

# The relationship between home advantage and match results: the role of crowd size

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#### Abstract

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#### Keywords

Crowd effect crowd size, home advantage, location, match result.

This study aims to investigate the relationship between home advantage and match results. In line with this purpose; the relationship of crowd size with the number of wins, draws, losses, and goals was examined. Additionally, the mediator role of goals scored was tested for the effect of crowd size on wins to validate the game location framework. The research design of the study is cross-sectional, correlational, and causal among quantitative research designs. First, the relationship between variables was investigated. For this purpose, descriptive statistics and correlation were used. Then, the mediation effect of the number of goals scored was tested via the General Linear Model (GLM). The sample of study includes Premier League (England), La Liga (Spain), Serie A (Italy), Bundesliga (Germany), Ligue 1 (France), Primeira Liga (Portugal), Eredivisie (Netherlands), and Süper Lig (Türkiye) for the season of 2023-2024. Pearson's correlation analysis shows that crowd size has a significant relationship with the number of wins, draws, losses, goals scored, and goals conceded. GLM mediation analysis shows that crowd size increases the number of wins via number of goals scored in partial. This study supports the game location framework in the most valuable soccer leagues in Europe. As a consequence, crowd size is an important determinant of home advantage in soccer that affects the match results.

# Ev sahibi avantajı ve maç sonuçları arasındaki ilişki: seyirci büyüklüğünün rolü

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### Anahtar Kelimeler

Seyirci seyirci büyüklüğü, sahibi avantajı, maç lokasyonu, maç sonucu.

Bu çalışma ev sahibi avantajı ile maç sonuçları arasındaki ilişkiyi araştırmayı amaçlamaktadır. Bu amaç doğrultusunda; seyirci büyüklüğünün galibiyet, beraberlik, mağlubiyet ve gol sayıları ile ilişkisi incelenmiştir. Ayrıca, maç lokasyonu çerçevesini doğrulamak için seyirci büyüklüğünün galibiyetler üzerindeki etkisinde atılan gollerin aracılık rolü test edilmiştir. Çalışmanın araştırma tasarımı, nicel araştırma tasarımları arasından kesitsel, ilişkisel ve nedenseldir. İlk olarak, değişkenler arasındaki ilişki araştırılmıştır. Bu amaçla tanımlayıcı istatistikler ve korelasyon kullanılmıştır. Ardından, atılan gol sayısının aracı etkisi Genel Doğrusal Model ile test edilmiştir. Çalışmanın örneklemi 2023-2024 sezonu için Premier Lig (İngiltere), La Liga (İspanya), Serie A (İtalya), Bundesliga (Almanya), Ligue 1 (Fransa), Primeira Liga (Portekiz), Eredivisie (Hollanda) ve Süper Lig (Türkiye) takımlarından oluşmaktadır. Pearson korelasyon analizi, seyirci sayısının galibiyet, beraberlik, mağlubiyet, atılan gol ve yenilen gol sayısı ile anlamlı bir ilişkisi olduğunu göstermektedir. GLM aracılık analizi, seyirci büyüklüğünün kısmi olarak atılan gol sayısı yoluyla galibiyet sayısını artırdığını göstermektedir. Bu çalışma, Avrupa'nın en değerli futbol liglerinde maç lokasyonu çerçevesini desteklemektedir. Sonuç olarak, seyirci büyüklüğü futbolda maç sonuçlarını etkileyen ev sahibi avantajının önemli bir belirleyicisidir.

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# INTRODUCTION

Soccer is one of the fastest-growing markets in the world. The total market size of European soccer has reached €39.1 billion in 2024 with a %42 increase from €27.5 billion in 2020 (Deloitte, 2024). Asian and American soccer markets follow Europe with a \$9.1 and \$8.8 billion market size in 2024. The global market size of soccer is expected to hit over \$66 billion by 2029 (Statista, 2024). These stats show the importance of the soccer market.

When the financial share of the soccer market is considered globally, it is ordinary to expect that soccer clubs tend to improve their performance and get higher revenues. In this context, match results play a key role (e.g. Ahola, 2016; Frick and Semmelroth, 2021). One of the main determinants of match results in the literature is home advantage (Pollard, 2008; Schwartz and Barsky, 1977). There is a game location framework in the literature developed by Courneya and Carron (1992) to unveil the process of home advantage. Within this scope, one of the game location factors is the crowd which expresses the spectators watching the competition from the real game area such as stadiums. According to the conceptual framework, the size or density of spectators influences psychological states and then behaviors of the actors (players, coaches, and officials), finally, this process would be determinant for match results.

