# Bir Otomobil Yağı Fabrikası için Karma Tamsayılı Doğrusal Programlama Yöntemi ile Bütünleşik Üretim Planlaması 

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#### Abstract

Özet Şirketlerin ana problemlerinden biri üretimdeki verimsizlikler olup bu yüzden şirketlerin amaçlarına uygun olarak en öncü isteklerinden biri az kaynakların kullanım verimliliğini en ekonomik şekilde artırarak üretimi iyileştirmektir. Bu yüzden literatürde çok çeşitli yöneylem araçları ortaya çıkmıştır. Bu teknikler arasında doğrusal programlama izlenebilirlikteki ve elde edilen çözümün parametrelerdeki değişikliklerden nasıl etkilendiğini anlamaya yönelik duyarlllık analizindeki gücü ile büyük bir öneme sahiptir. Şu anda şirketler, artan rekabetten dolayı ücretlendirme politikalarındaki değiştirme özgürlüklerini büyük ölçüde kaybetmişlerdir. Bu yüzden karlııklarını artırabilmek için maliyetleri en aza indirgeyen yolları seçmektedirler. Sonuç olarak verimli ve etikli bir üretim planlama yöntemi olan doğrusal programlamanın önemi gün geçtikçe artmaktadır. Bu çalışma bir otomobil yağı fabrikası için bütünleşik üretim planlamada karma tamsayılı doğrusal programın modellenmesini ve bunun sağladığı faydaları ortaya koymaktadır.


Anahtar kelimeler: Bütünleşik üretim planlama; karma tamsayılı doğrusal programlama

# Aggregate Production Planning Model based on Mixed Integer Linear Programming for a Lubricant Factory 


#### Abstract

One of the main problems of the firms is the inefficiency of the production; hence, one of the primary objectives of them is to improve the production by the increased utilization of the scarce recourses the most economically in accordance with the goals of the firms. Therefore, a variety of operational research tools have been evolved in the literature. Among those techniques, linear programming is of great importance with its power of tractability as well as the sensitivity analysis it enables the planner to investigate the robustness of the solution it generates. At present, firms have been lost their freedoms of changing the prices to a large extent because of the increasing competition, hence, they choose the way of minimizing the costs to be able to improve their profitability. As a result, the importance of the linear programming which is the effective production planning method has been growing day by day. This study models and demonstrates the benefits of the mixed integer linear programming in aggregate production planning for a lubricant factory.


Keywords: Aggregate production planning; mixed integer linear programming

## 1. Introduction

The detailed description of production is provided in [1]. One of the main problems of the enterprises is increasing the produced goods and services with efficient and productive combination of scarce resources. In economics, production can be defined as generating all kinds of benefits, i.e., providing useful goods and services. The production of useful goods and services can't be limited with only the production of goods; but it also includes all the activities between the producer and the consumer. In general, production is regarded as the
procurement and the combination of physical units rather than service. Therefore, it can be defined as the process or method of converting a group of input to a certain output. Especially in industrial organizations, it represents changing the structure shapes of raw materials or intermediate goods [1]. Among three production models, [2], in Walrassian model, production process is described as a set of input-output relations based on cost minimization with respect to market-determined prices where there is no internal social organization analysis of the firm. In contrast, neo-Hobbesian model deals
with firms as a social organization where the key to understand the internal structure of the firm is the concept of malfeasance. Marxian model focuses on the ownership and control of the means of production where for the analysis of market equilibration and competition it is essential to consider the ownership of the means of production, and the command over the production process which this ownership permits.
"Production" can be regarded as widely acceptable where production is terming for activities to make a change on a physical asset that will increase its value, through the use of machine, people, material where raw materials and half products are transformed into products, or a service is introduced while production management is combining machine, material and labor resources to ensure production of certain amount of products in desired quality and in desired period with the lowest cost possible [3]. Kobu [4] indicates three objectives of production management: (i) meeting the demands of customers in best possible way in terms of amount, price, time and quality, (ii) keeping stock levels as low as possible / having higher inventory turnover rate, (iii) increasing the utilization of resources (labor and machines).

