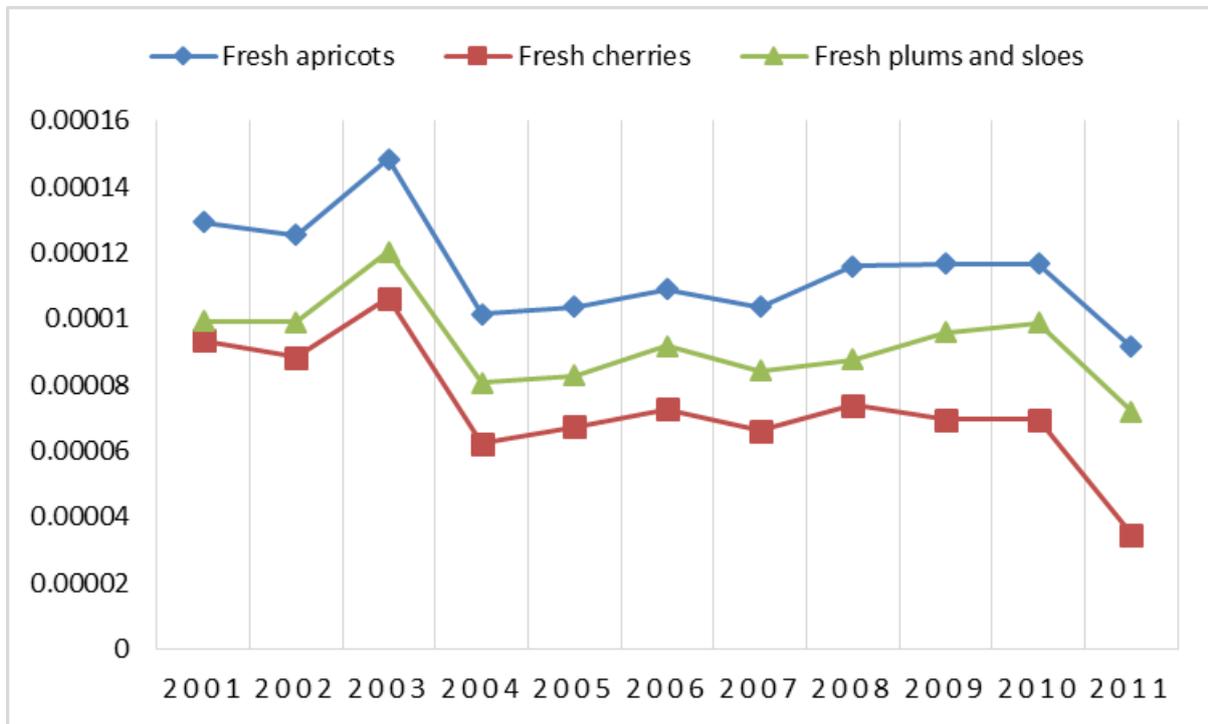


Figure 2. Türkiye's cross-product NRCA values (2001-2011)

Şekil 2. NRCA çapraz ürün grubu değerleri (2001-2011)

Source: Author's calculations

As illustrated in Figure 2, the cross-product group results revealed a positive and decreasing NRCA value trend over the 2001-2011 period. This indicates that Türkiye's relative specialisation level in peach and nectarine is more pronounced than that observed in the second product group (apricot, cherry including cherry and plum) in comparison to the global average specialisation level in peach and nectarine. In other words, Türkiye exhibits a stronger comparative advantage in the peach and nectarine product group than in the second product group (apricot, cherry including sour cherry and plum). Nevertheless, the comparative advantage of the peach and nectarine product group vis-à-vis other product groups exhibited a decline over the period in question. Figure 3 presents the findings for the period between 2012 and 2023.