There are several studies in the literature that investigate the effect of home advantage in soccer. In this context, some studies used the opportunity of the COVID-19 period and compared the ghost games (without stadium spectators) with crowd games (with stadium spectators). During the COVID-19 pandemic, home advantage reduced significantly (e.g. Correia-Oliveira and Andrade-Souza, 2022; Han et al., 2022; Lee et al., 2022; Wang and Quin, 2023). On the other hand, some studies indicated that home advantage decreased for the 1st divisions, while there was not any significant difference for the divisions below 1 (e.g. Fischer and Haucap, 2021; Macedo-Rego, 2022).

Except for the COVID-19 period, studies can also be categorized according to the leagues or competitions they investigated. Within this scope, home advantage is effective in international competitions such as the World Cup and its qualifications (Pollard and Armatas, 2017), the UEFA Champions League (Goumas, 2017), the Europa League (Goumas, 2012), and also in domestic competitions such as Australian (Goumas, 2014), Chinese (Liu et al., 2019), Greek (Armatas and Pollard, 2014), Iranian (Talab and Mehrsafar, 2016), Portuguese (Almeida and Volossovitch, 2017) soccer leagues. Additionally, some studies focused on major soccer leagues in Europe to analyze the effect of home advantage (İnan, 2018), compare them with each other (Leite, 2017), determine the predictors of crowd density as a home advantage factor (Gövdeli and Güngör, 2022).

When the literature is reviewed, it is seen that COVID-19 studies compared the match results of teams according to the presence or absence of spectators. Therefore, most of them used independent samples (e.g. Ghahfarokhi, Soroush and Hasanbeigi, 2022; McCarrick et al., 2021; Tilp and Thaller, 2020). On the other hand, studies conducted before COVID-19 focused on different aspects such as the percentage of points obtained in home games compared to away (Almeida and Volossovitch, 2017; Seçkin and Pollar, 2008), travel distance (Van Damme and Baert, 2019), referee bias (Boyko, Boyko and Boyko, 2007), crowd noise (Unkelbach and Memmert, 2010).

Apart from the studies abovementioned, this study focused on the crowd effect, as one of the home advantage factors, from the perspective of crowd size rather than crowd density (e.g. Errico et al., 2024). Moreover, a club based on seasonal indicators (number of wins, draws, losses, goals scored and conceded) approach was adopted and the most valuable soccer leagues according to Statista (2024) were incorporated. Hence, the distinctness of the study was tried to be enhanced. In light of this information, the research questions of the study were determined as "What is the relationship between crowd size and match results?" and "Does the number of goals scored mediate the effect of crowd size on the number of wins?.

## **METHOD**

# Research Model

The research design of the study is cross-sectional, correlational, and causal among quantitative research designs. First, the relationship between variables was investigated in this non-experimental study rather than the causality effect. For this purpose, descriptive statistics and correlation were used. Then, the meditation effect of the number of goals scored was tested as the causal effect. The hypotheses of the study are presented below.

H<sub>1</sub>: There is a significant relationship between crowd size and the number of wins.

H<sub>2</sub>: There is a significant relationship between crowd size and the number of draws.

H<sub>3</sub>: There is a significant relationship between crowd size and the number of losses.

H<sub>4</sub>: There is a significant relationship between crowd size and number of goals scored.

H<sub>5</sub>: There is a significant relationship between crowd size and number of goals conceded.

H<sub>6</sub>: The number of goals scored has a mediation role in the effect of crowd size on number of wins.

# Population and Sample

The population of the study is the most valuable soccer leagues according to player value in May of 2024 (Statista, 2024). In this context, the population study includes Premier League (England), La Liga (Spain), Serie A (Italy), Bundesliga (Germany), Ligue 1 (France), EFL Championship (England), Primeira Liga (Portugal), Brasileirão (Brazil), Eredivisie (Netherlands), Süper Lig (Türkiye). The season of 2023-2024 is considered for each league. However, crowd size statistics could not be found for Brasileirão. In addition, the EFL Championship is a 2nd tier for England. Therefore, these two leagues were excluded from the study. Hence, the sample of the study is composed of the remaining 8 leagues as in Table 1 below.

