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## DELAYING BEHAVIOR IN INSTITUTIONS: PROCRASTINATION



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#### Abstract

Human-resource, whose importance cannot be denied for institutions, can contribute to the institution with the knowledge and skills they have. On the other hand, they can punish the institution with different behaviors. Procrastination, interpreted as a coping mechanism (Burka and Yuen, 1983, p.60), is a complex fact that has behavioral, emotional, and cognitive features (Kovylin, 2013, p. 27).

In this study, the procrastination term was defined and the factors that cause the procrastination behavior were explained. In addition, the correlated dimensions and the results from the point of institutions were discussed.

Keywords: Procrastination, Delay, Workplace procrastination

### **INTRODUCTION**

Procrastination is defined as delaying of a task that is under an individual's control where the delay itself is voluntarily and under the control of the individual (Wan et al., 2014, p. 87). It is also defined as a delay due to the prevention of the implementation of a purpose (Metin et al., 2016, p. 254). Procrastination behavior includes non-work-related actions that are not intended to harm the employer, employee, workplace or customer. (Metin et al., 2016, p. 254). Procrastination in the workplace is mainly due to the wide use of technology. Employees can give an impression of working on their computers, do shopping online, exhibit behaviors such as tending to social networking sites, playing games or instant messaging (Garrett and Danziger, 2008a; Garrett and Danziger, 2008b). Workplace procrastination can also be observed through long breaks, gossiping or daydreaming (Metin et al., 2016, p. 255).

According to the theory of time motivation, each person prioritizes the work/action/task that will benefit the most in a certain time frame. Factors such as the expectancy, value, delay, and sensitivity to delay are considered as important in procrastination, so the higher work-related expectations and the higher significance of the results will lower the rate of procrastination (Steel, 2007, p.72).

#### 1. What is Procrastination?

Procrastination can be explained the notions of 'circumlocution' or 'postpone to tomorrow' beside the expression of 'habit of postponing' (Sadykova, 2016, p. 98). The word itself comes from the Latin word procrastinatus: pro (forward) and crastinus (of tomorrow) (Gafni and Geri, 2010, p. 115). Procrastination behavior is seen as a common phenomenon in the society and it is argued that every individual exhibits it (Wan et al., 2014, p. 87).

Procrastination is defined as continuous postponement of undesirable thoughts and work/ duties, the mechanism of coping with anxiety caused by start/end of work/tasks or decision-making processes, and the failure of self-regulation (Burka and Yuen, 1983, p. 60). It is a psychologically complex phenomenon that includes behavioral, emotional, and cognitive components related to the motivational field of the individual (Kovylin, 2013, p. 27). Procrastination behavior is not due to the difficulty of the working

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process during reaching the target, but because the target is perceived as inaccessible (Ferrari, 1992, p. 318). Procrastination is also indicated as a postponing of planned actions, urgent and important work/tasks continuously (Burka and Yuen, 1983, p. 65), and avoidance of doing an undesired work/task (Milgram and Tenne, 2000, p. 145-146). Procrastination behavior studies in the literature focus on procrastination behavior in academic and general life domains (Metin et al., 2016, p. 254). As seen in Table 1, procrastination behavior can be seen in all areas of life.

<b>Table 1. The Procrastination Behavior Grouping</b>
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The Procrastination Behavior Grouping of Milgram and Tenne (2000, p. 145-146)		
Academic Procrastination	Delaying the academic assignments until the last minute.	
Procrastination in Daily Tasks and Life Duties	Difficulty in the scheduling of recurring life routines and doing them on schedule.	
Decisional Procrastination	Postponing of making timely decisions in minor matters.	
Compulsive Procrastination	Decisional and task procrastination in the same person.	
The Procrastination Behavior Grouping of Burka and Yuen (1983, p. 65)		
Housework Procrastination	Postponement of daily work at home, such as cleaning the house, grocery shopping, and repair work.	
Workplace Procrastination	Not to go to work on time, not attend the meetings on time, delaying the making decision, postponing the writing a report.	
Academic Procrastination	Postponement of the work to be done in the school, not to attend classes, not to do homework on time, study for an exams at the last moment, delay writing of homework, postpone bureaucratic procedures (such as payment of school fee), not to give books on time to be returned to the library.	
Procrastination in Personal Care Related Works	To postpone physical exercise, to lose weight, to stop smoking, to stop taking baths or to buy new clothes, to quit health related problems.	
Procrastination in Social Relationships	Postponing activities such as calling friends, visiting relatives, being together with other people.	
Procrastination in Works Related to the Financial Situation	To postpone the payment of debts to corporations or persons, the payment of invoices, to call the bank for a question about the banks, etc.	
The Procrastination Behavior Grouping of Milgram et al. (1995, p. 145)		
Daily Procrastination	Postpone works that should be carried out regularly (house cleaning, shopping, etc.).	
Decisional Procrastination	Postponement of making decisions in general also including unimportant ones.	
Neurotic Procrastination	To postpone vital decisions (choice of profession, marriage, etc.).	
<b>Compulsive Procrastination</b>	Decisional and behavioral procrastination concurrently.	
Academic Procrastination	Postponement of homework, preparation of an exam/project.	
The Procrastination Behavior Grouping of Kovylin (2013, p. 27)		
Behavioral Procrastination	Refers to the postponement of the expected activities/duties.	
Decisional Procrastination	Explains the postponement of decision-making processes on whether to perform certain activities/tasks.	