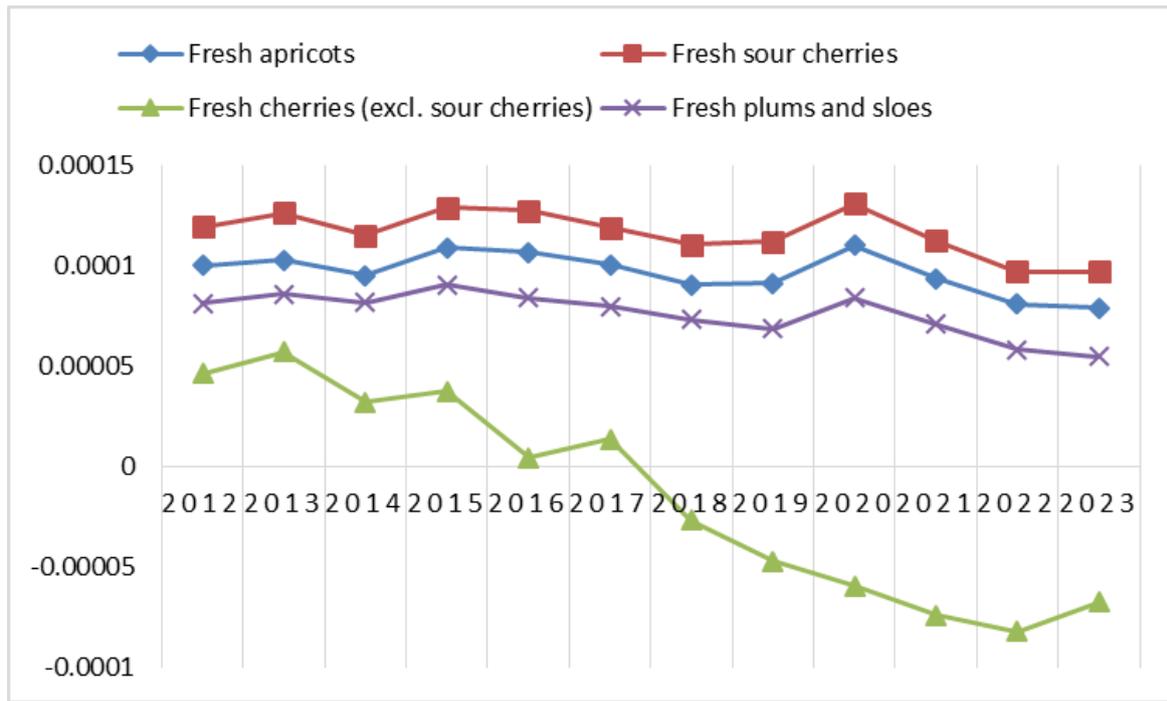


Figure 3. Türkiye's cross-product NRCA values (2012-2023)

Şekil 3. Türkiye'nin çapraz ürün grubu NRCA değerleri (2012-2023)

Source: Author's calculations

According to the cross-product group results in Figure 3, Türkiye's comparative advantage in peach and nectarine exports is higher than that of apricot, sour cherry and plum product groups in 2012-2023. On the other hand, in the period 2012-2017, the peach and nectarine product group was found to have a comparative advantage over the cherry product group. On the other hand, it was determined that the peach and nectarine product group had a comparative disadvantage against cherry in 2018-2023.

Based on the increase in comparative advantage in peach and nectarine, it appears that competitiveness has increased in stone fruit groups, consistent with Duru et al. (2022). However, despite Çelik et al. (2019) asserting that Türkiye's comparative advantage in cherry production has diminished over time, the current study has revealed that the comparative advantage of cherry over other stone fruits has, in fact, increased. The comparative advantage of cherry over peach and nectarine can be attributed to its higher export value and income per unit kilogram.

Despite the fact that a considerable proportion of sour cherry production is utilised as a raw material in the food industry, resulting in a reduction in exports, there has not been a notable decline in the comparative advantage of sour cherries. Given that the utilisation of sour cherries as a raw material in the food industry confers greater added value than additional exports, the absence of a substantial enhancement in the comparative advantage of this fruit is not regarded as unfavourable. Furthermore, this study diverges from the findings of Duru et al. (2022), which indicated that the comparative advantage of peach and nectarine exhibited a more pronounced increase than that of apricot and plum. Moreover, as previously indicated by Süygün (2021), the results of this study are in alignment with the conclusion that the competitiveness of fresh apricot is considerable.

The current study demonstrates that Türkiye's comparative advantage in the peach and nectarine product group is contingent upon an analysis of the leading peach and nectarine exporting countries. In addition to Türkiye, the remaining four countries in the top five are Spain, the USA, Chile, Italy and Greece. The results of the analysis conducted within this framework are presented in Figure 4.