Primary functions of production management are planning and programming for how to perform production activities [5]. Production planning can be described as acquisition of resources and raw materials in addition to the planning production activities, that are necessary to transform raw materials into finished products in order to meet customer demand in the most efficient and economical way possible [6]. The goal of production planning is indicated by [6] as making planning decision through the optimization of trade-off between economic objectives (minimization of cost or maximization of profit) and less tangible objective of customer satisfaction. In production planning, managers of manufacturing firms seeks the best specifications for aggregate levels of production, inventory and work force to meet demands [7].

Aggregate production planning (APP) determines the best way to meet demand in the intermediate future planning horizon ( 3 to 18 months ahead) by
adjusting controllable variables such as regular and overtime production rates, inventory levels, labor levels, subcontracting, backordering rates and so on [8]. The APP model can be described as a mid-term planning tool analyzing the relationship between the offer and the demand to set production levels to satisfy demands [9]. There have been considerable interests to APP from both practitioners and academics [10]. This is due to mainly APP models' ability proving control over production and inventory costs [11].

In addition to single objective aggregate models, in the literature there are also more realistic aggregate models for some real life situations with multiple objectives [12, 13]. Saad [14] provides six categories to classify conventional models for solving APP problems: linear programming [15]; linear decision rule [16]; transportation method [17]; management coefficient approach [18]; search decision rule [19]; and simulation [20]. One of the most widely used modeling approach for APP is mathematical programming, which can be defined as a branch of mathematics dealing with techniques for maximizing or minimizing objective(s) subject to (non)linear constraints with discrete and or continuous variables [21]. Mixed integer linear programs (MILP) are more convenient to model APP problems where some of the decision variables in the mathematical models are required to have discrete values; i.e. whole or integer numbers [22]. In the literature, there are several approaches proposed to deal with APP modeled as MILP. Among them, there are deterministic approach [23], resource based approach [11], multi-criteria approach [24], hybrid model with MILP and simulation model [25], and probabilistic linear program [26].

This paper proposes a MILP for an APP model with multi-lines, multi-products with limited resources for a lubricant company, that produce several products in specific lines each of which has a certain level of production rate in terms of units per hour and dedicated to certain category of products with specified available hours for production in the company. The objective is to determine the optimum production levels with limited resources to
minimize the overall total cost of production (unit cost, shortages cost and setup cost).

The paper is organized as follows. The problem is described in Section 2, and in Section 3, a model is introduced. In Section 4, numerical results of an example and its sensitivity to the parameters are discussed. Section 5 is the conclusion part summarizing the importance of the study and future research directions.

## 2. Problem Description

In this study, the production planning of a lubricant factory that has 76 product types, 7 lines, 4 product families (bottle, tin, barrel, maintenance) for which there are available hours for production (operating capacities) was analyzed through a mixed integer linear program. The purpose is to determine the least costly production levels based on unit production cost, shortage cost and setup cost, for each product type with raw materials available accounting for operating capacities and demand requirements.

The aggregate production model proposed by this study is deterministic in general and for which the mathematical formulation is provided in subsequent section followed by numerical analysis through an illustrative example.

## 3. Model Formulation

The APP problem for the lubricant factory is formulated as a mixed integer liner programming model. In the generalized form of the model, the company is assumed to have $f$ production families using I production lines to produce $p$ product types with $r$ resources.

The Figure 1 represents the compact representation of purposed mathematical model. In Figure 1, (0) represents the objective function corresponds to the total cost from the production accounting for the cost of unit production, setup cost and shortages cost. The constraints (1) are production balance relations considering shortages and demand for each product. The constraints (2) are limits on available resources. Operating capacities based lines at which each product is processed and their production rates for each product family are
given by constraints (3). Constraints (4) are production indicators, i.e. production can be performed for each product provided that setup is made for that product. Constraints (5) are variable type constraints indicating non-negative production and shortages levels for each product while constraints (6) indicate binary variables depending on whether production is performed or not for each product.