Procrastination is seen as a reflection of the emotional responses to the tasks or tasks that need to be done (Platonov, 2004, p. 176). According to the nature of the reactions, there are two types of procrastination: 'comfortable' and 'nervous'. 'Comfortable' procrastination refers to tending to more pleasurable and entertaining interests for the individual rather than performing the works/tasks that an individual should do. 'Nervous' procrastination is associated with general intensity, loss of time, dissatisfaction with the quality of individual acquisitions, uncertainty of purposes, lack of courage and lack of self-confidence (Sadykova, 2016, p. 100-101).

Solomon and Rothblum (1984, p. 509) explain the reasons of procrastination habit with the concern of not being able to master the situation, perfectionism, difficulty in decision making, dependence on others and outside help. Ratsameemonthon (2015, p. 78) examine the procrastination as avoidance of certain tasks and fear of frustration, overconfidence/lack of self-confidence, laziness, fear of success, exhaustion and bad time management, revolt against control, risk-taking and peer effect.

## 2. RESULT

Procrastination, which is seen as a defense mechanism to counter the impact of workplace concerns such as occupational stress or distress (Wan et al., 2014, p. 87), is especially used in cases where there are conflicting alternatives (Ferrari, 1994, p. 677). Job characteristics, executive/leader characteristics, working conditions seem to be associated with procrastination (Wan et al., 2014, p. 87). Procrastination behavior is more common in cases, especially where the probability of failure is high (Ferrari, 1992, p. 316). Lack of incentive, difficult and imposed jobs force the individual for procrastination (Wan et al., 2014, p. 87). According to Metin et al. (2016, p. 254), job enrichment causes procrastination behavior is observed when the employee is loaded with a charge other than his responsibility (Wan et al., 2014, p. 86). Lack of material motivators also causes procrastination behavior in employees (Metin et al., 2016, p. 254). Workplace procrastination, which is a socially acceptable label, results in underperformance in the individual (Ferrari, 1992, p. 316).

In the literature, it was seen that procrastination is related to the nature of the task (Blunt ve Pychyl, 2000, p. 153), time management (Ferrari ve Díaz- Morales, 2007, p. 707), motivation (Çavuşoğlu and Karataş, 2015, p. 735; Rakes and Dunn, 2014, p. 799), self-esteem and self-efficacy (Ferrari, 1994, p.673; Kovylin, 2013, p. 27), performance (Ariely and Wertenbroch, 2002), stress (Milgram, Marshevsky and Sadeh, 1995, p. 145), role ambiguity and role conflict (Sadykova, 2016), personality (Milgram, Marshevsky and Sadeh, 1995, p. 145), and dimension perfectionism (Rakes and Dunn, 2014).

Procrastination is not only related to the workplace but also it is seen as a current problem in the academic framework. Academic procrastination behavior is mostly seen in the tasks expected from students such as preparing for exams, doing homework, and postponing the meeting (Kandemir and Palanci, 2014, p. 195).

Procrastination behavior is not seen as an effective technique for life success (Ferrari, 1994, p.673). In addition, workplace procrastination is also associated with high costs (Metin et al., 2016, p. 254). Studies have also shown that the employees at higher status have more procrastination behavior (Ferrari, 1994, p.673; Wan et al., 2014, p. 87).

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