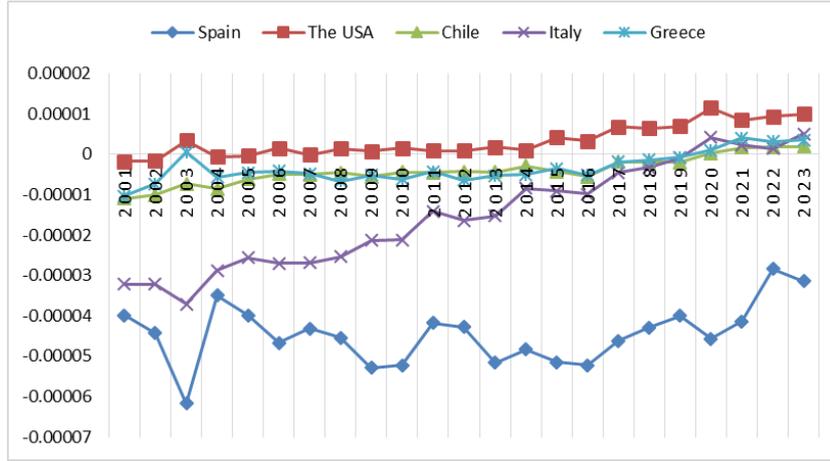


Figure 4. NRCA cross-country comparison values

Şekil 4. NRCA çapraz ülke karşılaştırması değerleri

Source: Author's calculations

Figure 4 illustrates that Türkiye has increased its competitive position in the global peach and nectarine market, as reflected in the rising exports of these commodities to other countries. In comparison to leading peach and nectarine exporters, including Spain, the USA, Chile, Italy and Greece, Türkiye has witnessed a positive trend, with its exports growing consistently over time. With the exception of 2001, 2002, 2004, 2005 and 2007, Türkiye enjoyed a comparative advantage in peaches and nectarines relative to the USA but was at a comparative disadvantage vis-à-vis Spain. Conversely, prior to 2019, Türkiye was at a comparative disadvantage in peaches and nectarines relative to Chile, Italy and Greece. From 2020 onwards, Türkiye has exhibited a comparative advantage in peaches and nectarines relative to Chile, Italy, and Greece. Furthermore, the NRCA values for Türkiye's cyclical comparative advantage are illustrated in Figure 5.

In contrast with the approach taken by Bayav and Çetinbaş (2021), a comparative ranking was conducted for the world's leading exporters of peaches and nectarines. In this context, Türkiye has become the second country with the highest comparative advantage in the world after Spain as of 2021. However, the difference between the comparative advantage of Türkiye and that of Chile, Greece and Italy remained limited. In particular, Greece and Italy stand out as more significant competitors, given that they produced and exported peaches and nectarines during similar periods to Türkiye.

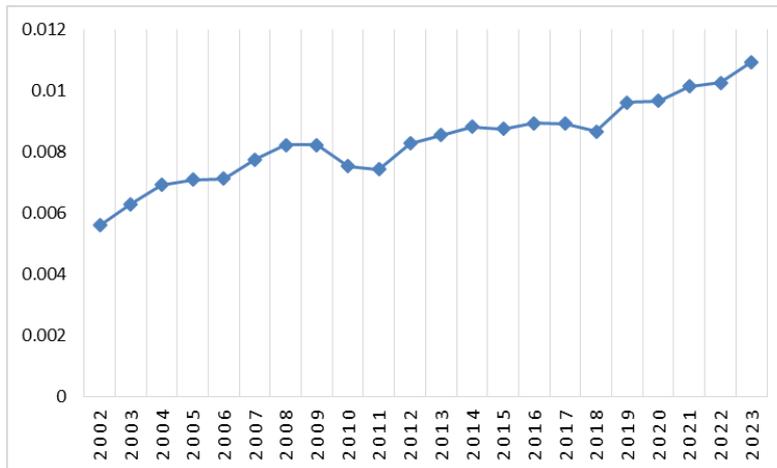


Figure 5. Periodic NRCA comparison values

Şekil 5. Dönemsel NRCA karşılaştırma değerleri

Source: Author's calculations

Figure 5 illustrates that Türkiye's exports in the peach and nectarine product group exhibit both positive and increasing periodic NRCA values. In this context, it can be seen that Türkiye has increased its comparative advantage in the peach and nectarine product group over the course of the period under review. It is noteworthy that in the years 2010, 2011 and 2018, the periodic NRCA values exhibited a decreasing rate of increase. In this context, it was observed that Türkiye maintained its comparative advantage in peach and nectarine exports by increasing them. Türkiye has experienced significant growth in peach and nectarine production, resulting in a competitive position in the global market. In comparison to other stone fruits, Türkiye possesses a comparative advantage in the apricot, cherry, and plum product categories, while exhibiting a comparative disadvantage in the cherry product category. Additionally, Türkiye has consistently ranked second after Spain in global competitiveness since 2019. However, to ensure a robust competitive position, Türkiye must diversify its market. A notable aspect of Türkiye's trade dynamics is the disproportionate concentration of its peach and nectarine exports, which are primarily directed towards Russia, accounting for approximately 71% of total exports. The imposition of import restrictions by Russia could have a deleterious effect on Türkiye's competitiveness in the global market. To mitigate these risks and ensure sustainable competitiveness, it is recommended that Türkiye focus on diversifying its export markets, targeting countries with higher net import values such as Canada, Mexico, Switzerland, the UK, Belgium, Germany, and Saudi Arabia. Simultaneously, to increase competitiveness, Türkiye should focus on improving production quality, harvesting at optimal ripeness, and developing efficient storage facilities. To facilitate the exportation of peaches and nectarines over a longer period, it is imperative to cultivate early-maturing varieties in warmer regions and late-maturing species in cooler areas. Furthermore, it is crucial to expand the nectarine selection, particularly for consumer groups with a low propensity to consume peaches due to their hairy structure. Consequently, it is recommended that Türkiye prioritize the production, distribution, and promotion of peach and nectarine varieties that align with consumer preferences, rather than engaging in price competition.

STATEMENT OF CONFLICT OF INTEREST

The author(s) declare no conflict of interest for this study.

AUTHOR'S CONTRIBUTIONS

All processes were carried out by the corresponding author.

STATEMENT OF ETHICS CONSENT

Ethical approval is not applicable because this article does not contain any studies with human or animal subjects.

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