## 4. Numerical Results

The problem described in Section 2 and proposed model described in Section 3 were illustrated for $l=7$ production lines with $p=76$ products, $f=4$ product families and $r=11$ raw materials with the specified parameters for the data provided in Appendix 1.

The mixed integer linear programming model purposed was solved using one of the most often used algebraic modeling language AMPL ( $\underline{A}$ Mathematical Programming Language) with CPLEX v11.2.0. as the solver. Figure 2 represents how AMPL works.


Figure 2. AMPL Framework
AMPL is a way to use generic modeling terms to represent optimization problems translating optimization problems into terms that an optimization solver such as CPLEX, MINOS, and others can understand. It is just one of the algebraic modeling languages similar to GAMS, LINGO, etc. It separates the model (my_model.mod file) from the data (my_data.dat file). It reads the model from .mod file and data from the .dat file and puts them together into format that the solver understands.

Then, it hands over this problem instance to the solver, which in turn, solves the instance, and hands back the solution to AMPL, that can write into an output file (my_output.out).

The results of the problem instance and corresponding sensitivity analysis are provided in Table 1 and Table 2 respectively.

| Notation |  |  |  |
| :---: | :---: | :---: | :---: |
| Subscripts |  |  |  |
| i | Product |  |  |
| J | Resource |  |  |
| $k$ | Line |  |  |
| $m$ | Family |  |  |
| Sets |  |  |  |
| $P$ | Set of products to produce $=\{1, \ldots, p)$ |  |  |
| $R$ | Set of resources for production $=\{1, \ldots, r$ ) |  |  |
| $L$ | Set of production lines $=\{1, \ldots, \mathrm{l})$ |  |  |
| F | Set of product families $=\{1, \ldots, f)$ |  |  |
| $\zeta^{m}$ | Set of line $k \in L$ that are used for the product family $m$ |  |  |
| Parameters |  |  |  |
| $c_{i}$ | Unit production cost of product $i \in P$ |  |  |
| $b_{i}$ | Unit shortage cost of product $i \in P$ |  |  |
| $s_{i}$ | Production setup cost for product $i \in P$ |  |  |
| $d_{i}$ | Demand of product $i \in P$ |  |  |
| $a_{j}$ | Available resource $j \in R$ |  |  |
| $u_{i j}$ | Amount of resource $j \in R$ used for each unit of product $i \in P$ |  |  |
| $h_{k}$ | Production rate for line $k \in L$ |  |  |
| $O_{m}$ | Operating capacity (available hours) for product family $m \in F$ |  |  |
| $z_{i k}$ | $= \begin{cases}1 & \text { if product } i \in P \text { is processed in line } k \in L \\ 0 & \text { otherwise }\end{cases}$ |  |  |
| Continuous variables |  |  |  |
| $x_{i}$ | Amount of product $i \in P$ to be produced |  |  |
| $w_{i}$ | Stock-out amount for product $i \in P$ |  |  |
| Binary variable |  |  |  |
|  | $= \begin{cases}1 & \text { if production is performed for product } i \in P \\ 0 & \end{cases}$ |  |  |
| Mathematical Model |  |  |  |
| Min | $\sum_{i \in P}\left(c_{i} x_{i}+b_{i} w_{i}+s_{i} y_{i}\right)$ |  | (0) |
| s.t. | $x_{i}+w_{i}=d_{i}$ | , $\forall i \in P$ | (1) |
|  | $\sum_{i \in P} u_{i j} x_{i} \leq a_{j}$ | ,$\forall j \in R$ | (2) |
|  | $\sum_{i \in P} \sum_{k \in L: k \in \zeta^{m}} \frac{x_{i} z_{i k}}{h_{k}} \leq o_{m}$ | ,$\forall m \in F$ | (3) |
|  | $x_{i} \leq M y_{i}$ | ,$\forall i \in P$ | (4) |
|  | $x_{i}, w_{i} \geq 0$ | ,$\forall i \in P$ | (5) |
|  | $y_{i} \quad$ binary | ,$\forall i \in P$ | (6) |