Table 1. *Sample of the study* 

League	Country	Number of Clubs	Season	
Premier League	England	20	2023-2024	
La Liga	Spain	20	2023-2024	
Serie A	Italy	20	2023-2024	
Bundesliga	Germany	18	2023-2024	
Ligue 1	France	20	2023-2024	
Primeira Liga	Portugal	18	2023-2024	
Eredivisie	Netherlands	18	2023-2024	
Süper Lig	Türkiye	20	2023-2024	

### **Data Collection Tools**

The study was designed on a club base therefore the variables were seasonal (e.g. Peeters and van Ours, 2021). Within this framework, the variables of study were crowd size, number of wins, draws, losses, goals scored, and goals conceded in home games (see Table 2). For this purpose, each club's crowd size was collected from Transfermarkt (www.transfermarkt.com). The number of wins, draws, losses, goals scored and goals conceded in home games were collected from Sports Reference (fbref.com). In this context, 71.293.271soccer fans watched the games from the stadium, with 1.195wins, 714 draws, and 837 losses taken. In total, 4.425 goals were scored and 3.573 goals were conceded in home games.

Table 2. *Variables of the study* 

League	Crowd Size	Wins	Draws	Losses	Goals Scored	Goals Conceded
Premier League	14.651.758	175	82	123	684	562
La Liga	11.048.904	167	107	106	564	441
Serie A	11.748.187	159	112	109	545	447
Bundesliga	12.089.058	134	81	91	553	432
Ligue 1	8.187.990	120	81	105	443	383
Primeira Liga	3.707.290	133	75	98	485	392
Eredivisie	5.631.781	134	76	98	552	453
Süper Lig	4.228.303	173	100	107	599	463
Total	71.293.271	1.195	714	837	4.425	3.573

# Analysis of the Data

Descriptive analysis among inferential statistics was used in this study to indicate the number of observations, means, and standard deviation. Additionally, Skewness and Kurtosis values were obtained to test the normality of the variables. First, Pearson's correlation analysis was performed to test the first 5 hypotheses of the study. For this purpose, the International Business Machines Statistical Package for Social Sciences (IBM SPSS) version 25 was used. Then General Linear Model (GLM) Mediation Model was performed on the Jamovi program.

# **FINDINGS**

The descriptive of the variables are shown in Table 3 below. The number of observations for each variable is 152. Mean values are 469034,68 for crowd size; 7,86 for the number of wins; 4,70 for the number of draws; 5,51 for the number of losses; 29,11 for the number of goals scored; 23,51 for the number of goals conceded in home games. Skewness and Kurtosis values are between -1,5 and +1,5 which means that the data is distributed normally (Tabachnick and Fidell, 2013).

Table 3. *Descriptive of the variables* 

Variable	n	M	SD	Skewness	Kurtosis	
Crowd size	152	469034.68	350087.479	.881	.048	
Wins	152	7.86	3.745	.509	207	
Draws	152	4.70	2.097	.168	126	
Losses	152	5.51	3.045	.342	039	
Goals scored	152	29.11	10.431	.848	.084	
Goals conceded	152	23.51	7.949	.645	1.433	

After the normality test was performed, Pearson's correlation analysis was implemented which is one of the parametric tests for correlation analysis (see Table 4). Pearson's correlation analysis shows that crowd size has significant relationships with the number of wins, draws, losses, goals scored, and goals conceded. The relationships of the crowd size with the number of wins and goals scored are positive and strong. Additionally, the relationships with losses and goals conceded are negative and moderate, while it is weak for the number of draws.

Table 4. *Correlation analysis result* 

Variable	n	1	2	3	4	5	6
1. Crowd size	152	-	.556**	231**	478**	.537**	332**
2. Wins	152	.556**	-	527**	817**	.862**	693**
3 .Draws	152	231**	527**	-	.017	443**	.096
4. Losses	152	478**	817**	.017	-	725**	.808**
5. Goals scored	152	.537**	.862**	443**	725**	-	439**
6. Goals conceded	152	332**	693**	.096	.808**	439**	-

GLM mediation analysis was performed to whether the number of goals scored has a mediation role in the effect of crowd size on the number of wins (see Table 5). Results show that the indirect effect is significant (p < .001,  $\beta$  = 0.425) and the confidence interval does not include zero. This supports the number of goals scored partially but significantly mediates the effect of crowd size on the number of wins. In other words, crowd size increases the number of wins via the number of goals scored in partial.