Figure 1. Proposed MILP Model for the APP Problem

Table 1. Results of Illustrative Example

|  | x | w y |  |  | x | w | $y$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1371 | -2.27374e-13 1 |  | 39 | 384 | -1.1 | 1 |
| 2 | 247 | $0 \quad 1$ | 1 | 40 | 12 | 0 | 1 |
| 3 | 2 | $0 \quad 1$ |  | 41 | 8 | 0 | 1 |
| 4 | 67 | $0 \quad 1$ |  | 42 | 293 | 0 | 1 |
| 5 | 164 | $0 \quad 1$ | 1 | 43 | 3 | 0 | 1 |
| 6 | 5 | $0 \quad 1$ |  | 44 | 302 | 0 | 1 |
| 7 | 1110 | -2.27374e-13 |  | 45 | 3 | 0 | 1 |
| 8 | 1141 | -2.27374e-13 |  | 46 | 265 | 0 | 1 |
| 9 | 0 | 30 |  | 47 | 27 | 0 | 1 |
| 10 | 1798 | -4.54747e-13 |  | 48 | 1 | 0 | 1 |
| 11 | 763 | -1.13687e-13 |  | 49 | 214 | 0 | 1 |
| 12 | 704 | -1.13687e-13 |  | 50 | 369 | 0 | 1 |
| 13 | 1 | $0 \quad 1$ |  | 51 | 0 | 0 | 0 |
| 14 | 0 | 10 |  | 52 | 3413 | -9.0 | 31 |
| 15 | 83 | $0 \quad 1$ |  | 53 | 2 | 0 | 1 |
| 16 | 4 | 0 |  | 54 | 221 | 0 | 1 |
| 17 | 8 | 0 |  | 55 | 262 | 0 | 1 |
| 18 | 100 | $0 \quad 1$ | 1 | 56 | 2 | 0 | 1 |
| 19 | 82 | $0 \quad 1$ | 1 | 57 | 132 | 0 | 1 |
| 20 | 7 | 0 |  | 58 | 160 | 0 | 1 |
| 21 | 0 | 2 |  | 59 | 2 | 0 | 1 |
| 22 | 8 | $0 \quad 1$ |  | 60 | 55 | 0 | 1 |
| 23 | 271 | $0 \quad 1$ | 1 | 61 | 87 | 0 | 1 |
| 24 | 618 | -1.13687e-13 |  | 62 | 6 | 0 | 1 |
| 25 | 18 | $0 \quad 1$ |  | 63 | 26 | 0 | 1 |
| 26 | 16 | $0 \quad 1$ |  | 64 | 72 | 0 | 1 |
| 27 | 21 | $0 \quad 1$ |  | 65 | 2 | 0 | 1 |
| 28 | 1268 | -2.27374e-13 |  | 66 | 2070 | -4.5 | 31 |
| 29 | 49 | $0 \quad 1$ | 1 | 67 | 245 | 0 | 1 |
| 30 | 40 | $0 \quad 1$ |  | 68 | 10 | 0 | 1 |
| 31 | 1327 | -2.27374e-13 |  | 69 | 5 | 0 | 1 |
| 32 | 699 | -1.13687e-13 |  | 70 | 1 | 0 | 1 |
| 33 | 233 | $0 \quad 1$ | 1 | 71 | 4366 | -9.0 | 31 |
| 34 | 2700 | -4.54747e-13 |  | 72 | 0 | 0 | 0 |
| 35 | 6 | 37 | 1 | 73 | 1197 | -2.2 | 31 |
| 36 | 1276 | -2.27374e-13 | 1 | 74 |  | 820 | 0 |
| 37 | 39 | $0 \quad 1$ |  | 75 |  | 454 | 0 |
| 38 | 268 | $0 \quad 1$ | 1 | 76 | 0 | 819 | 0 |

Table 2. Sensitivity Analysis of Resource Utilization

|  | available <br> resource | available <br> resource <br> slack | line | availability | availability <br> slack |
| :---: | :---: | ---: | :--- | :---: | :---: |
| 1 | 0 | 109047,00 | bottle | 0 | 15,37 |
| 2 | 0 | 21369,00 | maintenance | 0 | 41,34 |
| 3 | 0 | 673,45 | others [4] | 0 | 33,70 |
| 4 | 0 | 6339,93 | others [5] | 0 | 39,42 |
| 5 | 0 | 14281,70 |  |  |  |
| 6 | 0 | 24144,90 |  |  |  |
| 7 | 0 | 92190,30 |  |  |  |
| 8 | 0 | 37250,00 |  |  |  |
| 9 | 0 | 22340,20 |  |  |  |
| 10 | 0 | 22558,10 |  |  |  |
| 11 | 0 | 305083,00 |  |  |  |

Table 2 illustrates that the raw materials are not used in complete in the company. That is, the
company currently incurs unnecessary costs associated with raw materials that were purchased but not used in the production. Hence, the mathematical model constructed can easily point out the requirements in exact providing opportunity to decrease the cost of raw materials, hence, to increase profitability of the company. For instance, raw material 11, OMY48201, has the greatest inefficiency of 305083, which is the unused amount, indicated by available_resource.slack column of Table 2 and row 11. Note that, as all the slacks associated with resources come to positive, the respected reduced costs are zero as they are expected from complementary slackness theorem.

Furthermore, the sensitivity analysis conducted indicates that currently utilizations of bottle line workers, maintenance line workers are low as they have a lot of idle time provided in Table 3.

Table 3. Efficiency of Production Lines

| Line | Idle Time <br> (hrs.) | Utilization <br> (\%) |
| :--- | :---: | :---: |
| Bottle | 15,37 | 63,84 |
| Maintenance | 41,34 | 2,73 |
| Others-1 | 33,70 | 20,71 |
| Others-2 | 39,42 | 7,25 |

The mathematical model constructed above highlights the potential improvement in the company. For instance, the utilization of workers at production lines tabulated in Table3, can be improved by allocating them in different works at their idle times. (Note that, the poor utilization rates probably result from fictitious data-due to the company's privacy policy-, though, without loss of generality, the linear programming framework presented in this study provides potential improvement areas as discussed above)

## 5. Conclusion and Discussion

In this study, one of the major problems of Opet Lubricant Factory: weekly aggregated production plan and its analysis were addressed through mixed integer linear program where the current production plan in the firm is not regular; therefore, the orders of the raw materials are randomly issued.

As a result, the firm faces to high level of inventory costs. Moreover, the production is not well organized and planned with the ignorance of the elements' costs, i.e. setup, unit production or shortages costs. All of them cause increased production cost with low utilization of both material and workers.

This study presents a linear programming framework to minimize above cost components along with the optimal production quantity amount for each product. It enables planners to improve the efficiency of the production highlighting potential improvements areas through sensitivity analysis the mathematical model proposed can provide. The power of the framework developed points out the potential opportunities such as allocation of resources and work-force to enhance the operations in the firm, hence increase the utilization of resources and workforce, consistent with [27] and [28].

Although this model is deterministic as all parameters are known by certainty, it can be further extended taking into uncertainties [29], and incorporated with strategic plans of firms [30] in future studies.

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## Appendix-1: AMPL Data File

| param: | c | b | s | d |
| :--- | :--- | :--- | :--- | :--- |
| 1 | 3 | 15 | 125 | 1371 |
| 2 | 9 | 50 | 125 | 247 |
| 3 | 462 | 1924 | 60 | 2 |
| 4 | 3 | 7 | 125 | 67 |
| 5 | 9 | 25 | 125 | 164 |
| 6 | 462 | 1414 | 60 | 5 |
| 7 | 2 | 8 | 125 | 1110 |
| 8 | 6 | 25 | 125 | 1141 |
| 9 | 273 | 1699 | 60 | 3 |
| 10 | 2 | 4 | 125 | 1798 |
| 11 | 4 | 10 | 125 | 763 |
| 12 | 6 | 13 | 125 | 704 |