Table 5. *GLM mediation model* 

Tuno	Effect	Estimate	SE	%95 CI		R <sup>2</sup>	a	
Type	Effect			LL	UL	IX-	ρ	ρ
Indirect	Crowd size ⇒ Goals scored ⇒ Wins	4.55e-6	6.09e-7	3.41e-6	5.80e-6	-	0.425	<.001
Component	Crowd size $\Rightarrow$ Goals scored	1.60e-5	1.98e-6	1.22e-5	2.02e-5	0.288	0.537	< .001
	Goals scored $\Rightarrow$ Wins	0.284	0.0163	0.252	0.315	0.743	0.792	< .001
Direct	Crowd size ⇒ Wins	1.40e-6	4.65e-7	4.59e-7	2.32e-6	0.309	0.131	0.003
Total	Crowd size ⇒ Wins	5.94e-6	7.24e-7	4.53e-6	7.36e-6	0.755	0.556	< .001

CI = confidence interval, LL = lower limit, UL = upper limit

Note: Confidence intervals computed with method: Bias corrected bootstrap

Note: Betas are completely standardized effect sizes

# **DISCUSSION and CONCLUSION**

This study considered crowd size as one of the home advantage factors. First, its relationship with the number of wins, draws, losses, goals scored and goals conceded were investigated. This means crowd size, number of wins, and goals scored increase together. On the other hand, when crowd size increases, the number of draws, losses, and goals conceded decreases. These relationships are significant and do not refer to causal effects. Second, the effect of crowd size on number of wins was examined. Additionally, the mediation role of goals scored was tested. The findings confirmed the partial mediation role of goals scored for this causal effect.

This study has congruent outcomes with the literature. For instance, studies investigated home advantage during COVID-19 (e.g. Correia-Oliveira and Andrade-Souza, 2022; Han et al., 2022; Lee et al., 2022; Wang and Quin, 2023) found that the effect of home advantage decreased in the ghost games. In parallel with these studies, the current study showed that when the number of spectators declined, home advantage diminished. The only difference between them is that games played without spectators during COVID-19 while in the current study, some games played with a few spectators rather than none. Apart from the COVID-19 period, this study is consistent with previous studies that showed the significance of home advantage on goals scored (e.g. Goumas, 2017; Liu et al., 2019; Talab and Mehrsafar, 2016) and wins (Goumas, 2014; Pollard and Armatas, 2017).

The result of this study supports the game location framework developed by Courneya and Carron (1992). This framework categorized the match outcomes as primary, secondary, and tertiary. Goals scored and goals conceded are secondary outcomes for soccer games. While win, draw, and loss are tertiary outcomes. According to the framework, crowd size is one of the main factors that affect match outcomes. Therefore, this study affirmed this theoretical framework with the most valuable leagues from Europe.

Apart from theoretical contribution, this study also has some practical implications. In this context clubs, fans, and coaches can develop some strategies to benefit from crowd size. For this purpose, clubs can make some promotions to attract more fans to the stadium (Irwin, Sutton and McCarthy, 2008). For instance, different kinds of discounts can be given for specific groups such as women, students, and elders or some additional services can be provided for high-income supporters. In addition to club incentives, directors of the fan base can also carry on some works to raise the awareness of fans regarding the effect of crowd size. Hence, fans would support their teams even in the hard times. Lastly, coaches can work on various strategies to take advantage of home games such as playing more offensive and establishing a bond with spectators to improve their self-identification because some studies (Kämpe and Paulsson, 2024; Kumar, Srivastava, Thanigan, 2025) showed that fans with higher identifications tend to be more active.

This study contains a number of limitations. For instance, the data includes only the season of 2023-2024 and statistics belonging to the teams are seasonal. Only European soccer leagues were incorporated in the study and the away spectators were not considered. Crowd effect was represented via only crowd size. Psychological factors could not integrated into the research model. Within this scope, future studies can use different soccer leagues from various continents and examine more than one season. Primary performance outcomes such as ball possession, dead balls, passes, and so on can be counted. Different mediators such as team strength, and referee behaviour can be tested as well. Similar studies can be conducted for women's soccer leagues or different sports.

#### **Conflict of Interest**

The author declared that there is no conflict of interest.

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#### **Ethical Statement**

This study does not require any ethical concerns.