| 13 | 286 | 636 | 60 | 1 |
| :---: | :---: | :---: | :---: | :---: |
| 14 | 6 | 18 | 125 | 1 |
| 15 | 25 | 68 | 100 | 83 |
| 16 | 26 | 83 | 100 | 4 |
| 17 | 260 | 865 | 60 | 8 |
| 18 | 1 | 6 | 125 | 100 |
| 19 | 8 | 23 | 125 | 82 |
| 20 | 33 | 88 | 100 | 7 |
| 21 | 28 | 78 | 100 | 2 |
| 22 | 326 | 1123 | 60 | 8 |
| 23 | 6 | 15 | 125 | 271 |
| 24 | 27 | 58 | 100 | 618 |
| 25 | 30 | 62 | 100 | 18 |
| 26 | 25 | 57 | 100 | 16 |
| 27 | 298 | 682 | 60 | 21 |
| 28 | 24 | 54 | 100 | 1268 |
| 29 | 25 | 52 | 100 | 49 |
| 30 | 268 | 560 | 60 | 40 |
| 31 | 2 | 4 | 125 | 1327 |
| 32 | 5 | 9 | 125 | 699 |
| 33 | 7 | 12 | 125 | 233 |
| 34 | 21 | 44 | 100 | 2700 |
| 35 | 25 | 49 | 100 | 43 |
| 36 | 26 | 49 | 100 | 1276 |
| 37 | 237 | 459 | 60 | 39 |
| 38 | 4 | 8 | 125 | 268 |
| 39 | 17 | 40 | 100 | 384 |
| 40 | 16 | 35 | 100 | 12 |
| 41 | 225 | 493 | 60 | 8 |
| 42 | 18 | 34 | 100 | 293 |
| 43 | 254 | 438 | 60 | 3 |
| 44 | 18 | 38 | 100 | 302 |
| 45 | 251 | 464 | 60 | 3 |
| 46 | 26 | 50 | 100 | 265 |
| 47 | 23 | 51 | 100 | 27 |
| 48 | 265 | 631 | 60 | 1 |
| 49 | 3 | 7 | 125 | 214 |
| 50 | 2 | 5 | 125 | 369 |
| 51 | 238 | 948 | 60 | 0 |
| 52 | 1 | 3 | 125 | 3413 |
| 53 | 249 | 556 | 60 | 2 |
| 54 | 4 | 9 | 125 | 221 |
| 55 | 19 | 41 | 100 | 262 |
| 56 | 217 | 465 | 60 | 2 |
| 57 | 4 | 9 | 125 | 132 |
| 58 | 23 | 41 | 100 | 160 |
| 59 | 267 | 479 | 60 | 2 |
| 60 | 5 | 13 | 125 | 55 |
| 61 | 24 | 65 | 100 | 87 |
| 62 | 270 | 631 | 60 | 6 |
| 63 | 5 | 13 | 125 | 26 |
| 64 | 25 | 64 | 100 | 72 |
| 65 | 250 | 697 | 60 | 2 |
| 66 | 2 | 5 | 125 | 2070 |
| 67 | 4 | 13 | 125 | 245 |
| 68 | 31 | 80 | 100 | 10 |
| 69 | 282 | 555 | 60 | 5 |
| 70 | 402 | 640 | 60 | 1 |
| 71 | 1 | 2 | 40 | 4366 |
| 72 | 476 | 1284 | 60 | 0 |
| 73 | 2 | 4 | 40 | 1197 |
| 74 | 1 | 0 | 25 | 820 |
| 75 | 1 | 0 | 25 | 1454 |
| 76 | 1 | 0 | 25 | 819; |
| param a:= |  |  |  |  |


| 111393 | 1 | 1600 |
| :--- | :--- | :--- |
| 21665 | 2 | 1200 |
| 71591 | 3 | 1000 |
| 8688 | 4 | 900 |
| 16220 | 5 | 150 |
| 24682 | 6 | 3600 |
| 93188 | 7 | $4800 ;$ |
| 37843 |  |  |
| 27495 | param o:= |  |
| 113806 | 1 | 42.5 |
| $344002 ;$ | 2 | 42.5 |
|  | 3 | 42.5 |
|  | 4 | $42.5 ;$ |

param h:=