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## **EXTENDED ENGLISH SUMMARY**

*Introduction:* Soccer is one of the fastest-growing markets in the world. The total market size of European soccer has reached €39.1 billion in 2024 with a %42 increase from €27.5 billion in 2020 (Deloitte, 2024). Asian and American soccer markets follow Europe with a \$9.1 and \$8.8 billion market size in 2024. The global market size of soccer is expected to hit over \$66 billion by 2029 (Statista, 2024). These stats show the importance of the soccer market. When the financial share of the soccer market is considered globally, it is ordinary to expect that soccer clubs tend to improve their performance and get higher revenues. In this context, match results play a key role (e.g. Ahola, 2016; Frick and Semmelroth, 2021). One of the main determinants of match results in the literature is home advantage (Pollard, 2008; Schwartz and Barsky, 1977). There is a game location framework in the literature developed by Courneya and Carron (1992) to unveil the process of home advantage. Within this framework, this study aims to investigate the relationship between home advantage and match results. In line with this purpose; the relationship of crowd size with the number of wins, draws, losses, and goals was examined. Additionally, the mediator role of goals scored was tested for the effect of crowd size on wins to validate the game location framework. Method: The research design of the study is cross-sectional, correlational, and causal among quantitative research designs. First, the relationship between variables was investigated in this non-experimental study rather than the causality effect. For this purpose, descriptive statistics and correlation were used. Then, the meditation effect of the number of goals scored was tested as the causal effect. The sample of the study is the most valuable soccer leagues according to player value in May of 2024 (Statista, 2024). In this context, the sample includes Premier League (England), La Liga (Spain), Serie A (Italy), Bundesliga (Germany), Ligue 1 (France), Primeira Liga (Portugal), Eredivisie (Netherlands), Süper Lig (Türkiye). The season of 2023-2024 is considered for each league. The variables of the study were crowd size, number of wins, draws, losses, goals scored, and goals conceded in home games. For this purpose, each club's crowd size was collected from Transfermarkt (www.transfermarkt.com). The number of wins, draws, losses, goals scored and goals conceded in home games were collected from Sports Reference (fbref.com). Descriptive analysis among inferential statistics was used in this study to indicate the number of observations, means, and standard deviation. Additionally, Skewness and Kurtosis values were obtained to test the normality of the variables. First, Pearson's correlation analysis was performed to test the first 5 hypotheses of the study. For this purpose, the International Business Machines Statistical Package for Social Sciences (IBM SPSS) version 25 was used. Then General Linear Model (GLM) Mediation Model was performed on the Jamovi program. Findings: The number of observations for each variable is 152. Mean values are 469034,68 for crowd size; 7,86 for the number of wins; 4,70 for the number of draws; 5,51 for the number of losses; 29,11 for the number of goals scored; 23,51 for the number of goals conceded in home games. Skewness and Kurtosis values are between -1,5 and +1,5 which means that the data is distributed normally (Tabachnick and Fidell, 2013). After the normality test was performed, Pearson's correlation analysis was implemented which is one of the parametric tests for correlation analysis. Pearson's correlation analysis shows that crowd size has significant relationships with the number of wins, draws, losses, goals scored, and goals conceded. The relationships of the crowd size with the number of wins and goals scored are positive and strong. Additionally, the relationships with losses and goals conceded are negative and moderate, while it is weak for the number of draws. GLM mediation analysis was performed to whether the number of goals scored has a mediation role in the effect of crowd size on the number of wins. Results show that the indirect effect is significant (p < .001,  $\beta$  = 0.425) and the confidence interval does not include zero. This supports the number of goals scored partially but significantly mediates the effect of crowd size on the number of wins. In other words, crowd size increases the number of wins via the number of goals scored in partial.

Conclusion: This study considered crowd size as one of the home advantage factors. First,

its relationship with the number of wins, draws, losses, goals scored and goals conceded were investigated. This means crowd size, number of wins, and goals scored increase together. On the other hand, when crowd size increases, the number of draws, losses, and goals conceded decreases. These relationships are significant and do not refer to causal effects. Second, the effect of crowd size on number of wins was examined. Additionally, the mediation role of goals scored was tested. The findings confirmed the partial mediation role of goals scored for this causal effect. Hence, this study supports the game location framework developed by Courneya and Carron (1992). Moreover, this study has congruent outcomes with the literature. For instance, studies investigated home advantage during COVID-19 (e.g. Correia-Oliveira and Andrade-Souza, 2022; Han et al., 2022; Lee et al., 2022; Wang and Ouin, 2023) found that the effect of home advantage decreased in the ghost games. In parallel with these studies, the current study showed that when the number of spectators declined, home advantage diminished. Additionally, this study is consistent with previous studies that showed the significance of home advantage on goals scored (e.g. Goumas, 2017; Liu et al., 2019; Talab and Mehrsafar, 2016) and wins (Goumas, 2014; Pollard and Armatas, 2017). Consequently, clubs, fans, and coaches as practitioners can develop some strategies to benefit from crowd size. On the other hand, This study contains a number of limitations. For instance, the data includes only the season of 2023-2024, only European soccer leagues were incorporated and the away spectators were not considered. The crowd effect was represented via crowd size.